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# Provisional Provisioner

Meat Packing and Allied Industries

Volume 95

JULY 11, 1936

Number 2



## "I'M A BARGAIN HUNTER

but I'm mighty careful about the binder flour I use!"

And he's perfectly right in his action! Buying binder on a price basis is risky business.

Especially when you consider the many advantages that NUSOY offers. It is made by an exclusive patented process which we believe to be the finest of its kind. It is odorless, tasteless, colorless. It contributes no unnatural flavor or color to the product. NUSOY has tremendous moisture absorbing power. It holds and retains the natural juices ordinarily lost. It increases

yields. It reduces shrink. NUSOY has tremendous binding power, the greatest you've ever seen. Loaves, specialties and sausage hold together, have finer slicing qualities. Appearance is greatly improved.

NUSOY has advantages that no other binder can offer. It is backed by a half-million dollar corporation with the confidence to say: "NUSOY must make good or we will!"

No other binder comes up to NUSOY. Order a bag today!

american SOYA PRODUCTS CORP. Evansville,



## BUFFALO Self-Emptying Silent Cutter

Made in three capacities: 200, 350 and 600 lb.

THE hearty endorsement and nation-wide acceptance of the BUFFALO Self-Emptying Silent Cutter is in itself ample proof of our statement that it is the finest meat cutter ever developed.

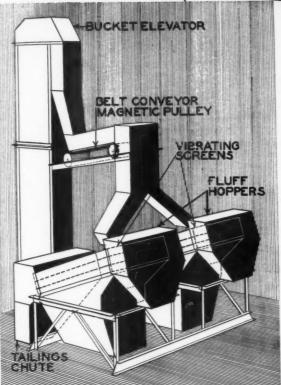
This powerfully constructed BUFFALO will cut sausage meat finer and faster and empty the finished batch quicker and with less trouble than any cutter ever devised. Comparative tests have proven this! Write for full details and prices.

JOHN E. SMITH'S SONS CO., 50 BROADWAY, BUFFALO, N. Y., U.S.A.

BUFFALLO

OUALITY SAUSAGE MAKING EQUIPMENT

# FROM CRACKLINGS TO HIGH GRADE Poultry Good AT LOWEST COST

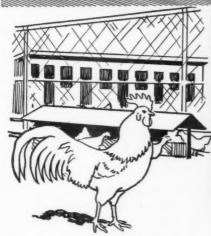


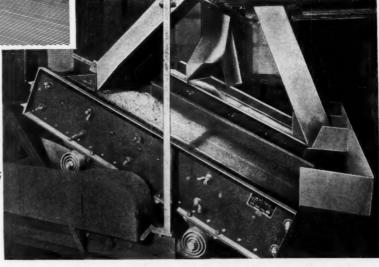
 A material improvement in quality and lower production costs are the net results obtained from this simple Link-Belt conveying and screening installation.

Cracklings, tankage and other inedibles are fed to the bucket elevator and delivered to the two Link-Belt vibrating screens, over a belt conveyor, equipped with a magnetic head pulley which separates foreign metal.

The action of the Link-Belt vibrating screen which is common in principle to that of the hand riddle, separates the fluff, which travels up hill to the fluff hopper. Maintenance expense is negligible, consisting of infrequent cloth replacements.

Link-Belt engineers are always ready to assist in the effective solution of your material handling, screening and power transmission problems. Address Link-Belt Company, Philadelphia, Chicago, Indianapolis, San Francisco, Toronto, Kansas City, Mo., St. Louis, or any of our offices, located in principal cities.







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IK-BELT SCREENING AND CONVEYING EQUIPMENT

Week ending July 11, 1936

Page 3

# THE NATIONAL PROVISIONER

The Magazine of the Meat Packing and Allied Industries

Volume 95

JULY 11, 1936

Number 2



## Member



## Audit Bureau of Circulations Associated Business Papers

Official Organ Institute of American Meat

Published weekly at 407 So. Dearborn St., Chicago, Ill., by The National Provisioner, Inc.

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Yearly Subscription: U. S., \$3.00; Canada, \$4.00; foreign countries, \$5.00. Single copies, 25 cents.

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### Daily Market Service

(Mail and Wire)

"THE NATIONAL PROVISIONER DAILY MARKET SERVICE" reports daily market transactions and prices on provisions, lard, tallows and greases, sausage materials, hides, cottonseed oil, Chicago hog markets, etc.

For information on rates and service address The National Provisioner Daily Market Service, 407 S. Dearborn St., Chicago.

## IN This ISSUE

### Page MEAT LOAVES— MEAT LOAF FORMULAS: Veal Loaf..... Vegetable Loaf..... Mushroom Loaf......16 16 Minced Ham Loaf..... Swiss Cheese Logf ..... 19 19 Baked Chicken Loaf ...... 19 DROUGHT RELIEF—Plans for Cattle Program..... DOG FOOD—New Regulations Explained ..... STEAM AND POWER-How One Packer Could Save \$86,000 17 REFRIGERATION—Cooling With Water ..... MODERNIZATION—More Packers Improve..... New Branch House Ideas ..... TRAFFIC—Meat Freight Rate Ruling ..... RETAIL—Loss Leader Selling..... TODAY AND YESTERDAY—News of 40 Years Ago ...... Events of 25 Years Ago...... 45 News of Today...... 45, 47

Classified Advertisements will be found on page 54.

Index to Advertisers will be found on page 56.

# IN Every ISSUE

MARKETS-	Page		P	age
Provisions and Lard	. 29	Hides	and Skins	43
Tallows and Greases	. 35	Livest	ock Markets	39
Vegetable Oils	. 37	Closin	g Markets	38
MARKET PRICES-				
Chicago Markets	. 50	Cash	and Future Prices	33
New York Markets	. 52	Hides	and Skins Prices	42
		-		
PROCESSING PROBLEMS	. 19	CHIC	AGO NEWS	45
REFRIGERATION NOTES	. 25	NEW	YORK NEWS	45
FINANCIAL	. 49	RETA	IL NEWS	49

# BREAKING ALL SALES Records



### **De Luxe Square Loaves**

19

16

16

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21

17

25

23 23 21

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45

Attractive and artistic labels, variety of products plus an intelligently planned sales promotion have resulted in building up a record-breaking volume of sales on cooked luncheon loaves for a large number of "TEE-PAK" customers. Pork luncheon loaves, liver cheese, jellied tongue loaves, jellied corned beef loaves, souse, head cheese, macaroni and cheese loaves, pickle and pimiento loaves are a few of the fast selling items.



### Boiled Hams in a New, Transparent, Sealed Container

Of course, the biggest factor is the attractive, lustrous, labelled appearance which out-shines and out-sells old types of packages. In addition, better keeping qualities and reduced shrink in the cooler are among several advantages of this new package already adopted by many leading packers whose sales have instantly responded by substantial increases after the new package was offered to the trade.

### TRANSPARENT PACKAGE COMPANY

1019 to 1025 West 35th Street CHICAGO, ILLINOIS, U. S. A.

Week ending July 11, 1936

One Indiana Packer starting from scratch has built up sales to 1,200 loaves a day, 36,000 lbs. a week, with "TEE-PAK" cooperation . . . . .

Several of our customers report sales of from 75,000 to 125,000 loaves in the past couple of months... Scores of our customers have increased sales on luncheon loaves from 100% to 600%—by following a few simple, sound merchandising plans we suggested.

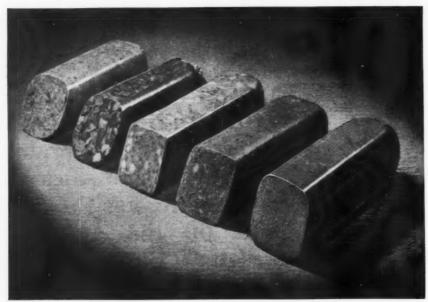


The revolutionary, new transparent container for Boiled Hams developed by "TEE-PAK" in the past few weeks has taken the industry by storm. Many important packers have adopted this new package. Already an astonishing number of repeat orders has come in indicating that the package is RIGHT—and that our claims of better keeping quality and improved sales appeal have been justified.

### How "TEE-PAK" Can Help

We are prepared to offer progressive manufacturers real help in marketing a line of square luncheon loaves and Boiled Hams. We can suggest improved methods for processing these products and supply formulae for a line of luncheon loaves. Write for complete information stating which items you are interested in.

# Calling All Packers—Calling All Specialty



You see on display 5 loaves, reading left to right:

- "Mock Chicken Loaf"—It has no competitor, the flavor is right.
- 2. Head Cheese Loaf.

- 3. "Beverly Club Loaf"—This loaf is delightfully tasty.
- 4. Salami Loaf.
- 5. Fancy Liver Cheese Loaf.

You want to make money—you must make money. Our customers all make money.



This illustration shows our testing kitchen equipment ready to serve you. We test our incoming new materials for quality and character. We test our sterilized outgoing products and number each package for future reference. Make no mistake—"It pays to be careful."

## Men!

Here is an opportunity to increase your sales on loaves

The meat formulas for making these loaves will be furnished on application, together with the spices for seasoning of each. These spices are air-washed, sterilized and finely powdered to give the best seasoning effect in the loaf. Order a hundred pounds of the spice and the formula that goes with it.

In your establishment the money makers are loaves, fancy sausages and baked hams. You can add to these products new "sales ideas."

It costs no more to make a perfect product.

It costs a very little more to pack loaves in a special container.

If you guess correctly you are fortunate, if you guess wrong the loss is great.

### WHY GUESS?

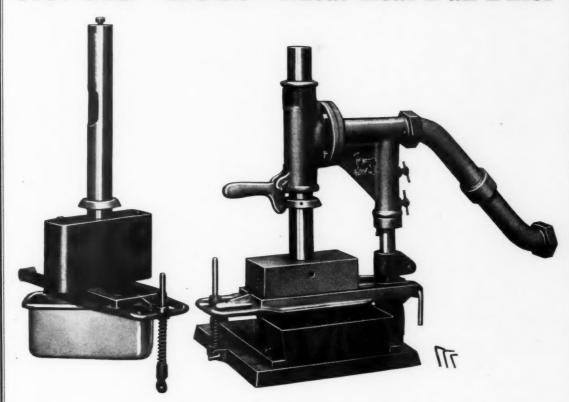
Our testing kitchen gives you protection.

# The GRIFFITH LABORATORIES

1415-31 West 37th St., Chicago, Illinois

Canadian Factory and Office: 1 Industrial St. Leaside, Toronto 12, Ontario

## No. 518 "BOSS" Meat Loaf Pan Filler



This Automatic Pan Filling Machine is connected to stuffer and ready for immediate action.

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It consists of only a few parts, is simple and quick to operate, and easily kept clean.

Air pockets and seams in the meat loaf are entirely eliminated.

The machine fills the meat loaf pans so evenly that when pans of uniform size are used, the meat loaves are almost identical in weight.

The capacity of the machine is based on the speed of the operator, averaging about one pan every three seconds.

The first of these machines is in successful operation in the plant of The H. H. Meyer

Packing Co., Cincinnati, Ohio, where an experienced operator has filled 4-lb. pans at the rate of 20 pans per minute.

This machine produces uniformly packed loaves. It does not control the rise of the loaf during the baking process. The size of the "hump" depends entirely upon the ingredients used in the loaf mixture.

Illustration shows the machine ready to be attached to the stuffer. It is equipped with plunger and lid to fit a square-cornered pan. To the left is shown a plunger and lid to fit a round-cornered pan. Plunger is furnished to suit individual requirements.

No. 519 PAN FILLER, with power pan feeding arrangement, is in process of development and will shortly be ready for demonstration.

You can Count on the "BOSS" for Leadership and for Best Of Satisfactory Service

## The Cincinnati Butchers' Supply Corporation

824 Exchange Ave., U. S. Yards, Chicago, Illinois Mfr. "BOSS" Machines for Killing, Sausage Making, Rendering 1972-2008 Central Ave. Cincinnati, Ohio





## "GOODBYE, SON, TAKE CARE OF YOURSELF!".

Every bit of knowledge and skill you possess is wrapped up in that package trudging so bravely into a cold world.

It was right when it left your door, but will it be right on the table of its consumer? On that answer hangs your reputation.

So "trivial" a thing as a piece of paper can often decide between success or failure.

Here at KVP we specialize in food protection papers. We are helping many concerns protect their products and their profits. We might help you.



Page 8

KALAMAZOO VEGETABLE PARCHMENT CO. PARCHMENT (KALAMAZOO COUNTY) MICHIGAN

The National Provisioner



Luxury

Liver Loaf Chicken

Souse

# MEAT LOAVES or HAMS in Casings!

New Flavor Appeal
Better Keeping Quality
Improved Appearance

PERMANENT IDENTIFICATION



ADELMANN Luxury Loaf Container

For efficient, low-cost production of quality meat loaves and specialties. Cuts shrink, improves quality. Made in seven sizes.

Stuffer

Made of Stainless Steel with Cast Aluminum Base

Made in two sizes. No. 1 for 3¾" casing No. 2 for 4½" casing

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A single, simple operation—processing in the Adelmann Luxury Loaf Container—gives your loaves a distinguished new appearance that multiplies sales. The Adelmann Luxury Loaf Container provides practicability, appearance, and low cost. The transparent casing affords visibility, identification, and protection. Used in combination, they produce luncheon loaves that cannot be confused with ordinary competitive products. Pistachio nuts, pickles, pimentos and peppers are visible through the casing and add to the attractiveness of the product.

Pullman loaves or small hams produced in sizes 02L-E, 1-0-E, 02S-E, or 02G-E, may be inserted into 4½-inch High Stretch Casings by using our new Stuffer No. 2. Ask for particulars.

ADELMANN—"The Kind Your Ham Makers Prefer"

# HAM BOILER CORPORATION

Office and Factory, Port Chester, New York

CHICAGO OFFICE: 332 S. MICHIGAN AVE.

European Representatives: R. W. Bollans & Co., 6 Stanley St., Liverpool & 12 Bow Lane, London Australian and New Zealand Representatives: Gollin & Co., Pty. Ltd., Offices in Principal Cities Canadian Representative: C. A. Pemberton & Co., Ltd., Toronto, Ont.



# AND RIGHT NOV

Coming into the peak of the most profitable season on meat loaves, be sure that your brand

name or trademark is prominently identified, and that the wrapper reflects the fine quality built into the product.

Proper display, through a DANIELS WRAP, will help to sell your product. Our design department will gladly help you plan a

WRAP that will give your loaves the setting they deserve. There is no cost or obligation.

And since DANIELS packaging engineers are not restricted by any single packaging material, you can be certain of honest, helpful suggestions and unbiased cooperation in choosing the right wrapper for *your* particular job.

Do not delay-get full details immediately!

Package Designing
and MULTI-COLOR PRINTING

by

DANIELS

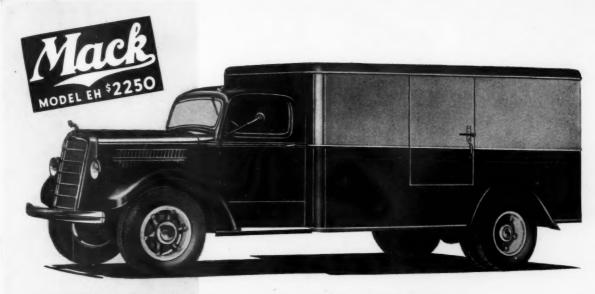
Rhinelander, Wisconsin GLASSINE

TRANSPARENT CELLULOSE

Page 10

The National Provisioner

GREASEPROOF



# A NEW LOW IN MACK PRICES ... A NEW HIGH IN TRUCK VALUE

Mack now offers the most complete line of trucks in the industry—from the low-priced, lightest-duty Mack Ir to the heaviest-duty Mack. The entire line is fully manufactured by truck-builders—and sold, financed and serviced by Mack, through 76 direct factory branches and over 125 leading dealers.

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AMACK at \$2250\*! This new Model EH, 18,000 lbs. gross rating, is the truck sensation of the year! It brings to new thousands of truck operators top quality, stamina, dependability and lasting economy at a price far below that of any Mack ever before offered! And another startling fact—new Mack Jr trucks down to ½-ton rated capacity have set new high standards of value in the lower-priced field. Write for full details today.

\*Price, f. o. b. Allentown, Pa.

MACK TRUCKS, INC., NEW YORK, N. Y.





# ATTRACTING ATTENTION EVERYWHERE

The new Armour Moulded Dried Beef Inside is a real improvement over all old products of its kind.

Uniform in shape and size it can be sliced down to the very butt end, making it truly economical.

And you'll marvel at its color, too. A new processing method gives to the Armour Moulded Dried Beef Insides a bright uniform color from top to bottom. No dark areas in this dried beef.

Write for further information and quotations today.

MOULDED DRIED BEEF

ARMOUR AND COMPANY - CHICAGO, ILL.

# THE NATIONAL PROVISIONER

JULY 11, 1936

The Magazine of the Meat Packing and Allied Industries

# MEAT LOAVES a Profit Item

## ★ Conditions Favorable at This Time Should Be All-Year-Round Seller

EAT loaves are profit-makers for packers and sausage manufacturers this year.

Profit possibilities are good because raw material supplies and prices are favorable, and because consumer demand for "ready-to-serve" meat products is probably at the highest level in years.

Meat loaves were once considered a summer item. They have now become an all-year-round sales possibility.

Several merchandising factors are favorable for promotion of meat loaf sales in 1936. Never before has the packer or sausage manufacturer had such a wide range of possible products to choose from. New developments in processing, packaging and seasoning have increased the attractiveness of meat loaves many-fold.

loaves were about 10 per cent lower on July 2 than at the opening of the year, and 5 per cent lower than four months ago. Price declines of some of the most important products going into meat loaves have been even greater.

### **Demand Is Increasing**

Although there is no individual index which can be used for measuring meat loaf production and demand, it is probably accurate to reason that they will correspond rather closely with those for sausage. Sausage production under federal inspection for the first four months of the year increased 16 per cent over the average production for the similiar period in the last five years. It was the largest of any corresponding period since 1928.

It is believed that the market for food specialty

### Meat Loaf a Dinner Dish

The American consumer is coming to regard the meat loaf not only as a "ready-to-serve" item—bought as a loaf and sliced—but also as a product that can be purchased in a 2-lb. or 3-lb. piece, to be heated and served as the main dish of a hearty meal.

Supplies of meats for making meat loaves and other "ready-to-serve" products were generally lower in price at the beginning of July than in earlier months. Average prices of a selected group of meat materials used in making

### APPETITE APPEAL

Baked Yankee loaf is one of the many profit-making meat loaf ideas open to the processor. (Photo Sausage Mfrs, Supply Co.)



products grows as consumer purchasing power rises. For the third consecutive month employment and payrolls in manufacturing and non-manufacturing industries have been rising, with retail sales showing an unusual gain for this season. Reports from individual packers indicate that they are enjoying excellent volume sales on meat loaves, sausage and specialty products.

### **Building Meat Loaf Sales**

Meat loaves have been considered a summer food. There are indications that this attitude is changing. The next three months offer a good sales opportunity for the processor who wants to take advantage of the seasonal demand for "ready-to-serve" meats, which are equally adaptable for the heatless meal at home or for the outing.

How can the processor obtain his share of potential meat loaf sales which are indicated by supply and demand conditions?

He can build his meat loaf sales by: 1.—Making a quality product.

2.—Aggressive and intelligent merchandising.

Variety is one of the most important factors in successful meat loaf merchandising. Meat loaf processors—like the bread bakers—have found it advantageous to offer a wide range of loaf products which vary enough in taste, content and appearance so that every consumer, no matter how often she buys, can select her meat loaf from new and old favorites.

### **Novelty Helps Sales**

Increase in number of types of loaves made need not mean less volume for each kind. Total tonnage usually can be raised by the steady introduction of new loaf items. Variety is the "spice of life" to a specialty line, for con-

### WRAPPING PROTECTION

Wilson & Co. meat loaves protected by inner and outer wrap of printed parchment in attractive design and eye-catching label.





### CONSUMER UNIT

Meat loaf in quantity suitable for one dinner meal. Unwrap and warm in oven, and dinner is ready. (Photo DuPont.)

sumers may tire of certain products or change their eating habits.

One successful packer is always ready to try out something new. If a new product sells well, its manufacture is continued.

"It doesn't cost much to try out new items," this packer says, "and it is the only way I know to keep in the van of the parade."

An almost limitless range of loaf items can be produced by using new combinations of meats; by adding vegetables, soya flour and other food products to meat; by achieving flavor distinction through seasoning and spices (as some packers have done by using Angostura in meat loaves); by garnishing with colorful fruits and vegetables; by covering loaves with attractive glazes; by packing the product in appealing wraps or containers, and shaping it into novel forms.

### An Endless Line

There are literally hundreds of meat loaves which the packer can produce. The following are only a few of the possibilities:

Braunschweiger Liver Loaf Baked Raisin Loaf Blood and Tongue Loaf Chicken Style Loaf Corned Beef Hash Loaf Chili Con Carne with Peas Loaf Cheese and Macaroni Loaf Garden Vegetable Meat Loaf Head Cheese Loaf Honey Cured Salami Loaf Jellied tongue loaf Jellied corned beef loaf Liver Cheese Loaf Liver and Bacon Loaf Luncheon Delicacy Loaf Manhattan Loaf Mushroom Meat Loaf Marble Loaf

Pickle Loaf
Pork luncheon loaf
Pork luncheon loaf
Pimiento Pickle Cheese Loaf
Sandwich loaf
Souse loaf
Spiced Veal Loaf
Spinach Meat Loaf
Swiss Cheese Loaf
Tongue Loaf
Turkey Style Loaf
Veal Loaf
Veal Loaf
Vegetable Meat Loaf

### **Selling Pointers**

In selling meat loaves, sales departments can well stress the following points in their merchandising:

- 1. Meat loaves offer a good margin of profit to the retailer.
- 2. Consumer acceptance can be developed on meat loaves because:
- A .- They furnish an ideal hot weather meat.
- B.—They are adaptable for lunch, dinner, supper, for sandwiches, for picnics, for the week-end automobile trip.

C.—Hot or cold, meat loaves furnish a tasty variety as the main meat dish of any meal.



CAUL FAT HELPS OUT

Lining meat loaf pan with caul fat adds to attractiveness of loaf as well as flavor of meat. (Tee Pak photo.)

D.—They are popular for service in the small as well as the large family. For example, a 3-lb. loaf can be cut in two 1½-lb. pieces or three 1-lb. pieces to serve the trade desiring small quantities.

E.—Heated, the meat loaf takes on an entirely new flavor. It can be served hot in the piece, or sliced and browned in butter for breakfast service.

F.—It is not expensive. It is all meat. There is no waste—no bones or excess fat—yet the loaf is moist, meaty and of good flavor.

### An Important Meat Food

G.—There is no reason why the meat loaf should not take its place along with steaks and chops as one of the regular family meat services. Properly made and properly merchandised, it will do this.

Processing and sales departments

can cooperate very closely in boosting meat loaf sales.

New developments in flavoring, packaging and decoration, and the new meat-food combinations worked out by the processing department, should be the merchandising ammunition for the sales department. The sales department can suggest new meat loaf ideas to fit a particular demand, and can keep the processing department informed as to what types of loaves are most popular and why.

Consequently, while many of the developments discussed here are primarily merchandising aids, their application must be worked out by the processing department.

### A Balanced Meal

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Vegetable-meat combinations are becoming increasingly popular with packers, since such loaves can be merchandised as almost a complete meal of healthful meat and vegetables.

One of the more popular loaves at present is a combination of five garden vegetables with meat. Spinach meat or spinach braunschweiger are loaves which have health and appetite appeal. Peas, sweet green bell pepper flakes, carrots and mushrooms are being used in meat loaves for their flavor and attractive appearance. The packer can now obtain individual vegetables or vegetable combinations ready for use, either canned or dehydrated. This eliminates any labor cost the processor might have in handling fresh vegetables and eliminates many production problems which might be troublesome.

### Flavor and Appearance

Seasoning is an important factor in maintaining popularity of old favorites and securing public acceptance of new loaf products. Seasonings specially blended and prepared for meat loaf use are obtainable from reputable manufacturers. Their use insures that each lot of loaves will be flavored like preceding lots of the same type. They also eliminate possibility of error in measuring different seasoning ingredients.

Today's consumers and retailers want meat loaves which are clean-slicing, compact, smooth and meaty in appearance. They want the natural moisture held in the loaf until it is eaten. Modern binder flours, such as soya flour, aid the packer in producing loaves with these qualities. Loaves containing such flours have plenty of "eye appeal" in the retail show case and "taste appeal" on the consumer's table. Moreover, such a binder flour is economical for the packer to use.

Not only the cut surface of the loaf, but its whole outward appearance, must be attractive if it is to jog the "impulse" buyer into purchasing. Shaping, packaging, glazing, decorating or covering the meat loaf with a layer of fat are some ways in which the product may be made more attractive to retailer and consumer.

### **Molding and Packaging**

Novel and conveniently-shaped loaves can be baked in meat loaf retainers and molds. The oblong loaf, slices of which will fit a slice of bread, is welcomed by the consumer as an aid in sandwich



SLICED AS NEEDED

Two tasty meat loaf items ready for store or home slicing. Labels in color printed on transparent wrap. (Photo Shellmar.)

making. A molded cylindrical loaf of about the same dimensions is also popular. Some packers have been experimenting with triangle-shaped and other novelty loaves. Retainers and molds are specially made for these purposes.

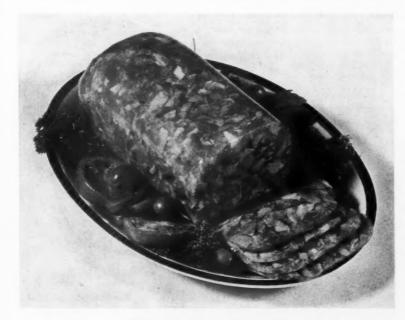
The packer protects his loaf items and makes them more attractive to the retailer and his customers by packaging. Wrappings of parchment protect the meat loaf from possible contamination and provide a good medium for presenting the packer's advertising message. Appealing color printing may be used on the parchment wrapper to catch the housewife's eye. Such packaging helps to preserve the product's moisture and maintain its attractive appearance inside the package.

Transparent wrapping is used on loaf products by many packers. Such a wrap allows full visibility, while protecting the product. The loaf itself may be decorated with fruits, mushrooms, a glaze or a fat covering before the transparent wrap is put on. The package may be tied with colored or printed ribbon.

One of the newer developments in transparent wrap is an orange, fast color wrapping that is said to retard rancidity and bring out appetizing appearance of the meat loaf. The packer's name and brand are printed on this wrapping.

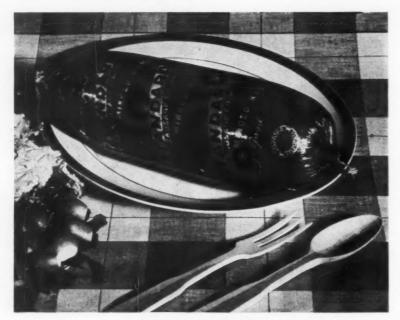
### **Loaves in Casings**

Baked loaves in fibrous artificial casings are becoming increasingly popular due to their appearance, protection, possibility of identification and improved keeping qualities. Such loaves may be processed in the bake oven or in the smokehouse. If baked, the loaf emulsion should be stuffed in casings with both ends tied. They are then placed in wire cages and started in a



SOUSE MAKES A FANCY LOAF

Popular among hot weather cold cuts, souse can be made not only palatable but attractive by liberal use of pork tongues along with other head meat. Pieces of sweet red pepper and other bright colored vegetables add to appearance and flavor. This is a big volume item in some houses. (Photo Visking Corp.)



MINCED HAM SELLS WELL

Minced ham is a popular all-year-round item. Put up in both loaf and cased form, it can be sliced as needed, either in store or home. (Photo Sylphcase.)

cold oven. The temperature is gradually raised to not more than 200 degs. Fahr.

The same product in wire cages may be baked in the smokehouse. Start slowly and gradually increase temperature during last hour of processing so that it reaches about 180 to 190 degs. The inside temperature of the loaves should be about 157 degs.

### **Basic Loaf Formula**

While meat loaf formulas vary somewhat with the type produced, the packer may find a basic formula of considerable help in building a line of loaf products. He can add other ingredients to such a meat mixture, experimenting with small batches until he has achieved the desired results. One basic formula is as follows:

- 30 lbs. boneless bull meat or chucks
- 30 lbs. lean pork trimmings
- 30 lbs. pork cheek meat
- 10 lbs. regular pork trimmings
- Seasonings and other ingredients:
  - 5 to 10 lbs. binder flour
  - 3 lbs. salt
  - 4 oz. granulated sugar
  - 2 oz. nitrate of soda
  - 5 oz. ground white pepper
  - 2 oz. ground nutmeg
  - 1 oz. rubbed sage
  - 31/2 oz. onion powder

If desired the bull meat, lean pork trimmings and pork cheeks may be drycured. Salt, sugar and nitrate may be omitted from the formula if the meats are pre-cured.

In using this formula meats are ground separately through %-in. plate of hasher. Then place beef and pork cheeks in silent cutter and chop for about 3 minutes, gradually adding binder flour and crushed ice or water. Successful loaf processors believe it is best to chop meats, ice and binder together to get a smooth mixture which will not develop "air-holes" in baking. Then add lean and regular pork trimmings and seasoning and chop all together for about two minutes more.

### **Veal Loaf Formula**

For the manufacture of a good commercial veal loaf the following meats may be used:

- 50 lbs. boneless veal
- 40 lbs. extra lean pork trimmings
- 10 lbs. regular pork trimmings

Seasonings and other ingredients:

- 3 lbs. salt
- 31/2 oz. onion powder
- 5 oz. ground white pepper
- 2 oz. ground nutmeg
- 1 oz. rubbed sage
- 5 to 10 lbs. binder flour

Grind meat and onion powder through %-in. or 3/2-in. plate, adding binder flour during the process. Put in mixer, add seasoning and mix thor-

### Mushroom Meat Loaf

Many packers and sausage manufacturers have found that a mushroom meat loaf appeals to their trade. A 60 per cent beef and 40 per cent pork formula is used. Pork is ground through ½-in. plate and about 5 per cent moisture added. One lb. of mushroom powder is mixed thoroughly with the pork and the mixture is fried slowly until edible. The pork is then cooled to 50 degs. Fahr.

Two or three cans of mushrooms are simmered in cooking fat for a few minutes. They are then cooled to 50 degs. Chop beef to binding consistency, add 20 per cent ice and mix with desired spices. Pork and beef are then mixed and mushrooms added on the last turn. Start baking these loaves at 180 degs., raising the temperature to 200 degs. within an hour. Then hold at about 205 degs. for two hours. A 5-lb. loaf should bake for five hours. This loaf might be decorated with a number of mushroom

### A Health Loaf

The first step in making vegetable meat loaf is to soak about 21/2 lbs. of dried vegetable mixture in three or four gallons of water overnight. vegetables are then added to 100 lbs. of a good meat formula. Some packers add red pimientos in making this loaf, obtaining a very colorful product.

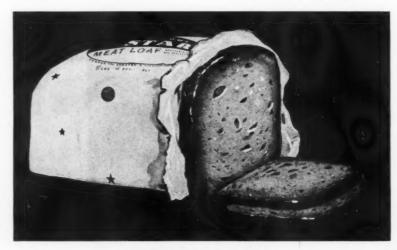
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(Continued on page 19.)



LOAF READY FOR SLICING

Armour's Star meat loaf wrapped in printed parchment, which is rolled back as loaf is sliced, keeping loaf moist and clean until used.

## SAVINGS in Steam and Power operating data, all of which was taken from records of the company show the steam and

### How One Packer Could Add \$86,000 To His Annual Profits

MID-WESTERN meat packer recently submitted to THE NA-TIONAL PROVISIONER operating data and cost figures from his power plant. Accompanying these were a letter which said in part:

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"We recently had a survey made of our boiler and engine rooms by a con-sulting engineer who had been recommended to us as capable in powerhouse work.

"Savings he estimated we can make with a modern power department seem fantastic, in view of the fact we always have considered our power plant about as efficient as the average. In fact, our losses—according to his figures—are greater than the net profit we have been able to make any year for some time past.

### Can't Believe It's True

"If what this engineer says is true, the steam and power savings we could make with an up-to-date power plant would go a long way toward paying dividends. But while we are hopeful he is correct, we fear there has been a slip somewhere. Savings such as he claims appear out of all reason.

"We are 'from Missouri'-we want to be shown before seriously considering a large investment in new power plant equipment. If he can make his claims stand up, we want the money that can be saved in our power plant. If he is wrong, we want to know that also.

"Will you please pass the attached data and cost figures to THE NATIONAL PROVISIONER STEAM AND POWER SAVING SERVICE. We would like very much to have a survey of our power plant similar to surveys on other meat plant power departments that have appeared in recent issues of THE NATIONAL PRO-

### **Checking Up The Survey**

THE NATIONAL PROVISIONER STEAM AND POWER SAVING SERVICE is glad to comply with this request. The packer making it should understand, however, that any conclusion arrived at must necessarily be preliminary.

The only way a close approximation of possible savings can be made is to take into account all factors and conditions existing. Undoubtedly the consulting engineer who estimated the "fantastic" savings did this. And it is a 10 to 1 bet that his estimated savings are close to what actually are possible of accomplishment, using the equipment he has in mind or has recommended should go into the new power

This packer purchases power for

equipment operation and generates steam for operating ice machines, rendering, processing and building and water heating.

### **Packer's Present Equipment**

His boiler room would seem to be, as he says in his letter, "about as efficient as the average." He has four boilers, of 911 h.p., 612 h.p., 605 h.p. and 605 h.p., respectively. For the first nine months of the year on which operating data and costs were submitted, pulverized coal was burned under the boilers. Gas was used during the last three months of the period.

Boilers are equipped with forced draft, but no air pre-heat. Steam is generated at 175 lbs. per sq. in., 125 degs. superheat.

Six ammonia compressors-of 130, 200, 250, 350, 400 and 500 tons respectively—are installed. Three of these are motor-driven and three operated by steam engines.

During the year in question this packer slaughtered 74,476 cattle, 888,-967 hogs and 25,463 calves and sheep.

Steam and power costs for the year were given as follows:

### STEAM AND POWER COSTS.

Fuel cost (17,457 tons coal and 129,526,000 cu.ft. gas)\$	110,992.41
Boiler room repairs	1,691.93
Boiler and engine room labor	23,599.82
Boiler and engine room supplies	1,438.27
Engine room repairs	1,677.99
Power, 4,630,000 k.w.h. @ \$.0145	67,135.00
Total	206,535.42
Less steam sold (2,800,000 lbs. at 90c)	2,520.00
Net cost (not including fixed charges and water)	204,015.42

situation for the year to have been as follows:

#### OPERATING DATA IN OLD PLANT.

Steam produced per year, lbs	369,000,000
Max. steam demand, lbs. per hr	110,000
Min. steam demand, lbs. per hr	10,000
Av. steam demand, lbs. per hr	50,000
B.t.u. per lb. coal (est.)	10,500
Max. power demand, k.w.h	1.400
Min. power demand, k.w.h	
Av. power demand, k.w.h	1 200

### **New Equipment Needed**

With these quantities of steam and power required for plant operation there is little doubt that high pressure boilers and extraction type turbines would serve this packer best.

Boilers built for a pressure of 450 lbs. per sq. in. 150 degs. superheat probably would be suitable. These should be equipped with forced and induced draft, air pre-heat and automatic control.

Turbines would be set to bleed and exhaust at the pressures determined as most suitable for the particular conditions.

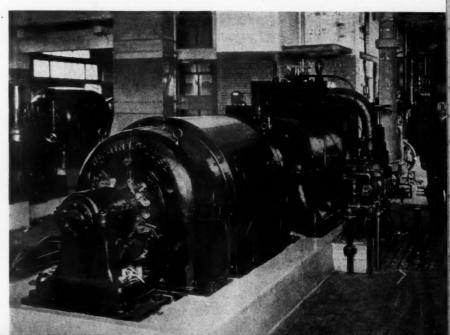
A survey of processing and manufacturing departments might reveal ways and means for reducing the total quantity of steam required. However, to be on the safe side in making this survey, it is assumed this could not be done.

(Continued on page 23)

### EQUIPMENT PAYS DIVIDENDS

Using turbine-generator units like this, and high pressure boilers, a Midwestern packer could make power as a by-product of his processing steam demand, and cut his total plant costs approximately \$86,000 yearly.

Much of this saving would result from elimination of cost of purchased power. The re-mainder would come from better efficiency in the boiler room. (Photo Westinghouse Electric and Mfg. Co.)





# The value of "VISKING" casings for meat loaves is more than skin deep!

This is the season for meat loaves. It will be a record-breaking season for meat loaves displayed in "VISKING" Casings. They dramatize quality with sheen, sparkle, eye-appeal. They give you, besides, exclusive plus values. • VISKING originated and copyrighted formulas for meat loaves, perfected the machine for stuffing them and the method for treating them. "VISKING" Casings have always been in the lead ... and so have their users. • "VISKING" Casings represent constant research and improvement . . . numerous price reductions made possible by improved manufacturing methods . . . exacting supervision . . . rigid inspections . . . helpful sales service . . . dealer acceptance and a fast pyramiding demand. • In "VISKING" Casings the value is more than SKIN DEEP.



# PRACTICAL POINTS & for the Trade

### Minced Ham Loaf

Minced ham loaf is a popular item with consumers. It is made in loaf form, or can be packaged and processed in artificial casings. Such a product, when cooked in a mold, is convenient for sandwich making and easy to slice.

Heavy hams may be used for making minced ham loaf. The packer may also use hams which, because of bruises, rough skins, etc., are not used as a regular or skinned hams. Take 100 lbs. of cured ham trimmings, not more than 80 per cent lean. Grind through the  $\frac{3}{16}$ -in. plate and put in the mixer. Add the following seasoning:

5 oz. white pepper

8 oz. sugar

1 oz. ground celery

% oz. ground cloves

½ oz. cinnamon

Mix spices thoroughly and add to ground meat in mixer. Be sure seasoning is well distributed. Then mix in 5 tablespoons of mapleine extract dissolved in 1 pint of cold water. Ready prepared seasonings or specially prepared seasonings, as manufactured by reputable firms, may be used in this formula to secure uniformity of product and convenience of manufacture.

When the minced ham is to be processed in artificial casings it is stuffed, tied and placed in wire cages or loaf retainers. Start baking at a low temperature; raise temperature gradually to not higher than 170 degs. Fahr. Baking should continue at this temperature until loaf is finished, or about 3 to 3% hours.

This product may also be pressed into molds lined with parchment paper. Put the lid on as tightly as possible. Cook for 3 to 3% hours at a temperature of 160 to 165 degs. Cool and put in chill room until the following day. It is then ready for stuffing into artificial casings.

Minced ham loaves may be made with a number of different combinations and seasonings. To be called "minced ham," however, the product must be made from ham. If made of cured pork trimmings it would be a meat or sausage loaf.

### SWISS CHEESE LOAF

This is a high quality specialty which appeals to customers who want the best in meat loaves. It is made as follows:

20 lbs. Swiss cheese, cubed % inch.

20 lbs. veal

oner

10 lbs. regular pork trimmings

50 lbs. lean pork trimmings

Seasonings and other ingredients:

2½ lbs. salt

8 oz. sugar

3/16 oz. sodium nitrite

6 oz. pepper

11/2 oz. nutmeg

1 oz. coriander

Grind pork and veal through %-in. plate. Put ingredients in mixer, adding cubed Swiss cheese just before mixing is completed. Line baking molds with caul fat. Cook in molds at 160 degs. Fahr. for two to three hours.

### **BONE-BRUISED HAMS**

Pelvic bone bruises in hams are causing difficulty for a Northern packer. He writes:

Editor THE NATIONAL PROVISIONER:

We are finding a number of hams bruised around the pelvic bone. Our hoist seems to be working properly; we are using regulation shackles and our scraper is in good condition. Can you suggest a possible cause?

Since this packer's killing equipment is in good shape, it is possible that his dfficulty may be in trucked hogs which have "spread" during the trucking period or during unloading.

If the packer is finding this trouble in his cured hams it is probable that these hogs were trucked in during the spring months, when roads were bad. Under such conditions the hogs may have been jolted a great deal with resultant spreading. This, of course, causes internal bruises.

### **Meat Loaf Pointers**

A packer who makes a good line of meat loaves reports that the following operating pointers have been helpful to him:

1.—Brown outer crust may be given baked loaves by dipping them in hot lard or cottonseed oil for a moment.

2.—Hog caul fat is an economical ingredient to cube for making meat loaves. It may also be used for lining molds

3.—Meat loaves containing binder flour should be cooked somewhat longer, so that product will heat through at the same rat eas an all-meat product.

4.—Satisfactory results can be obtained by chopping binder flour and meat together, throwing ice and flour in chopper together. This results in a good smooth mixture.

5.—Meat-cheese loaves should contain a type of cheese which will not melt and run during processing or afterward.

### **Baked Chicken Loaf**

Baked chicken loaf is sometimes made as a specialty item by sausage manufacturers. An Eastern processor writes:

Editor THE NATIONAL PROVISIONER:

Can you tell us how to make a baked chicken loaf? We believe we have a daily market for 10 or 20 of these loaves.

Baked chicken loaf may be made as rich or economical as desired. The quantity of fowl, percentage of fat and of cereal used can be adjusted most satisfactorily by experiment. Under federal inspection regulations, if loaf is called "chicken loaf," the meat contained must be all chicken.

Either roosters or turkeys can be used for this purpose. It is most economical to cook the chicken and bone it afterward. If meat is almost entirely chicken or poultry, some cooked pig skins ground up and mixed with the chicken will help as a binder.

Cereal may be used if desired, and seasoning to taste. Some processors use salt and pepper and a touch of onion. The addition of chopped sweet red pepper adds to the flavor and appearance. Prepared seasonings are also made for chicken loaf.

Cut well-cooked meats into small pieces, pack in a loaf pan and pour over this some broth in which chicken is cooked after skimming off all fat and strainings. Loaf is baked for half an hour at around 200 degs. Fahr. and temperature is then raised to about 250 degs. to finish off. As all products used in this loaf have been cooked previously, it is not necessary to bake it for an extended period of time.

Such a loaf can also be stuffed into fibrous artificial casings. Both ends of casing are tied and it is placed in a wire cage. It is started with a low temperature in the oven (preferably cold) and raised to not higher than 200 degs. Fahr. It is held at this temperature until finished.

If loaf is made for local distribution, a combination of fowl and veal can be used in the proportion desired. Cook chickens or turkeys and bone them. Partially cook the veal. Grind veal through 1-in. plate and chicken through %-in. Use some of skimmings from cooking of fowl for whatever moisture is desired. Use of cereal is optional. Do not use sodium nitrate.

After meats are ground and seasoned to taste, bake in a meat loaf pan for one-half hour, starting the oven at 200 degs. and working up to 250 to 300 degs. at the close. This makes a very nice product.



# ... keeps fresh and appealing in its insoluble, grease-proof wrapper

There are two big questions to ask when you are deciding on the wrapper to use for your meats. Will it give the best possible protection? Will it give your product sales appeal? ¶ Packers are answering both these questions by using Patapar. For this is one sheet that does give real protection. It is both insoluble and grease-proof. Moisture or juices from the meat cannot work through, weaken it and cause it to tear. It keeps the meat fresh and tender. ¶ As to sales appeal, Patapar gives you that, too. Striking effects and designs can be created by printing it in fast-color inks. And its clean, pure texture gives the meat a tempting, appetizing appearance. Would you like us to send you samples and prices of Patapar? Write to

Paterson Parchment Paper Company, Bristol, Pennsylvania

Sales Branches: 74 Rincon Street, San Francisco; 111 West Washington Street, Chicago; 120 Broadway, New York

# Patapar

### **Meat Freight Rates**

NTERSTATE COMMERCE COMmission examiners have recommended that freight rates on fresh meats and packinghouse products from interior Iowa points to destinations East of the Illinois-Indiana state line be increased, to remove undue prejudice against such commodities from Missouri River packing plants. The proposed report was made in No. 25143, No. 26970, No. 27224 and I. and S. No. 4142, Packinghouse Products from Iowa to the East.

Examiners termed the proceedings "another chapter in the long standing controversy between the meat packers located along the Missouri River and in interior Iowa."

The report declared that rates on fresh meats and packinghouse products from Missouri River points to Eastern destinations are not unreasonable, but are unduly prejudicial in relation to rates from points in Iowa and Minnesota. The examiners said that proposed increased carload rates on packinghouse products from Iowa points to Eastern destinations were not justified, but that such increases should follow bases advanced in their report.

It was pointed out that in prior reports the commission had indicated it found undue prejudice against Missouri River packers. Therefore, if prejudice and preference were to be removed it had to be by increases in rates from interior Iowa.

It was recommended that rates complained of on fresh meats from Kansas City, St. Joseph, Omaha, Sioux City and St. Paul be found not unduly prejudicial in relation to rates from Cedar Rapids, but unfavorable to packers located at such points and unduly favorable to packers at Ottumwa, Waterloo, Austin, Mason City and Des Moines. Rates from Missouri River points should not exceed those from Ottumwa by more than 18 cents; from Waterloo by 17 cents; from Austin and Mason City by 16 cents, and from Des Moines by 11 cents. Rates from St. Paul should not exceed those from interior Iowa points by amounts exceeding 5 to

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Specific proportionals were recommended on packinghouse products from interior Iowa points to Mississippi River, with fifth-class rates as maximum, as follows: Cedar Rapids, 7 cents; Ottumwa, 10 cents; Waterloo, 11 cents; Austin, Minn. and Mason City, 14 cents; Albert Lea, Minn., 13 cents; Faribault, Minn., 14 cents and Des Moines, 15 cents. It was recommended that St. Paul be put on the same basis as Faribault, Minn.

### ICC TRUCK SAFETY RULES

A national speed limit of 45 miles per hour for trucks operating as contract or common carriers in interstate commerce was proposed in safety regulations issued recently by the Interstate Commerce Commission. Regulation for safety of private carriers in interstate commerce (most packers operate trucks as private carriers) has been deferred for further study because of the administrative problems involved.

The new regulations would be imposed under authority of the motor carrier act of 1935 and would cover driving practices, equipment, lights, requirements for safety glass, and would also set up machinery for gathering information as to qualifications of drivers. Reporting of accidents will be required. The regulations are the first step in a program which would include medical examination and licensing of drivers and limitation of hours of service. Inspection and maintenance standards for trucks may be set up, the inspections to be made by the carrier subject to check by the commission.

### WATCH MOTOR CARRIER ACT

Shippers should "watch their step" during the present formative period in application of the Federal motor carrier act, according to a warning issued by the National Industrial Traffic League. shipper's organization. Common carriers under the act are not allowed to deviate from rates filed with the Interstate Commerce Commission. In case of any deviation from filed rates the shipper is equally liable to penalties of \$500 for the first offense and \$2,000 each for subsequent offenses. It has been the custom heretofore for individual shippers to make whatever arrangements they could with common carrier motor operators.

### LABOR ACT NEARS TEST

Constitutionality of the Wagner labor act governing employer-employee relations may be tested before the United States Supreme Court this fall by an Arkansas lumber company. The firm's suit to obtain an injunction to prevent the National Labor Relations Board from holding hearings was dismissed by a federal district court for "lack of equity" and the lower court's action was upheld by a circuit court of appeals. The firm has now appealed to the Supreme Court, charging that the law destroys "freedom of contract and invades powers which are reserved to the states."

### CANADIAN BEEF BRANDED

Sales of branded beef in Canada during May, 1936, totaled 3,599,227 lbs.; those for the same month in 1935 being 4,123,702 lbs. Sales of the first or red brand in May, 1936, amounted to 1,161,-423 lbs., and those of the blue or second brand 2,437,804 lbs.

### DOG FOOD REGULATIONS

Changes in U. S. Bureau of Animal Industry regulations on dog food manufacture in federally-inspected establishments, which were recently issued as amendment 10 to B.A.I. order 211 (see The NATIONAL PROVISIONER, May 9, page 38), are further explained in a bureau circular letter. General effect of the amendment, which becomes effective September 16, is summarized as follows:

Old Inspection Ended.—Inspection by the bureau of canned product containing meat or meat product, which is prepared and labeled as dog food, etc., will cease on September 15. Amendment does not modify provisions of the federal food and drug administration. No extension of time will be granted establishments to prepare inspected and passed food for animal feed.

Inspection Marks.—Stocks of unlabeled inspected and passed canned feed on hand September 16 shall not be labeled with inspection marks nor bear establishment number. Embossed establishment number, after September 15, will be reserved for canned meats for human food.

New Inspection.—Preparation of animal feed under amendment may be begun at any time before September 16 and operations may be conducted in any edible products canning department under same conditions as for preparing uninspected pork and beans, hominy, etc.

Duration of Inspection.—Meat or meat product used in official establishment in preparing animal feed will receive same inspection and reinspection for fitness for human food as given any other meat article. Inspection will continue until product is actually in mixture or article which is feed for animals.

Inedible.—Inedible products cannot be brought into edible departments in preparing food.

Labels.—New labels should be carefully designed. Labels and marks must show plainly that article is animal feed, and there should be no statement that it is in any way fit for human consumption. The bureau suggests such statements as "Fit for Food," etc., be avoided.

No modification of statement prescribed in amendment 10 will be allowed.

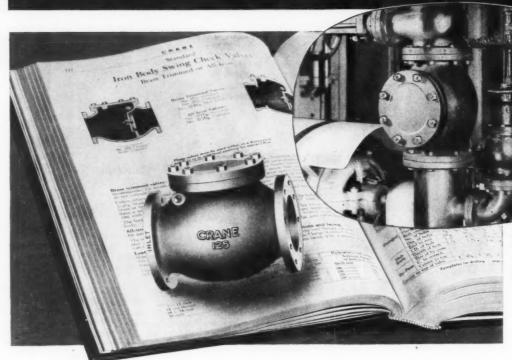
Human Food.—Bureau will not regard properly labeled animal feed as meat food for human consumption. However, unlabeled and unmarked cans of same food outside the plant must be regarded as human food and subject to federal meat inspection laws and regulations.

### TRIMMING OFF THE PROFITS

Do your men trim the profits off your pork loins? Read chapter 6 of "Pork Packing," The National Provisioner's pork plant handbook.

# FOR ALERT RELIABILITY

# Use them on Steam or Water



Crane No. 373 Swing Check Valve in Water Pump Service. Complete data on page 152 of the new Crane No. 52 Catalog.

WHETHER it is guarding a water supply, conserving steam and fuel, or protecting against the unexpected emergency, the packing plant's first requirement on swing check valves is unfailing reliability. And Crane Swing Check Valves give you that guarantee backed by years of proved performance.

Every feature of the 373 design has been proved right over and over again. On a two-inch line or a thirty-inch main—you can trust them. And to help gain full operating efficiency, there is a minimum restriction of flow and the highest degree of sensitivity even on jobs that are unusually rough on valves.

Adaptable for either horizontal installation or for upward flow, the valve disc and suspension have been worked out to eliminate the possibility of sticking even where the valve operates only at remote intervals. The closing action is quick and clean cut—a real advantage where operating

heads are low. Installation is practical in out of the way places because of extreme accessibility to the operating mechanism.

The convenience of your nearby Crane branch or Crane distributor will save time and provide quick, able assistance on your piping problems. You can rely on Crane service and Crane products.

Let Profits Pay for Plant Improvements. Use the Crane Finance Plan.

# CRANE

CRANE CO., GENERAL OFFICES: 836 S. MICHIGAN AVE., CHICAGO, ILL. • NEW YORK: 23 W. 44TH STREET

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Page 22

The National Provisioner

## Steam and Power Savings

(Continued from page 17.)

Therefore, calculations are based on the quantity of steam given in the steam and power operating data. For simplicity, it is also assumed that coal costing \$3.00 per ton delivered at the plant will be used.

With the layout of boilers and turbines suggested, a water rate of 40 lbs. or less would be possible—that is 40 lbs. of steam or less would be required to generate a k.w.h. of electricity.

### Power As A By-Product

On this basis, assuming all steam were put through turbines and all equipment driven by electric motors, (which might or might not be the most economical practice) this packer could generate in the course of a year 9,155,000 k.w.h. of power, as follows:

In this calculation the quantity of steam sold is deducted from total quantity generated.

This packer requires 4,630,000 k.w.h. for equipment operation. There would be facilities, therefore, for generating as a by-product of the processing steam demand 4,500,000 k.w.h. in excess of that needed.

### A Large Saving Indicated

If coal with a heat content of 10,500 B.t.u. were used, and a boiler efficiency of 82 per cent were secured—readily obtainable with modern steam generators equipped as previously suggested—this packer would be able to generate 6.4 lbs. of steam per pound of coal burned, using a steam pressure of 450 lbs., 100 degs. superheat.

If this packer secured an evaporation of 6.4 lbs. of water per pound of coal burned, his coal consumption for the year would be 28,800 tons.

With the foregoing data, it is a simple matter to calculate costs and savings in the new power plant.

### Costs in New Power Plant

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Savings		 					۰		þ				٠		,					86,815.42
																			-	204,015.43

Necessarily some of the items of cost in the foregoing cost table must be estimated, but it is believed all are on the safe side—that is that they are conservative.

The set-up suggested may or may not be the best one under the circumstances.

It is used only as a basis for estimating savings. A complete engineering survey would be required to determine just what equipment and method of operation would give the best economy.

### Savings Would Soon Pay Cost

This estimated saving of \$86,815.42 may be greater or less than the "fantastic" savings estimated by the consulting engineer who made the survey of this plant.

Of one thing, however, this packer can be certain. This is that, despite the fact that his boiler room is as efficient as the average, there is a large saving to be made with a modern power plant—a saving that would return from 20 to 25 per cent, perhaps more, on the investment required.

### NEW BRANCH HOUSE IDEAS

What is said to be the most modern branch house in the Southeast for the storage, processing and distribution of meats and other food products has begun operations in Augusta, Ga. This new Swift & Company plant replaces the branch house erected by the company in 1907 to serve the territory of Eastern Georgia and Western South Carolina. Following the formal opening on June 24, attended by more than 4,500 visitors, the plant is now on full operating schedule, managed by R. C. Stevens, who has been in charge at Augusta since 1921.

This fireproof structure of brick, steel and concrete has a basement and two upper floors. The largest of its 9 coolers is lined with blue tile and illuminated by brilliant blue bulbs of the latest design, said to be the nearest approach to natural daylight. This cooler has a capacity of 75 cattle, 75 calves and 100 lambs.

In the sausage kitchens more than 70 kinds of domestic sausage are pre-

pared. There are also 11 smoke ovens, large loading and unloading docks, and a new system of automatically-controlled refrigeration using ammonia in liquid form, rather than the usual ammonia gas. This unit is charged with a sufficient quantity to operate without refilling (and barring leaks) for from 8 to 12 years! An additional feature of the construction is that all rooms, excepting coolers, receive daylight and outside ventilation.

### PACKERS ARE MODERNIZING

Plymouth Rock Provision Co., Brooklyn, N. Y., is installing new boilers as part of a power plant modernization program.

Adolf Gobel, Inc., is adding a battery of seven new smokehouses to its Brooklyn, N. Y., plant, and will also add another story to the building, to be used for general offices of the company. Plant of the company at Washington, D. C., will be reopened in the fall, to include killing and manufacturing of a full line.

The former O'Brien packing plant near Dawson, Okla., has been purchased by Frank W. Banfield and son, Deering, Kans. About \$50,000 will be spent in modernizing, including addition of a rendering department.

Conner Mfg. Co., Louisville, Ky., has been appointed distributor of Enduro stainless steel, serving northwestern Kentucky with a complete stock of sheets.

### SYMPHONY IN BLUE

Beef cooler in new Swift branch at Augusta, Ga., is finished in blue tile and lighted with brilliant blue lamps.

Left to right (in frocks): Manager R. C. Stevens, district manager E. B. Adams, beef salesman A. Sanders.



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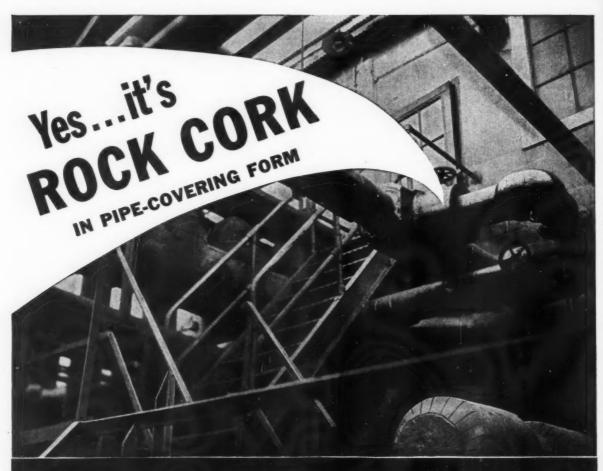
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Now you can use this Famous Mineral Insulation for Low-Temperature Piping · · ·



29 Years in Sheet Form!

ROCK CORK SHEETS, installed in 1967, are providing highly efficient insulation after practically three decades of continuous service. Mineral in composition and highly moisture-resistant, Rock Cork is rotproof, odoriess, sanitary. A permanently efficient insulation.

THOUGH newly announced, Rock Cork Pipe Covering is by no means a new material!

First, because it is identical in its mineral composition with Rock Cork Sheets—a material which, for nearly three decades, has conclusively demonstrated its superiority as a permanently efficient low-temperature insulation.

Furthermore, Rock Cork Pipe Covering was made to win its own spurs. It is now formally introduced only after it has been thoroughly proved on its own account during four years of exacting field service under actual working conditions.

Factory-Applied Hermetic Seal - In

Johns-Manville ROCK CORK

LOW-TEMPERATURE INSULATION

In Sheet Form and for Pipe Covering

addition to its unequaled, *natural* moisture resistance, Rock Cork Pipe Covering is hermetically sealed. A factory-applied waterproof jacket adds this further protection against infiltration of moisture-laden air . . . the most frequent cause of failure in low-temperature insulation.

Longitudinal and circumferential joints are both lap-sealed at installation. This, together with the most effective method of insulating fittings yet devised, makes Rock Cork Pipe Covering an unbroken, seamless sheath of insulation, permanently airtight and moistureproof.

Send for our Rock Cork brochure, giving complete information on this material in both sheet and pipe-covering form.

JOHNS-MANVILLE

22 East 40th Street, New York

Please send me the data sheet brochure on Rock Cork Sheets and Pipe Covering.

Name	Title	
Organization		_
Address	-	
Clty	State	

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# REFRIGERATION & and Air Conditioning

### COOLING WITH WATER

"The articles on air conditioning which have appeared recently in THE NATIONAL PROVISIONER have no doubt changed many packers' ideas on conditions required for carcass and product preservation in the meat packing plant," writes a well-known packinghouse engineer.

"These have brought out very clearly that while a low temperature is a necessary condition to be maintained in chill rooms, coolers and processing and manufacturing rooms, it is not as important as some meat men have hitherto considered it. In fact, in no instance is a low temperature in a cooler in itself adequate to preserve product in best condition.

"To the engineer and the meat plant executive whose duty it is to reduce production cost and eliminate waste, loss and damage to product, the increasing fund of information being accumulated on carcass chilling and meat and product storage opens up some interesting possibilities.

"The economies effected by 18- or 24-hour chilling of hogs, instead of 36 or 48 hours, are quite generally recognized. A reduction in the amount of chill room space required, a quicker turnover, better labor efficiency and fewer sour hams are some of the savings being made. Maintaining proper humidities in the chill room during the chilling period, rapid air circulation and new methods of cold air distribution through the room are cutting more time off the chilling operation. Chilling to cutting temperature in 18 hours is no longer an accomplishment that causes any comment.

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"We are finding, also, that by maintaining humidity at the proper point, and providing positive air circulation in a room, temperature of refrigerant can be reduced in some instances and cost of refrigeration lowered. In the pork-cutting room, smoked meat hanging room, sausage kitchen, storage and packing coolers, bacon slicing room and assembly and shipping room temperatures ranging from 50 to 65 degs. F. usually are maintained. Brine at a temperature of, say 26 degs., often furnishes the refrigeration.

"I believe a worth-while saving could be made by substituting clear water (water to which no salt has been added) for brine in these locations, particularly when spray type unit coolers are installed. Maintaining the clear water temperature at 33 degs. F. would give a temperature spread between refrigerant and room of 17 to 33 degs. This is sufficient to maintain the desired room temperatures, provided it is possible to maintain sufficient air circulation in the room.

"Two important savings would result:

"1.—A reduction in refrigeration cost, and

"2.—There would be less deterioration of unit coolers, rails, hangers, equipment, etc., by doing away with brine corrosion.

"And when we think about water as a cooling medium we find another possible use for it in this connection—comfort cooling to produce better labor efficiency on hot days. In our plant all heating is done with suspended type unit heaters. The same type of equipment might be used for cooling with cold water. With the outside temperature 90 to 100 degs. I believe it would be possible, using the 58 deg. water from our well, to maintain an inside temperature of 80 to 85 degs. in this manner. Cost would be small, as no water would be wasted. It would be made up largely of pumping cost and cost of power to operate cooler fans."

### HOG REFRIGERATION

Chilling hogs is one of the most important things connected with curing. Have your men read the "do's" and the "don't's" in "PORK PACKING," The National Provisioner's latest revision of "The Packers' Encyclopedia."

### REFRIGERATION NOTES

Contract has been awarded for cold storage project at State docks, Mobile, Ala.

A new cold storage plant is being erected by Louis Matiaseviah, Santa Rosa, Calif.

New cold storage plant has been opened by Leslie & Townsend, Berthoud, Colo.

Local plant of Ebner Ice & Cold Storage Co., Olney, Ill., has been converted from steam to electric plant and 10 x 10 and 7½ x 7½ compressor installed.

Walton Rundlett plans erecting new cold storage plant with over 300 individual all-steel lockers at Denison, Ia.

Fort Madison Creamery Co., Fort Madison, Ia., is remodeling plant and will add new cooler rooms.

Humboldt Artificial Ice Co., Humboldt, Ia., has installed individual cold storage locker system with about 100 lockers.

R. C. Minton, Harper, Kans., is building new cold storage plant to house system of individual cold storage lockers.

Cold storage plant, sponsored by board of supervisors of Rankin County, is being built at Brandon, Miss.

Railways Ice Co., Monett, Mo., has installed new cold storage locker plant with approximately 396 lockers.

City board plans to install cold storage locker plant in connection with city ice plant at Hooker, Okla.

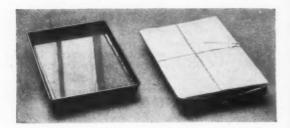


### DESIGNED FOR LONG ROUTES AND HEAVY LOADS

One of several 14-ton, refrigerated semi-trailer units recently placed on round trip runs between Chicago, New York and Boston. They handle meats and other packinghouse products, and are designed to maintain a temperature of 35 degs. with water, ice or solid carbon dioxide. Bodies are insulated with 4 in. of Dry-Zero Sealpad insulation in roof and 3 in. of same material in sides and ends. They are mounted on 8. & J. trailers. Tractors are Mack cab-over-engine models. Inside dimensions of the bodies are: length, 21 ft., 6 in.; width, 7 ft., 5 in.; height, 78 in. Body of unit shown was built by Marion Auto Body Co., Chicago.

# Let this test show you how Ligerwrap ...

### PREVENTS LOSS from EVAPORATION



Try this yourself. Take two shallow pans. Fill them both with water. Wrap one up in a sheet of *Frigerwrap*. Leave the other open. Place them anywhere the air is dry, where there is rapid evaporation.

Leave them for a few days, then notice how much more water has been lost by evaporation from the unwrapped dish. Notice how little water has evaporated from the dish wrapped in *Frigerwrap*.

In the same manner, any quarter of meat will lose more weight by shrinkage when left unwrapped, either while being transported from the Packer's plant to the retail store, or when put away in the Refrigerator.



# Clean, Sanitary wrap for meats

It will not only prevent loss from shrinkage by evaporation, but it is clean, white, sanitary and more resistant to water or tearing than waxed papers. And yet it costs you less, because you get more yardage, since the

weight is all paper.

Leading packers are using *Frigerwrap* with great success, cutting loss by shrinkage, and saving part of the cost of the wrap itself.

Ask your paper wholesaler for samples and prices or write us for information giving the name of your paper wholesaler.



### CENTRAL PAPER COMPANY, Inc.

MUSKEGON . MICHIGAN

# P A K I C B



## Make Your Own Ice and Save the Difference

A complete self-contained ice plant low side. Makes ice in briquette or crystal form at low cost, when and as needed. No waste. Automatic; requires little attention. Simple, efficient and foolproof. Unit capacities up to 30 tons daily.

F. H. A. TERMS AVAILABLE

HE VINCER

MANUFACTURING COMPANY 2118 South First Street MILWAUKEE, WISCONSIN

REPRESENTATIVES IN PRINCIPAL CITIES



# BAKER

AUTOMATIC SELF-CONTAINED UNITS FOR FREON OR METHYL-CHLORIDE

# for special applications in the packing plant

Meat packers are learning the economy of unit refrigeration for maintaining variable temperatures in different applications about their plants. Baker offers the industry a complete line of automatic, self-contained units from 1 to 60 tons capacity, using Freon, methylchloride and ammonia refrigerant. Full details and specifications upon request.

BAKER ICE MACHINE CO., Inc. 1518 Evans St. Omaha, Neb.



# Make Plans for New Drought Cattle Buying Program

ROUGHT conditions in certain of the cattle-raising sections of the country were such this week that the government made ready to relieve the situation through a cattle-buying program.

Invitations to bid on purchase of drought cattle and calves and the processing of beef and veal for Commodities Purchase Section, AAA, have been mailed to all packers East of Denver, Colo., by the adjustment administration. Bids are to be opened at 11 a.m., Eastern standard time, July 15. No telegraphic bids will be considered.

It is not entirely certain that the government will make drought purchases, but the Commodities Purchase Section is making plans for a program which can be started quickly. If awards are made to bidders it is believed that purchases may begin the last of next week at markets receiving cattle from the drought areas in Montana, Wyoming and the Dakotas. No particular markets are specified in invitations for bids.

It is reported that about \$5,000,000 is available for buying cattle. This sum would enable the CPS to remove about 165,000 head from the normal channels of trade. Additional sums may be made available if necessary. Products retained by the government will be donated to FSCC for distribution through relief channels.

### Requirements for Bids

General requirements contained in invitation to bid are as follows:

PROCESSING.—Meat is to be prepared only in federally-inspected plants under inspection conditions. Processor agrees to perform all operations in accordance with good commercial practice. Commercial packaging, unless otherwise required by detailed specifications, is acceptable. Shipping containers shall bear B.A.I. mark and show that product is not to be sold, but distributed by relief agencies.

PAYMENT.—Payment for livestock purchased under program will be made within 72 hours after receipt of vouchers for audit. Payment for processing will be made after acceptance and delivery of commodities.

BUYING CATTLE AND CALVES.

—Number, class and grade of cattle and calves to be purchased and prices to be paid will be determined from time to time by CPS. Animals purchased will be cutter and low cutter cows, common calves, common steers, bulls and other grades.

SLAUGHTERING CATTLE.—Services include all operations beginning with driving animals from stock yard pens or unloading animals from cars. Services also include slaughtering,

dressing and chilling, cutting of beef into quarters, and loading for delivery. Quarters to be shipped fresh shall be clothed with stockinette. Shanks and tenderloins are to remain on carcasses. Tongues and ox-tails are to be removed but remain property of CPS. Skirts, head meat, kidneys, kidney fat and all other products, unless specified, are to be retained by contractor. Hides may be retained by CPS or processor, according to award. Processing charges will be paid only on live weight of carcasses passed by B.A.I. inspector.

SLAUGHTERING CALVES.—Cattle specifications will apply to calves, except that they are to be split into sides.

FREEZING.—All carcasses designated to be frozen shall be promptly handled, chilled and clothed. Charge for freezing includes expense of transferring to freezer and loading for delivery.

PACKING AND FREEZING SPE-CIALTIES.—Beef tongues are to be commercial l.c. tongues packed in fiber boxes lined with kraft waxed paper. Method of packing is also prescribed. Contractor will bill CPS on basis actual net weight of product in boxes. Calf tongues are to be cut and packed in same manner. Oxtails are to be cut to regular commercial standards, then boxed. Tongues and oxtails shall be frozen.

BONING BEEF AND VEAL.—Meat shall be removed from bones to avoid waste. Bruises, tendons and bones shall be removed and become contractor's property. Frozen beef and veal may be boned in same manner after thawing.

PACKING BONELESS TRIMMED MEAT.—Boneless trimmed meat shall be transferred from boning to canning plant in approved containers.

CANNING BEEF AND VEAL.—Meat shall oe parboiled, well trimmed, free from bruises, etc., and shall be packed in hermetically sealed round or rectangular cans. Bidder shall specify type of cans he proposes to use. Cans shall be standard No. 2 size. Each shall contain 23% oz. parboiled meat and % oz. salt. Processor shall be paid on basis of 24 oz. net weight of meat and seasoning. Cans shall bear a label indicating packer's name, contents, weight, month and year of packing, inspection legend and designation that product is not to be sold.

Canned beef and veal shall be carried for a test period and contractors will be required to replace all canned meat condemned after canning in excess of ¼ of 1 per cent of total canned.

PROCESSING CATTLE HIDES AND CALF SKINS.—All hides and skins to be retained by CPS shall be removed by skilled labor in accordance with established practice. Maximum tolerance of cuts, scores, rips, etc. will be 10 per cent on hides and 15 per cent on skins. Each hide and skin shall be identified by applying letter "R" with hammer dye to insure identification through curing and tanning. Hides shall be trimmed as follows: Dewclaws, excess fat and meat, ears, snouts, lower lips and any portions removed under accepted practice, shall be trimmed prior to salting.

GRADING HIDES AND SKINS.— Instead of customary commercial grading of hides the following grading of cured hides and skins will be gbserved: A, 43 lbs. and up (hides); B, 23 to 43 lbs. (hides) and C, under 23 lbs. (skins). Hides and skins shall be cured in separate packs.

Calfskins shall be cut off square back of ears, shanks trimmed through knee and hock joints and tail cut off within 4 in. of root.

CURING HIDES AND SKINS.—All hides and skins are to be cured by experienced labor. Hides shall be salted with new No. 1 grade rock or mined salt, using not less than 1 lb. of salt for a pound of fresh hide. Skins shall be salted with artificially evaporated salt of GA size or mine salt of equivalent size or vacuum pan evaporated fine or granulated salt. Preference shall be given to use of artificially evaporated GA salt.

Hides and skins shall remain in pack not less than 30 days after closing date of pack. Hides and skins shall be put down in manner to conform to "Standard Hide Contract" booklet of Commodity Exchange, Inc. Hides and skins shall be removed from contractor's plant within 60 days after packs are closed.

### MEAT INSPECTION CHANGES

Recent changes in federal meat inspection are reported as follows:

Meat Inspection Granted.—Mrs. Rubinstein's Food Products Corp., Chicago, Ill.

Meat Inspection Withdrawn.—Cudahy Packing Co., 55 Union st., San Francisco, Calif.; Beck Provision Co., Buffalo, N. Y.; from subsidiary—Conron Bros. Co., under Aleck Brooks, Inc., New York City.

Meat Inspection Extended.—Kroger Grocery & Baking Co., Cincinnati, O., to include Wesco Foods Co.; Kroger Grocery & Baking Co., Columbus, O., to include Wesco Foods Co.

### PORK CUTTING POINTERS

Pork cutting is the one operation in pork packing where precision is most necessary. Do your men know all they should know about it? Chapter 5 of "Pork Packing," The National Provisioner's pork plant handbook, is alone worth the price. Write for information.



### To Better Serve the Packing Industry

The Fee Corporation announces the location of their Main office, Factory and Experimental workshop at Bellingham, Wash. The increased demand for these Modern Precision Packagers has necessitated a new plant with increased manufacturing facilities to care for this demand.

In addition to our facilities for solving manufacturers' packaging problems we have installed and equipped a much larger research laboratory for determining improved manufacturing methods. This service is at the disposal of manufacturers of Lard, Shortening and other viscous and plastic products.



Packaging, Processing, and Precision Metering Equipment for Semi-Liquids



# WE OFFER LOWER PRODUCTION COSTS on meat loaves!

No retinning, replacement or repair on the Monel Metal and Stainless Steel Meat Loaf Pans made by LIDSEEN! Their silver-like surface always stays bright and clean because they are rust-proof, corrosion-resisting, stainless.

These efficient Monel Metal and Stainless Steel Pans pay for themselves over and over—in lower cleaning costs, reduced labor costs and long, trouble-free service. They cost far less to use.

Made in three universal sizes, to handle 1, 3, 4, 5 and 6 lb. loaves. Furnished with or without covers. Write for complete details and prices today!

## GUSTAVE LIDSEEN, INC.

832-840 S. Central Ave.

Chicago, Illinois

## PROVISIONS AND LARD \*

WEEKLY MARKET REVIEW

ARKET for hog products continues active and strong, late lard months going to new season's highs. Increased speculative absorption followed advancing trend in hogs, allied markets, and outside commodities. Grain strength particularly aided upturn in lard, although drought and the fact that cotton oil and butter established new season's highs also were prominent factors.

Corn-hog ratio was less favorable during the week and high temperatures over a good part of the country served to curtail consumption of meats, without any particular influence on price and in the face of continued comparative liberal marketings of hogs. Plans of the government to take care of any forced marketings of livestock in drought areas relieved apprehension in that direction.

### **Weather a Dominant Factor**

Weather was a dominant market factor. Indications that lard stocks continue to pile up lost its bearish influence. Cotton acreage was under trade expectations and led to the belief in some quarters that the crush of cotton oil this season may not equal seasonal requirements unless unusually favorable weather prevails in the South the balance of the season.

Receipts of hogs at Western packing points last week were 281,700 head compared with 285,400 the previous week, and 182,000 the same week last year. Average price of Chicago at the outset of the week was 10c, compared with 10.25c the previous week, 9.60c a year ago, 4.45c two years ago and 4.40c three years ago. Top hogs at Chicago rose to a new high of 11.15c but reacted to 10.80c, compared with 10.90c the previous week. Average weight of hogs received at Chicago this week was 262 lbs. against 260 lbs. the previous week, 258 lbs. a year ago and 244 lbs. two years ago.

### The Lard Outlook

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Preliminary estimates of lard production, consumption and export, during the first five months of 1936 compared with the like period of 1935 are:

1936. lbs.	1935. lbs.
Total production396,000,00	00 312,000,000
Total consumption 299,000,00	00 278,000,000
Total exports 49,807,00	00 61,757,000

The trade is well acquainted with the outlook for heavier hog receipts from this time until October, indicating that the out-turn of hog products, compared with the small out-turn a year ago, will be heavier this year, but uncertainty of the cotton oil crush and the production of butter, plus unfavorable possibilities in feed grain out-turns.

How much the outside situation will

outweigh the outlook for larger lard production than a year ago remains to be seen, but one thing is certain, and that is at the present time, edible fats present a situation favorable to those speculatively inclined on the constructive side of these markets. It will take unusually high prices or a material reversal in climatic conditions and production outlook to offset this bullishness.

PORK—Demand was moderate at New York but prices were steady with mess quoted at \$30.00 per barrel, family \$29.50 per barrel and fat backs \$20.50@ \$25.00 per barrel.

LARD—Demand was fair and market strong at New York with prime Western quoted at 11.00@11.10c, middle Western 10.90@11c, New York City tierces 10½@1056c, tubs 10%@10½c, refined Continent 11%@11½c, South

America 11½@11%c, Brazil kegs 11% @11%c, compound in car lots New York 11%c, smaller lots 11%c.

At Chicago regular lard in round lots was quoted at July price, loose lard at 62½c under July and leaf lard 72½c under July.

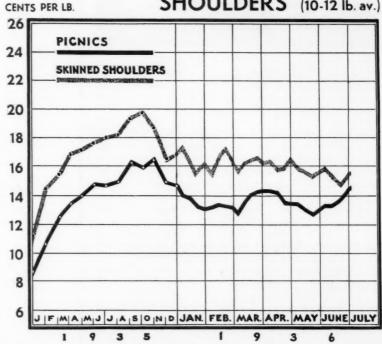
(See page 38 for later markets.)

BEEF—Demand was moderate at New York and market steady with mess nominal, packer nominal, family \$14.00 @\$15.00 per barrel and extra India mess nominal.

### LARD AND GREASE EXPORTS

Exports of lard from New York City, July 1, 1936, to July 8, 1936, totaled 290,295 lbs.; greases, 98,900 lbs.; stearine, none; tallow, none.

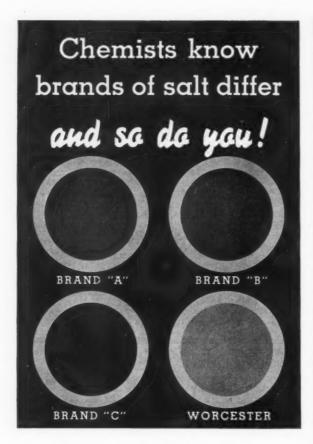
# PICNICS (6-8 lb. av.) & SKINNED CENTS PER LB. SHOULDERS (10-12 lb. av.)



Picnics have given a good account of themselves in recent weeks. Heavier averages have been in demand for boning purposes, while the light averages have found good outlet in the consumptive trade. Carefully trimmed and attractively wrapped, a small smoked picnic is just about the size and kind of "meat buy" many consumers seek.

Skinned shoulders have shown considerable price fluctuation, much of which has been downward, and toward the end of June the margin was narrower between this product and picnics than at any time in the past six months, and only once during 1935 was the spread so narrow.

This chart is a part of THE NATIONAL PROVISIONER MARKET SERVICE series showing trend of prices of principal producte in 1935 and first half of 1936.



What filter tests of four brands reveal No two salts are alike—in purity, in dryness, in color, in screen analysis, in character of cube or flake, in solubility or in cleanliness, as any chemist will tell you. For example, take *cleanliness*:

How tests were made Bags or barrels of four well-known brands of salt were purchased in the open market, including Worcester Salt itself. In each case a sample (one pound of each brand) was dissolved in distilled water and the resulting solution run through a filter paper disc. The results are shown in the photographs above, indicating the amount of insoluble dirt or extraneous matter recovered. It proves conclusively that Worcester Salt is the cleanest salt you can buy.

See for yourself You can make these same filter tests in your own plant or laboratory. We urge you to do so. It is almost needless to say that cleanliness in the salt you use has a distinct bearing on the quality of your own product.

Worcester Salt Company, America's Oldest Refiners of Pure Salt. 40 Worth Street, New York City



## TRIAL BATCHES

of meat loaves
WILL PROVE THE
PREFERENCE OF
YOUR MARKET

STANGE, maker of the finest of all seasoning materials, DRY ESSENCE OF NATURAL SPICES, will gladly cooperate with packers and sausage manufacturers interested in testing their markets.

For a limited time, we will have available smaller size packages of seasoning for the following types of meat loaves:

Chicken Style Loaf, Sweet Pickle Loaf, Savory Loaf, Delicious Loaf, Tongue Salad, Tongue Loaf, Mortadella Loaf, Bacon and Liver Loaf, Sandwich Specialty, Liver Loaf, Macaroni and Cheese, Corned Beef Loaf, Health Loaf, Barbecue Loaf, and Holland Loaf.

This seasoning will be genuine Dry Essence of Natural Spices, blended and ready for use. If you wish, we will gladly furnish formulas and manufacturing directions without cost.

Get the right slant on your market for the right kind of profits. Write today for full details!

# WM. J. STANGE COMPANY

2536-40 W. Monroe St., Chicago Western Branch, 923 E. 3rd St., Los Angeles

Investigate our Sauté Meat Loaf Dipping Tank. Convert cooked loaves into baked type loaves—reduce shrink and spoilage. Practically no labor or operating expense.



### Hog Cut-Out Results

DEMAND for fresh pork meats was slow during the week due in large measure to hot weather with consequent lowering of price which was reflected in the market for live hogs. Receipts for the early days of July were only moderate although June hog slaughter was nearly a million head larger than in June, 1935. Slaughter of both cattle and calves was high, thus offering substantial competition to pork meats.

Cutting losses, particularly on the heavier averages are large, quality weighty butchers showing a cut-out loss of more than \$2 per head. However, the present relationship between cured and green product is better than it has been in some time so that in terms of replacement values many cuts are going into cure showing little or no loss.

During the early days of the current week top hogs at Chicago at \$11.15 were within 5c of the highest price of the year. Receipts were slightly less than in similar recent periods.

Supplies of packing sows are heavy, this class of hogs forming from 25 to 40 per cent of the runs at some of the major markets. Good smooth sows are bringing a fair price and netting satisfactory returns to producers. On one of the major markets this week a string of 26 sows brought their owner \$900 and left 225 pigs on the farm. These sows were in first class condition for market.

The test shown on this page is worked out on the basis of average live hog and operating costs with representative selling prices for product at Chicago during the first four days of the current week.

### **APRIL MEAT CONSUMPTION**

Federally-inspected meats available for consumption in April, 1936:

	0 440 6	samperous a	r arbran, ro	001
			Total Consumption, lbs.	Per capita lbs.
		BEEF A	ND VEAL.	
April, April,			485,000,000 405,000,000	3.8 3.2
		PORK (I	NC. LARD).	
April, April,			$\frac{425,000,000}{415,000,000}$	3.3 3.3
		LAMB AT	ND MUTTON.	
April, April,			52,000,000 61,000,000	.41 .48
		Te	OTAL.	
				7.5 6.9

### CHICAGO PROV. SHIPMENTS

Provision shipments from Chicago for the week ended July 3, 1936:

			Week July 3.	Prev. week	Same week '35.
Cured	meats,	lbs.	.15,411,000	16,636,000	14,725,000
Fresh	meats,	lbs.	.37,968,000	44,434,000	25,792,000
Lard,	lbs		. 1,719,000	1,781,000	2,896,000

### **EXPORT NOTES**

Reduced German import duties on lard, belly fat and tallow have been extended from June 30, 1936 to March 31, 1937

British lard importers report supplies in England, especially the cheaper grades, are very moderate. Buying is hand to mouth, however, and substitutes have gained a strong foothold during the past 18 months.

Hog and sheep casings were removed from the German 1 for 1 barter list during May. They must now be bartered on basis of 1 for 3, or, for every \$100 in American casings exported to Germany, \$300 worth of German goods must be taken in exchange and the difference of \$200 paid for in dollars. American casing trade with Germany has been dull for some time. Germany has considerable stocks of Chinese hog casings.

Information on the following trade opportunities may be secured from the U.S. Department of Commerce: A firm in Helsingfors, Finland, wants an agency for concentrated dry ground meat for chicken feed. A firm in Lima, Peru, desires an agency for hams, cooked and smoked, in tins.

### BARGAINS IN EQUIPMENT

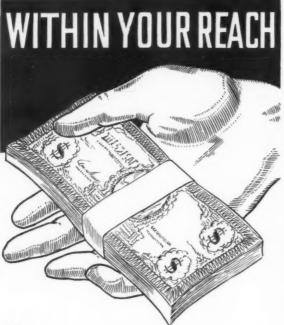
Watch the Classified Advertisements pages for bargains in equipment.

### HOW SHORT FORM HOG CUTTING TEST RESULTS ARE FIGURED

(Hog prices and product values based on The National Provisioner Market Service, cutting percentages taken from actual tests in Chicago plants.)

Per cent live wt.	Price per lb.	Value per cwt. alive	Per cent live wt.	Price per lb.	Value per cwt. alive.	Per cent live wt.	Price per lb.	Value per cwt. alive.
	180-220 lbs	s.——		-220-260 lb	s.——		-260-300 lb	s.——
Regular hams14.00	21.00	\$ 2.94	13.70	20.50	\$ 2.80	13.30	19.75	\$ 2.62
Picnics 5.60	15.66	.86	5.30	14.42	.76	5.00	12.04	.60
Boston butts 4.00	18.371/2	.74	4.00	18.37 1/2	.74	4.00	18.37 1/2	.74
Loins (blade in) 9.80	20.50	2.01	9.50	18.25	1.73	9.00	16.371/2	1.47
Bellies, S. P	19.42	2.14	8.70	18.17	1.58	3.50	17.42	.61
Bellies, D. S			3.00	12.25	.37	9.00	12.121/2	1.10
Fat backs 2.00	8.50	.17	4.00	9.121/2	.37	5.00	9.75	.49
Plates and jowls 2.50			2.50	9.62 1/2	.24	3.30	9.621/2	.32
Raw leaf 2.00		.20	2.10	9.84	.21	2.20	9.84	.22
P. S. lard, rend, wt		1.25	11.40	10.33	1.18	11.00	10.33	1.14
Spareribs 1.50	10.25	.15	1.50	10.25	.15	1.50	10.25	.15
Trimmings 3.00			2.80	9.121/2	.26	2,70	9.12 1/2	.25
Feet, tails, neckbones		.06	2.00		.06	2.00		.06
Offal and misc		.34	2.00		.34	2.00		.34
onar and misci		.04						.03
TOTAL YIELD AND VALUE69.50		\$11.37	70.50		\$10.79	71.50		\$10.11
Cost of hogs per cwt	\$10.90			\$10.	80		\$10.38	
Condemnation loss	.05				05		.05	
Handling & overhead	.62				56		.53	
TOTAL COST PER CWT ALIVE	\$11.57			\$11.	41		\$10.96	
TOTAL VALUE	11.37			10.			10.11	
Loss per cwt	.20			-	62		.85	
Loss per hog	\$ .40			\$ 1.	49		\$ 2.38	

oner



Extra profits on meat loaves

The proper use of SHELLABARGER Sausage Flours will give you extra profits on meat loaves because it gives substantial gains in yields. Its tremendous moisture-absorbing power does it!

And you get a finer, tastier, better product—a loaf that stays fresh much longer—a loaf with bright attractive appearance. You get a meat loaf that weighs more in the beginning, and shrinks less in the end!

This means better profits for you, a better break for the retailer, and full satisfaction for the consumer. Ask us to furnish free test samples and give you the full story of the way that SHELLABARGER Sausage Flours build extra profit. Write!

## SHELLABARGER GRAIN PRODUCTS CO.



Decatur Illinois

# WE SELL Satisfaction!

Our stockinettes are superior in quality. Our prices can't be beat. But there's more than this behind our outstanding success in the stockinette field—we deliver more satisfaction, more dollar value, and better service to our customers. You'll do better buying stockinette from CAHN!

WRITE DIRECT! Clahran

222 West Adams St., Chicago, III.

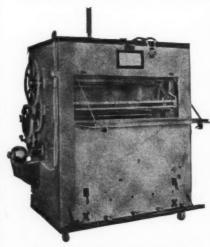
Selling Agent

THE ADLER CO.

The Finest Stockinette Comes From Cahn

## FOR BAKED MEAT PROFITS

Randall Efficiency Revolving Oven



Write today for complete particulars and specifications. No obligation. Learn the way to produce tasty, profitable baked meats at minimum cost! Especially designed for baking meats.

Gas burning and electric models.

Heavily insulated. Saves fuell

Compact. Requires minimum floor space.

Standard capacity, 64 six-pound loaves—special sizes to order.

8 revolving shelves, each with drip pan.

R. T. RANDALL & CO.

331-33 N. Second St.

Philadelphia, Pa.

Economical to

### PORK PRODUCTS EXPORTS

rui	24.25		
То	Week ended July 4, 1936. bbls.	Week ended July 6, 1935. bbls.	Nov. 1. 1935 to July 4, 1936. bbls.
United Kingdom Continent	5	25	117 857 160
Total	5	25	1,134
BACON A	ND HAX	18	
	M lbs.	M lbs.	M lbs.
United Kingdom	591	1,688	63,088
Continent			95
West Indies			180
Total	591	1,688	63,368
LA	RD		
	M lbs.	M lbs.	M lbs.
United Kingdom	717	1,214	59,132
Continent	1,447	4	6,489
Sth. and Ctl. America West Indies		1	738 1,971
Other Countries			3
Total	2,164	1,219	68,333
TOTAL EXPOR	TS BY	PORTS	
		Bacon an	
From	Pork, bbls.		M lbs.
New York		396	201
Boston		15 180	1,375 588
Total Week	5	591	2.164
Previous Week		772	2,077
2 weeks ago		592 1,688	1,319 1,219
SUMMARY NOV. 1, 1	935. TO	JULY 4.	1936
. 1935 to			De-
1936.	1935.		
n. ak M lba 997	905		70

### MEAT IMPORTS AT NEW YORK

305

....

Pork, M lbs. . . . 227
Bacon and Hams,
M lbs. . . . . 63,368
Lard, M lbs. . . . 68,333

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For week ended July 3, 1936:	
Point of origin. Commodity.	mount.
Argentina-D. S. pork bellies	12,679
—S. P. picnics	11.251 $19,519$
Canada-Smoked bacon	7,262
Fresh chilled beef liversSmoked pork buttsCured pork belliesFresh chilled pork cutsFresh chilled calvesFresh chilled beefSmoked pork loinsS. P. Pork hamsS. P. bacon	2,122 2,149 6,077 15,083 6,156 11,051 375 12,184 2,051
Denmark—Cooked ham	4,567 277
England—Smoked bacon —Cooked sausage —Beef extract	2,480 360 1,158
Germany—Cooked sausage	2.350
Holland—Smoked ham	1,037
Hungary—Cooked ham	28.468 16.711
Irish Free State—Smoked bacon	5,538
Italy—Sausage —Ham —Bouillon cubes	12,657 1,328 267
Lithuanis—Smoked bacon —Cooked pienics —Cooked ham —Smoked bacon —Fresh frozen pork bellies —Fresh frozen ham —Fresh frozen shoulders —Fresh frozen pienics —Fresh frozen pienics —Fresh frozen pienics	4,608 4,600 5,919 578 12,213 6,073 2,841 3,319 1,551
Norway-Meat cakes	3,773
Foland—Smoked bellies	32,709 23,967 350,901 71,371 41,583 1,872 626
Uruguay-Canned corned beef	101,700

### WANT A GOOD JOB?

A good man may meet a good job through the "Classified" pages of THE NATIONAL PROVISIONER.

Week ending July 11, 1936

## CHICAGO PROVISION MARKETS

Reported by The National Provisioner Daily Market Service

### **FUTURE PRICES**

SATURDAY, JULY 4, 1936. Holiday. No Market.

MONDAY, JULY 6, 1936.

	Open.	migu.	LOW.	Close.
LARD-	_			
Sept		10.971/4 11.10 11.15 10.70 10.60	10.75 10.85 10.90 10.35 10.25	10.97½ 11.10ax 11.12½-15 10.70b 10.60b
CLEAR	BELLIE	8		
		****		13.07½b 13.35n
	marre	THE THE	TF W 1000	

#### TUESDAY, JULY 7, 1936.

LARD-			
July11.10-15	11.17½	10.80	10.85ax
Sept11.20-25	11.35	10.90	11.02½-07½
Oct11.25	11.35	10.97½	11.02½
Dec. 10.90-11.17½	11.20	10.65	10.82½-85
Jan11.10	11.10	10.70	10.70ax
CLEAR BELLIES-	_		
July13.10	13.10	$12.87\frac{1}{2}$ $13.30$	12.87%
Sept13.35	13.35		13.30ax

### WEDNESDAY, JULY 8, 1936.

July10.95 Sept11.10-12½ Oct11.17½ Dec10.90-87½	11.20	10.90 11.00 11.00 10.75	10.90ax 11.00b 11.02½ax 10.75
Jan	10.0273	10.10	10.67%ax
CLEAR BELLIES	<del>-</del>		
July			12.87%n
Sept		****	13.27 %ax

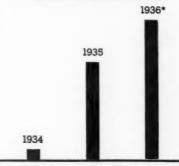
### THURSDAY, JULY 9, 1936.

LARD—			
July Sept11.00 Oct10.92½ Dec10.75 Jan10.60	11.00 11.02½ 10.85 10.70	10.90 10.92½ 10.70 10.60	10.87% b 11.00 11.02% 10.85ax 10.70b
CLEAR BELLIES	S		
July			12.871/an
Sept		****	13.25ax

### FRIDAY, JULY 10, 1936

4 4544/4	it, oull	10, 1000	
LARD-			
July11.00 Sept11.05-11.10 Oct11.15 Dec10.95 Jan10.90	$11.02\frac{1}{9}$ $11.17\frac{1}{9}$ $11.22\frac{1}{9}$ $11.07\frac{1}{9}$ $10.95$	$11.00$ $11.00$ $11.02\frac{1}{2}$ $10.85$ $10.87\frac{1}{2}$	11.20 11.021/4-071/
CLEAR BELLIES-			
July12.85 Sept13.15	****	****	12.85 13.15ax
Key: ax, asked; l	o, bid; n,	nominal;	-, split.

## **POLISH HAM IMPORTS**



Imports of Polish ham into the United States during the first six months of 1936 exceeded receipts for the whole of 1935, although imports last year showed a ten-fold increase over 1934. Imports of Polish cooked ham at New York totalled 6,521,413 lbs. to June 27, compared with 4,653,000 lbs. during all of 1935.

### CASH PRICES

Based on actual carlot trading Thursday, July 9, 1936.

### REGULAR HAMS.

		LAB MESS	
		Green.	*S.P.
8-10 10-12	***************************************	21¼ 21¼	21¼ 21¼
12-14 14-16	***************************************	21 21	21 21
10-16	range	21	21
	BOILING 1	HAMS.	
		Green.	*S.P.
16-18 18-20 20-22 16-22	range	20 191/ <sub>2</sub> 191/ <sub>4</sub> 191/ <sub>4</sub>	20 20 20
	SKINNED I	HAMS.	
		Green.	*S.P.
10-12 12-14 14-16 16-18 18-20 20-22 22-24 24-26 25-30 30-35		22 % 22 14 22 21 14 20 18 % 17 % 16 1/2 15 % 15 %	22 % 22 ½ 22 ½ 22 ½ 21 ½ 21 ½ 19 ½ 18 17 16 ½
		Green.	*S.P.
4- 6 6- 8 8-10 10-12 12-14 She		16 14% 12% 12 12	14%@14% 13 13 13

#### BELLIES.

																						Green.	*D.C.
6-8																						21	2114
8-10																						20%	21
10-12																						19%	20
12-14																						18%	19
14-16													i									181/4	1814
16-18																						1714	171/
*Qu	10	ti	B.	ti	0	H	18	,	T	e	n	r	ė	Si	e	n	ŧ	Ĭ	N	i	٥.	1 new cure.	2.72

### D. S. RELLIES.

						-		_	-	_	_	_		
													Clear.	Rib
14-16													13%	
16-18													131/4	***
18-20													13	****
20 - 25													13	124
25 - 30													12%	12%
30-35													121/2	121/
35 - 40													121/4	12
40-50													121/4	11%
50 - 60													12	111%

6-8
8-10
10-12
12-14
14-16
16-18
18-20
20-25

UIRER D. S. MEAIS.	
Extra Short Clears35-45	12%
Extra Short Ribs35-45	12%1
Regular Plates 6-8	101/4
Clear Plates 4- 6	9%
Jowl Butts	11%
Green Square Jowls	1314
Green Rough Jowls	11%

LARD.	
Prime Steam, cash 10.9	0 b
Prime Steam, loose 10.3	0 h
Refined, boxed, N.YExportunquo	ted
Neutral, in tierces 12.371	6n
Raw Leaf 10.12	

### FAT ON HOG CASINGS

Is too much fat going to the casing room on your hog bungs? Read chapter 2 of "PORK PACKING," The National Provisioner's pork plant book.

### THE ULTIMATE COST OF MEAT SCRAP IN BAGS

In considering your costs on cracklings for poultry food, base your costs on the meat scrap in bags ready for shipment. By using an Anderson Expeller you can save one dollar a ton on meat scrap in bags over that made

by any other process. Want us to prove it? Write and let us send you the figures and facts.



THE V. D. ANDERSON COMPANY ANDERSON SPECIAL R. B. EXPELLER



eases melter capacity.

Reduces cooking time 1/3 to 1/2!

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### SAVES STEAM, POWER, LABOR

CUTS RENDERING COSTS. — Grinds fats, bones, carcasse etc. - all with equal facility. Reduces everything to uniform fine-Ground product Sizes and types to meet every requirement. Write for Bulletins. gives up fat and moisture content readily. Low operating cost. Big Savings!

MITTS & MERRILL Builders of Machinery Since 1854 1001-51 S. Water St., Saginaw, Mich.

EDUCE PACKINGHOUSE UCTS with 2-STAGE

Cut Grinding Costs - insure more uniform grinding - reduce power consumption and maintenance expense-provide instant accessibility. Stedman's extreme sectional construction saves cleaning time. Nine sizes - 5 to 100 H.P. capacities 500 to 20,000 lbs, per hr. Write for catalog No. 302.

TEDMAN'S Foundry & Machine Works 504 INDIANA AVE. . AURORA, INDIANA . Founded 1834

### BY-PRODUCTS MARKETS

Chicago, July 9, 1936.

### Blood.

Blood market stronger. South American ground blood, July and August, \$2.85 c.i.f.

Unit

Unground ......\$3.25

### Digester Feed Tankage Materials.

Feeding tankage market strong. Sales of 8 to 10 per cent at low of range with the high now asked.

Unground, 10 to 12% ammonia...\$3.50@3.65 & 10e Unground, 8 to 10%.......3.75@4.00 & 10e Liquid stick.........2.25

### Packinghouse Feeds.

Good demand for feeds listed.

	Carlots, Per ton.
Digester tankage meat meal, 60%\$ Meat and bone scraps, 50% Steam bone meal, 65%, special feed-	@50.00 @52.50
ing, per ton	@30.0

### Dry Rendered Tankage.

Unground crackling market stronger, quoted prices Chicago basis.

Hard pressed and exp. unground per unit protein	.80@ .85
Soft, pred. pork, ac. grease & qual- ity, ton Soft pred. beef, ac. grease & qual-	@60.00
ity, ton	@50.00

### Fertilizer Materials.

Considerable improvement in market for fertilizer materials.

High												0	9	75		10e
Bone	tank											_			œ	100
per Hoof	ton . meal			 							2.6	@:				

### Gelatine and Glue Stocks.

Upward trend of by-products markets evident in gelatine and glue stocks. Pig skin scrap stronger.

Calf trimmings	\$27.50@28.00
Sinews, pizzles	@20.00
Cattle jaws, skulls and knuckles	24,50@25.50
Hide trimmings	@15.00
Pig skin scraps and trim, per lb	
	- 14 - 14

### Animal Hair.

Inquiry for Summer hair-April-October take-off, coil dried.

Coil and fle					
Winter coil					
Processed, 1	black winter	r, per	lb	 5 (	@8c
Processed, a	summer			 (	a4c
Cattle Swit	ches, each*			 11/4	@1%0

\*According to count.

### Horns, Bones and Hoofs.

Cattle hoofs being held for \$30.00, with only \$25.00 bid.

Horns,	accor	rd	in	g	t	0	1	g	Pi	R	đ	e								\$45	.0	06	75.	0
Cattle	hoofs																			25	.0	06	26	0
Junk b	ones						٥	0	0	0	0	0	0	0	0	0			0	17	.0	06	18.	.0

### Bone Meals (Fertilizer Grades).

Little change in market for bone meals. Quoted prices dependent on delivery points and kinds of bags used.

 Possessi	 	B	5 65 6 65
	-		Per ton.
ground,			18.00@19.00

### EASTERN FERTILIZER MARKETS

(Special Report to The National Provisioner.)

New York, June 30, 1936.

There has been a heavy demand for tankage from the feed buyers and available stocks were cleaned up this week. Fertilizer buyers are showing no interest in the market. Blood is holding firm at \$2.75 and South American material was sold at \$2.90 c.i.f. Cracklings continue in heavy demand at advancing prices and sellers are not inclined to sell ahead.

The fish scrap market is more or less nominal as sellers are not inclined to offer until they estimate what the fish catch will be.

### **OLEO PRODUCTS EXPORTS**

Exports of oleo oil, oleo stock and oleo stearine, May, 1936:

	Oleo oil. lbs.	Oleo stock. lbs.	Oleo stearine. lbs.
Belgium	84,605	96,783	
Denmark		146,747	
Germany			
Netherlands	98,645	9,131	
Sweden	54,979	97,343	
United Kingdom		101,951	60,480
Canada	89		53,084
Cuba		******	14,294
Hong Kong	10,585		
Others	21,413	6,000	15,130
Total	1.168,237	457,955	142,938
Value		\$41,225	\$10,832

Page 34

## TALLOWS AND GREASES \*

WEEKLY MARKET REVIEW

TALLOW-The upward movement in tallow continued at New York the past week, with a turnover estimated at 1,500,000 to 1,750,000 lbs. Extra sold at 5%c f.o.b., an advance of 4c over the previous week, and a new high for the move. The advancing tendency in most commodities, particularly in fats and oils, and continuance of unfavorable weather conditions, evidently induced consumers to come into the market for supplies of tallow in a larger way, and at higher prices. Offerings were not large until the 5%c f.o.b. level was reached, where it was estimated about 1,000,000 lbs. changed

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60,490 53,084 14,294

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142,938 \$10,832

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stearine.

Reports again circulated of good business in the finished product and this undoubtedly stimulated soapers' requirements for raw materials, as for the past three or four weeks a good movement of soap was reported, particularly to the South. At New York special was quoted at 5 1/2c nominal extra 5%c f.o.b. and edible 7%c f.o.b.

On the New York Produce Exchange tallow futures were fairly active with a turnover of about 15 lots during the week. Prices went to new highs for the season, September ranging from 6.10@ 6.00c, and Oct. selling at 6.15c.

At Chicago, the market was steady but firm on tallow, with prime packer selling at 6%c Cincinnati prompt. Edible was quoted at 71/4@71/2c, fancy 6%@6½c, prime packer 6¼@6%c, special 6@6 %c and No. 1 at 5 % @6c.

At the London tallow auction 390 packages were offered and 165 sold. Mutton was quoted at 25@31s, beef 22 @26s and mixed 18@23s, prices averaging unchanged to 6d lower than the previous week.

At Liverpool the market was unchanged on Argentine beef tallow July shipment which was quoted at 26s while Australian good mixed at Liverpool was unchanged on the week at 22s.

STEARINE-A fairly good trade developed in stearine at New York and the market was stronger, 1/4c to 81/4c for oleo. At Chicago the market was stronger on the week with demand reported fairly good and oleo quoted at 81/4 @81/2c.

OLEO OIL-The market advanced rather sharply at New York under a fair demand and light offerings with extra quoted at 9@91/2c, prime 81/2@9c and lower grades 8@81/2c. At Chicago, the market was up 1/2c on the week, with extra quoted at 8%c.

LARD OIL-Demand was routine at New York but the market was stronger, with No. 1 quoted at 84c, No. 2 at 8c, extra 10c, extra No. 1 at 81/2c, prime edible 13 1/4c, inedible 11 1/4c and extra winter strained 10 4c.

NEATSFOOT OIL-The market was unchanged to 4c better on the week at New York in a moderate trade. Coldtest was quoted at 16c, extra 8%c, extra No. 1 at 84c, pure 114c, special 10 1/4 c.

GREASES-A very firm situation prevailed in the market for greases at New York the past week, reflecting further gains in tallow values as well as a fair demand and strength in commodities generally. Climatic conditions were bullishly regarded in the grease market while soapers appeared to be displaying a little more interest, possibly reflecting the reported good move-ment in soaps. On the whole there was no pressure of offerings of greases on the market and at New York choice white was quoted at 7c, A white 5%c, B white 5%@5%c and yellow and house at 5% @51/2c.

At Chicago, greases were steady to firm, with good inquiries reported in the market and producers holding for higher prices. At Chicago, choice white all hog was quoted at 6%c, A white 6% @61/2c, B white 6c, yellow 51/2 @5% c and brown 54c.

### **TALLOW FUTURE TRADING**

Tallow transactions at New York:

SATURDAY, JULY 4, 1936. Holiday. No Market. MONDAY THEY & 1000

MONDAY, JULY 6	, 1936.	
High.	Low.	Close.
July		5.90@6.05
	0.00	*5.95
Oot	6.00	6.02@6.07
Nov.	****	6.05@6.20 .*6.15
Dec.		
		6.05@6.25
TUESDAY, JULY 7	7, 1936.	
July		5.85@6.00
Aug		*5.95
Sept 6.10	6.07	6.00@6.05
Oct 6.15	6.15	6.05@6.20
Nov	****	†6.10
WEDNESDAY, JULY	8, 193	6.
July		5.90@6.00
Aug		<b>9</b> 5.95
Sept 6.05	6.05	6.04@6.05
Oct		6.10@6.17
		†6.10
Dec		6.20@6.40
THURSDAY, JULY	9, 193	6
July		5.90@6.00
Aug		•5.95
Sept 6.05	6.05	6.05@6.09
Oet		6.10@6.15
Nov		*6.15
Dec		6.20@6.45
FRIDAY, JULY 10	, 1936.	
July		\$6.00@6.10
Sept		6.07@6.15
Dec	****	6.25@6.50

### **FAT MARKETS IN FRANCE**

\*Nominal; †bid.

(Special Report to The National Provisioner from Emmanuel Welding & A. Bloch, 12 Rue La-martine, Paris.)

Paris, June 30, 1936.

LARD-Market has been very firm during the month and today's quotations for refined pure lard for export, in boxes and in barrels, is about 300 to 330 francs per 100 kilos, f.o.b. French port.

TALLOW-Also very firm. Paris official quotation for acid melted tallow went up from 165 francs per 100 kilos,

### Grinders—Vibrating Screens FOR BY-PRODUCTS



There is a Williams for every by-product crushing or grinding job. Heaviest construction predominates. Especially designed to grind greasy cracklings and tankage. Other types crush green bones and hash dry rendering materials. We also build the well known "Full-Floating" Vibrating Boreen for sifting greasy cracklings.

WILLIAMS PATENT CRUSHER & PULVERIZER CO. 2708 NORTH NINTH ST., ST. LOUIS, MO.

Chicago 37 W. Van Buren St. 15 Park Row

San Francisco 326 Rialto Bldg.

PATENT CRUSHERS GRINDERS SHREDDERS

"JAY BEE"

Grinds meat scrap, fish scrap, tankage, cracklings, dried bone, fertilizer ingredients, etc., at a lower cost per ton than any other grinding equipment.

All Steel Construction. Practically indestructible. Delivers finely finished, uniform product in one continuous operation without use of cage mills, screens or elevators. Sizes: 12 h.p. to 100 h.p.

Handles to 12% grease—25% moisture. Capacities to four tons an hour.

Write for grinding facts, prices, terms, etc. J. B. SEDBERRY, INC., Dept. 96, Franklin, Tenn. at end of May, to 180 at close of June. However, 190 and even 200 have been paid. Fine toilet soapmaking tallow quoted 195 to 200 francs per 100 kilos and edible grades 210 naked.

VEGETABLE OIL — Firm. Soapmaking grade groundnut 300 francs per 100 kilos; edible grades 330 to 370 naked. Copra oil 205 francs per 100 kilos.

### FERTILIZER MATERIALS

BASIS NEW YORK DELIVERY

BADIS REW IVER DELIVER	
Ammoniates	
Ammonium sulphate, bulk, per ton, basis ex vessel Atlantic ports: July, 1936	
per 100 lbs. f.a.s. New York Blood, dried, 16%, per unit Fish scrap, dried, 11% ammonia,	2.75
10% B. P. L., f.o.b. fish factory Fish meal, foreign, 11½% ammonia,	2.75 & 10e
10% B. P. L., c.i.f	
nis, 3% A.P.A. f.o.b. fish factories. Soda nitrate, per net ton; bulk, July in 200-lb. bags	@24.50 @25.80 @26.50
Tankage, ground, 10% ammonia, 15% B. P. L. bulk. Tankage, unground, 10-12% ammonia, 15% B. P. L. bulk.	
Phosphates	
Foreign bone meal, steamed, 3 and 50 bags, per ton, c.i.f	@22.00
per ton, c.i.f	@26.00
per ton, 16% flat	@ 8.00
Dry Rendered Tankage	
50% unground	@75e

CANADA BUYS MORE LARD

1936, which was double the volume ex-

ported during the corresponding period

last year. In each month of the Janu-

ary-May period lard exports to Canada

were larger than those of a year earlier

with the exception of March. Exports

of hams and shoulders amounted to 232,-

154 lbs. during the first five months of

this year, against 40,484 lbs. in 1935.

Five-month exports of pickled and salted pork increased to 869,716 lbs.

compared with 321,828 lbs. for same

period last year.

Lard exports to Canada totaled 946,-509 lbs. during the first five months of

### MARGARINE MATERIALS USED

Oleomargarine materials used in manufacture during May, 1936:

May, 1936. May, 1935. lbs. lbs.

Ingredients of Uncolored Margarine:		
Babassue oil	1,034,517	
Butter		100
Cocoanut oil	9,793,729	13,729,043
Corn oil	226,196	
Cottonseed oil	7,332,137	7,784,953
Derivative of glycerine	70.871	92,280
Lecithin	1.441	3,269
Milk		6,950,601
Neutral lard	135,251	251,154
Oleo oil		1,417,177
Oleo stearine	316,449	213,222
Oleo stock	117.844	176,019
Palm oil		210,010
Palm kernel oil		
Peanut oil	168,364	342,126
Salt		1,727,004
Sesame oil	1,400	4.800
Soda (Benzoate of)	11.030	17,755
Soya bean oil	299,135	149.517
Soya bean on	209,130	149,517
Total	27,148,822	32,859,020

Babassue oil   766   Coconnut oil   185,493   74,724   Color   242   259   Color   1   1   2   2   2   2   2   2   2   2	Ingredients of Colored Margarine:	
Color         242         259           Corn oil         41         34,211           Cottonseed oil         28,885         34,211           Derivative of glycerine         391         422           Milk         57,266         61,665           Neutral lard         3,389         6,800           Oleo oil         28,717         56,436           Oleo stearine         5,000         3,885           Oleo stock         2,663         1,660           Peanut oil         1,046         522           Salt         22,788         17,602           Soda (Benzoate of)         55         33           Soya bean oil         923         11,000           Total         337,625         269,219	Babassue oil 766	
Corn oil	Cocoanut oil 185,493	74,724
Cottonseed oil         28,835         34,211           Derivative of glycerine         391         422           Milk         57,266         61,665           Neutral lard         3,389         6,800           Oleo oil         28,717         56,436           Oleo stearine         5,000         3,885           Oleo stock         2,663         1,660           Peanut oil         1,046         522           Salt         22,788         17,602           Soda (Benzoate of)         55         33           Soya bean oil         923         11,000           Total         337,625         269,219	Color 242	259
Derivative of glycerine   391   422   Milk   57,266   61,665   Neutral lard   3,389   6,800   Oleo oil   28,717   56,436   Oleo stearine   5,000   3,885   Oleo stock   2,663   1,660   Peanut oil   1,046   522   Salt   22,798   17,602   Soda (Benzoate of)   55   33   Soya bean oil   923   11,000   Sunflower seed oil   11,000   Total   337,625   269,219	Corn oil 41	******
Milk         57,266         61,665           Neutral lard         3,389         6,800           Oleo oil         28,717         56,436           Oleo stearine         5,000         3,885           Oleo stock         2,663         1,660           Peanut oil         1,046         522           Salt         22,798         17,602           Soda (Benzoate of)         55         33           Soya bean oil         923         11,000           Total         337,625         269,219	Cottonseed oil 28,835	
Neutral lard   3,389   6,800     Oleo oil   28,717   56,436     Oleo stearine   5,000   3,885     Oleo stock   2,663   1,660     Peanut oil   1,046   522     Salt   22,798   17,602     Soda (Benzoate of)   55   33     Soya bean oil   923     Sunflower seed oil   11,000     Total   337,625   269,219	Derivative of glycerine 391	422
Neutral lard   3,389   6,800     Oleo oil   28,717   56,436     Oleo stearine   5,000   3,885     Oleo stock   2,663   1,660     Peanut oil   1,046   522     Salt   22,798   17,602     Soda (Benzoate of)   55   33     Soya bean oil   923     Sunflower seed oil   11,000     Total   337,625   269,219	Milk 57,266	
Oleo stearine         5,000         3,885           Oleo stock         2,663         1,660           Peanut oil         1,046         522           Salt         22,798         17,602           Soda (Benzoate of)         55         33           Soya bean oil         923         11,000           Total         337,625         269,219	Neutral lard 3,389	
Oleo stock         2,663         1,660           Peanut oil         1,044         522           Salt         22,798         17,602           Soda (Benzoate of)         35         33           Soya bean oil         923         11,000           Total         337,625         269,219	Oleo oil 28,717	56,436
Peanut oil	Oleo stearine 5,000	3,885
Salt         22,798         17,602           Soda (Benzoate of)         55         33           Soya bean oil         923         11,000           Total         337,625         269,219	Oleo stock 2,663	
Soda (Benzoate of)   55   38	Peanut oil 1,046	
Soya bean oil   923		17,602
Total	Soda (Benzoate of) 55	33
Total	Soya bean oil 923	
	Sunflower seed oil	11,000
Total ingredient for colored		269,219
	Total ingredient for colored	
and uncolored27,486,447 33,128,239	and uncolored27,486,447	33,128,239

### MAY MARGARINE PRODUCTION

Margarine produced during May, 1936, with comparisons showing a decrease of 15.7 per cent from April, 1935, is reported as follows by margarine manufacturers:

	May, 1936. lbs.	May, 1935. Ibs.
Production of uncolored margarine	*25,265,493	**30,105,563
Production of colored margarine	314,700 25,580,193	232,919 30,338,482
Uncolored margarine with- drawn tax paid		30,054,178
Colored margarine with- drawn tax paid	44,670	60,102

### PACKINGHOUSE BY-PRODUCT YIELDS

Estimated yield and production of by-products from slaughter under federal inspection, May, 1936, with comparisons:

		ge wt. nimal.	Per c	ent of eight.			Production	1	
	May 1, 1935 to Apr. 30 1936.	May, 1936.	May 1, 1935 to Apr. 30, 1936.	May, 1936.	May 1, 1935 to Apr. 30, 1936.	May 5-yr. average 1931-35,	May, 1935.	May, 1936.	Per cent May, 1936, is of average.
Edible beef fat¹.  Edible beef offal.  Cattle hides Edible Calf fat¹.  Edible Calf fat¹.  Edible calf fat¹.  Edible calf offal.  Lard²  Edible hog offal.  Pork trimmings  Inedible hog grease²  Sheep edible fat¹.  Sheep edible offal.	1.42 7.51 26.70 8.35 16.59 2.52 1.70	Lbs. 37.21 36.30 63.25 1.24 6.77 31.31 8.46 17.50 2.42 1.59 2.27	Pct. 3.90 3.92 6.74 0.74 3.92 11.58 3.62 7.20 1.09 1.99 2.69	Pct. 3.96 3.87 6.74 0.73 3.99 13.52 3.65 7.56 1.04 1.96 2.80	M lbs. 300,571 357,464 618,753 8,011 42,679 724,488 226,454 450,822 68,430 30,178 40,724	M lbs. 27,132 22,319 44,700 574 3,110 123,366 23,998 51,193 9,732 2,541 2,956	M lbs. 21,944 25,437 45,201 618 3,653 58,684 17,945 34,332 5,452 2,831 3,638	M lbs. 29,061 28,351 49,685 622 3,396 80,534 21,760 45,012 6,242 1,924 2,747	Pet. 107.11 127.03 111.15 108.36 109.20 65.28 90.67 87.93 64.14 75.72 92.93

### SOUTHERN MARKETS

New Orleans

(Special Wire to The National Provisioner.)

New Orleans, La., July 9, 1936.— The big belated rise in cotton oil futures and spots occurred this week following serious drought news and cotton acreage report. Crude firm at 8½c lb. bid; 8%c lb. asked, f.o.b., mills. Bleachable strong at 9%c lb. bid, Texas. Sales yesterday 9.90c lb., Chicago, which is relatively cheap. Demand active; tendency higher stocks rapidly diminishing; crop late.

#### Memphis

(Special Wire to The National Provisioner.)

Memphis, Tenn., July 9, 1936.—Crude cottonseed oil, 8%@8%c lb. Valley; cottonseed meal, \$30.50 f.o.b. Memphis. July shipment.

### Dallas

(Special Wire to The National Provisioner.)

Dallas, Texas, July 9, 1936.—Fortythree per cent cotton seed cake and meal, basis, Little Rock, for interstate shipment, \$32.50. Prime cottonseed oil, 8%@8½c.

### COCOANUT OIL TAX UPHELD

District of Columbia court of appeals has refused an Iowa soap manufacturer an injunction to prevent the treasury department from paying out processing taxes collected on Philippine cocoanut oil. The company sought to recover \$160,000 in taxes, declaring they were levied to benefit the Philippines, a foreign government. The court in affirming a lower court dismissal declared that the suit was in reality against the United States government, which did not consent to be sued, and that the processor had an adequate remedy at law. The company will carry an appeal to the U. S. Supreme Court in the fall.

### LARD EXPORTS

Exports of lard, neutral lard and other cooking fats, May, 1936:

	Lard.	Other cook- ing fats. lbs.	Neutral lard. lbs.
Belgium	133,250		47,805
Czechoslovakia	97,350	******	*******
Germany	89,713		
United Kingdom	6,610,398	322	******
Canada	304,549	2,671	
Panama	193,808	11,917	
Mexico	158,663	17,582	******
Cuba	2,918,787	778	******
Haiti, Rep. of	89,610		
Bolivia	14,800	1,000	
Colombia	87,339	1,760	******
Ecuador	100,800		
Argentine	*******	22,032	
Costa Rica	200	38,500	
Denmark			42,867
Netherlands			22,763
Sweden			19,571
Others	37,686	51,228	4,202
Total	10,836,953 31,246,895	149,590 \$16,973	137,208 \$16,906

In addition there were shipped to insular possessions during the month 1,896,889 lbs. lard, 403,028 lbs. of other cooking fats and 900 lbs. neutral lard.

# VEGETABLE OILS \*

WEEKLY MARKET REVIEW

COTTON OIL futures market, in the heaviest turnover in months, went into new high ground for the season the past week as a result of three outstanding factors, namely, the drought, new season's highs in competing fats and a smaller cotton acreage than the trade had looked for. Buying was again of a general character, and although heavy profit taking materialized on swells and active selling was noted through brokers with refiners' connections, nevertheless the oil market maintained the full upturn.

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Bullish sentiment was rather rampant with grains and cotton advancing sharply, lard and butter establishing new highs, and persistent fears entertained regarding the ultimate outturn of the new corn crop. Outside conditions were such that the routine situation in oil was completely lost sight of. Crude markets were steady and cash oil was strongly held.

The hog run continued liberal, but had no effect, lard being inspired mainly by the feed grain price advances and crop outlook. Butter was influenced upwards by reports of burned out pastures and prospects for reduced production. The hog-corn ratio narrowed against hogs, somewhat, but continues at a satisfactory feeding differential.

### **Cotton Weather Fair**

Another week of serious dry conditions in the West and Northwest prevailed. In the South, climatic conditions were more favorable. Rainfall was mostly heavy in the cotton belt except in the Southeastern and Northwestern portions. In Texas, nearly all sections received moderate to heavy rains, and the cotton crop on the whole withstood the previous drought very well, with its condition mostly fair to good.

In Oklahoma, cotton plants were reported withstanding the drought well with the general condition still mostly good. Most of Georgia was still in need of rain, while in the Carolinas, progress and condition was fair to good although plants are small and there were complaints of too much rain in Eastern North Carolina.

COCOANUT OIL—There was very little interest in the market at New York but prices were steady and quoted at 4½ c New York and 4c Pacific coast.

CORN OIL—Offerings were light and market strong quoted at 8½c bid, New York.

SOYA BEAN OIL—A firm market in oil at New York with sales reported during the week at 7.8c and mills offering sparingly at the 8c level. Firmness in the bean market and fears of drought damage to the crop were contributing factors.

PALM OIL—Demand was fair at New York and market steady with spot Nigre quoted at 4.30c, shipment Nigre 3%c and Sumatra, October-December, at 3%@3%c.

PALM KERNEL OIL—Market was quiet and more or less nominal, quoted at 4½c New York.

OLIVE OIL FOOTS—Market was quiet at New York but the tone was steady with spot foots quoted at 8c.

PEANUT OIL—Market was somewhat steadier reflecting smaller offerings and upturns in cotton oil, with 8%c quoted at New York.

COTTONSEED OIL—Crude oil sold at 8½c in the Valley, was 8½c nominal in the Southeast, and in Texas was 8¼c nominal.

Market transactions at New York:

### Thursday, July 2, 1936

		-R	ange	C	losing
	Sales.	High.	Low.	Bid.	Asked.
Spot					a
July	8	945	936	946	a 50
Aug				935	a nom
Sept	48	947	936	945	a 46
Oct	37	935	922	935	a trad
Nov				920	a nom
Dec	7	925	914	924	a trad
Jan	7	925	922	923	a 28
Feb				925	a nom

### Friday, July 3, 1936

Spot	 				a	
July	 24	969	943	969	a	trad
Aug.	 			960	a	nom
Sept.	 37	955	940	955	a	trad
Oct.	 24	944	929	945	a	948
Nov.	 			945	a	nom
Dec.	 47	931	920	931	a	930
Jan.	 			930	a	935
Feb.	 			930	a	nom

### Saturday, July 4, 1936 HOLIDAY

### Monday, July 6, 1936

Spot	 				a	
	11					
Aug.	 			975	a	nom
Sept.	 88	973	959	971	a	72tr
Oct.	 67	967	950	962	a	trad
Nov.	 			960	a	nom
Dec.					a	54tr
Jan.	 6	955	953	953	a	956
Feb.	 			955	a	nom

### Tuesday, July 7, 1936

Spo	t					a	
Jul	y	16	985	971	971	a	trad
Au	g				965	a	nom
Sep	t	108	981	965	966	a	968
Oct		26	975	955	955	a	959
No	v				950	a	nom
						a	trad
Jan		61	957	947	949	a	953
	D					a	nom

### Wednesday, July 8, 1936

Spot					a
July				981	a 985
Aug					
Sept	66	984	968	978	a trad
Oct	35	975	956	972	a 975
Nov				975	a nom
Dec	73	969	949	965	a 67tr
Jan	10	968	963	964	a trad
Feb					a nom

### Thursday, July 9, 1936

July	9.89 9.91 9.950	@10.00
Sept.	9.95 9.73 9.950	@ 9.95 trad
Oct	9.93 9.70 9.930	@ 9.95
Dec.	9.88 9.62 9.860	@ 9.88
Jan	9.85 9.64 9.850	@ 9.84

(See page 38 for later Markets)

### **VEGETABLE OIL EXPORTS**

Exports of vegetable oils and oil bearing seeds, May, 1936:

### EXPORTS

	Quantity.	Value.
Cottonseed oil, refined		\$40,245
Cottonseed oil, crude	. 87,653	5,131
Corn oil	. 45,301	3,785
Cocoanut oil, inedible	.2,529,806	105,331
Vegetable soap stock		84.161
Soybean oil		23,343
Other expressed oils and fats, inedible	.1,369,633	59,942

### **VEGETABLE OIL IMPORTS**

Foreign trade in vegetable oils and oil bearing seeds, May, 1936:

### IMPOR

Quantity. Ibs.	Value.
Vegetable oils and seeds:	
Copra (free)23,816,124	\$509,452
Sesame seed 1,503,050	43,382
Peanut oil 9,447,473	503,200
Sunflowerseed oil 2.111,848	138,437
Inedible vegetable oils:	
Cottonseed oil	1.017.949
Cocoanut oil32,569,233	1,186,404
Palm oil	717,160
Soybean oil 2,977,248	139,472
Palm kernel oil 27,558	1.529

### CAKE AND MEAL EXPORTS

Cottonseed meal exported from the United States in May, 1936, totaled 34 tons, valued at \$811. No cottonseed cake was exported from the United States during May.

### **HULL OIL MARKETS**

(Special Cable to The National Provisioner.)
Hull, England, July 8, 1936.—Refined cottonseed oil, 28s; Egyptian crude cottonseed oil, 25s 6d.

### **WEEK'S CLOSING MARKETS**

### FRIDAY'S CLOSINGS

### **Provisions**

Hog products were strong during latter part of week under buying influenced by grain strength which offset routine conditions. Hot weather continued to curtail demand for meats. Top hogs at Chicago easier at \$10.65.

### **Cottonseed Oil**

Cotton oil extremely active and strong in distant months with new season's highs following strength in cotton, steadiness in lard, persistent commission house absorption, some catching of stop loss orders and absence of pressure other than profit taking and a little realizing in distant months. Crude oil, Southeast, 8%c sales; Valley, 8%c nominal; Texas, 8½c nominal.

Quotations on bleachable cottonseed oil at close of market on Friday were: July, \$9.97@10.04; Sept. \$10.01, sale; Oct., \$10.02@10.04; Dec., \$10.00@10.02 sale; Jan., \$9.97. Tone steady; sales 270 lots.

### Tallow

Tallow, extra, 5%c lb., f.o.b. bid.

### Stearine

Stearine, 814@81/2c.

### Friday's Lard Markets

New York, July 10, 1936.—Prices are for export. Lard, prime western, \$11.10 @11.20; middle western, \$11.00@11.10; city, 10%c; refined Continent, 11½c; South American, 11%c; Brazil kegs, 11%c; compound, 11%c in carlots.

### BRITISH PROVISION MARKETS

(Special Cable to The National Provisioner.)

Liverpool, July 9, 1936.—General provision market steady but firm; poor demand for A. C. hams but expect improvement soon. Demand for lard continues slow.

Friday's prices were: Hams, American cut, 97s; hams, long cut, exhausted; Liverpool shoulders, square, none; picnics, none; short backs, unquoted; bellies, English, 94s; Wiltshires, unquoted; Cumberlands, exhausted; Canadian Wiltshires, 74s; Canadian Cumberlands, 74s; spot lard, 55s.

### **MEAT AND LARD EXPORTS**

Exports of bacon and lard through port of New York during week ended July 9, totaled 433,260 lbs. of lard, 162,500 lbs. of bacon.

### MAY MEAT EXPORTS

Meat exports during May, 1936, are reported as follows:

Q	uantity.	Value.
Pork, fresh or frozen:	2001	
Carcasses	1,811	\$285
Loins and other cuts	110,510	17,218
Hams and shoulders, cured		1,006,789
Bacon		50,949
Cumberlands and Wiltshires		6,543
Other cured pork		132,184
Sausage, not canned		20,349
Beef and veal:		
Fresh or frozen	339,875	58,441
Pickled or cured		70,036
Mutton and lambs	19,060	3.344
Sausage ingredients, cured	120,564	10,193
Fresh, frozen or cured:		
Kidneys	724,096	105,397
Livers		23,216
Tongues	480,973	86,855
Poultry and game, fresh	143,550	36,503
Total	9,590,355	\$1,628,302

### MAY MEAT IMPORTS

Imports during the month are reported as follows:

	Quantity. lbs.	Value.
Fresh, chilled or frozen:		
Beef	315,463	\$23,038
Pork	950,865	126,948
Other	73,026	10,841
Canned meats	8,666,635	827,987
Beef and veal, cured	343,331	21,927
Hams, shoulders, bacon		626,597
Pork, pickled or salted	337,745	74,949
Gelatine, edible	302,494	174,655
Beef and mutton tallow	780,868	34,216
Poultry	18,835	6,126
Total	14 099 709	\$1 997 984

Of the canned meat imported, over 3,481,490 lbs. came from the Argentine and 5,101,364 lbs. from Uruguay. Poland and Danzig supplied 1,658,978 lbs. of the hams, shoulders, and bacon.

### Watch the Markets!

It's just as important to know the market when prices are high as when they are low. It is vital to know the market when prices are fluctuating up or down.

A car of product sold at 1/3c under the market costs the seller \$37.50; at 1/3c under he loses \$75.00; at 1/2c under he loses \$150.00; at 1c under he loses \$300.00.

The same is true of BUYERS of carlot product. If they pay over the going market they stand to lose similar amounts.

THE NATIONAL PROVISIONER'S DAILY MARKET SERVICE gives an exact reflection of the market and the market prices on each of the full trading days of the week.

Cost of this service for a whole year can be more than saved in a single carlot transaction made at 4c variation from actual market price.

Information furnished by THE DAILY MARKET SERVICE is vital to anyone handling meats on a carlot basis. For full information, write THE NATIONAL PROVISIONER, 407 S. Dearborn St., Chicago, Ill.

### JUNE INSPECTED SLAUGHTER

Nearly a million more hogs and 200,-000 more cattle were slaughtered under federal inspection during June, 1936, than in the same month a year ago, according to the government's June slaughter report. The cattle kill was the largest of record for the month and the hog kill, with the exception of a year ago, the smallest for the month in more than 10 years.

June slaughter totaled 853,229 cattle, 2,758,585 hogs, 517,000 calves and 1,308,683 sheep. This compares with June, 1935, slaughter of 669,257 cattle, 1,828,279 hogs, 439,000 calves and 1,420,685 sheep and lambs.

For the first half of 1936 cattle slaughter at 4,861,907 head was 450,000 more than in the first half of 1935, hog slaughter at 16,260,634 was 4,500,000 more and sheep and lamb slaughter at 8,015,242 head was nearly 350,000 less.

### GERMAN MEAT IMPORTS

Germany, formerly an important market for American pork products, continued its importation of hogs and pork from European countries during April. Livestock imports included 24,251 head of hogs and 18,322 cattle. Meat imports totaled about 7,573 metric tons in April, a decrease of 32 per cent from March. Fatback imports amounted to 660 tons. Foreign pork came principally from Hungary and Poland.

During first four months of 1936 Germany imported 15,800 metric tons of lard against 8,245 tons during same period of 1935. American share of this trade declined, however, totaling 449 tons, a 42 per cent decrease from 1935. This does not include imported lard stored in government warehouses. Denmark was the largest lard supplier.

German casing imports for first four months of 1936 totaled 8,155 tons. Argentina and Denmark were the largest suppliers. United States exported 401 tons of casings to Germany in the first third of 1936, compared with 1,269 tons in the corresponding period of 1935.

Domestic German hog supplies are increasing and in May the slaughter quota was set at 90 per cent of the average weekly slaughter from October, 1934 to September, 1935. While all meat prices in May were higher than in 1935, they remained the same for cattle and hogs as in April, 1936, a decrease being registered in the quotations for calves and sheep.

### ARGENTINE BEEF EXPORTS

Cable reports of Argentine exports of beef this week up to July 10, 1936, show exports from that country were as follows: To the United Kingdom, 127,007 quarters; to the Continent, none.

# LIVE STOCK MARKETS \*

WEEKLY REVIEW

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### LIVESTOCK PRICES AT LEADING MARKETS

Livestock prices at five leading Western markets, Wednesday, July 9, 1936, as reported by the U. S. Bureau of Agricultural Economics:

as I	eported by the U. S. Bur	eau of	Ag	gricultur	ral	Economics	:	
							KANS. CITY.	ST. PAUL.
1	t. wt., 140-160 lbs., Good-choice	10.00@10 9.75@10	0.60	\$10,25@10 10,00@10	).65 ).50	\$ 9.50@10.20 9.25@10.00	\$ 9.90@10.50 9.65@10.00	\$10.00@10.35 9.50@10.15
1	t. wt., 160-180 lbs., Good-choice	10.35@10 <b>1</b> 0.00@1	).80 ).50	10.50@10 10.25@10	0.80 0.65	10.00@10.25 9.50@10.10	10.10@10.40 9.70@10.10	10.20@f0.35 9.50@f0.25
1	t. wt., 180-200 lbs., Good-choice Medium	10.50@10 10.25@10	),80 ),60	10.70@10 10.40@10		10.10@10.35 9.75@10.15	10.10@10.45 9.80@10.20	10.20@10.35 9.75@10.25
	ded. wt., 200-220 lbs., gd-ch 220-250 lbs., gd-ch	10.60@1 10.30@1	0.80	10.70@10 10.50@10	0.80	10.15@10.30 10.10@10.30	10.20@10.45 10.20@10.45	10.05@f0.35 9.85@10.20
1	1vy. wt., 250-290 lbs., gd-ch	9.85@1	0.55	10.20@10 9.85@10		9.50@10.20 9.00@ 9.65	9.75@10.15 9.30@ 9.85	9.40@ 9.90 9.00@ 9.50
1	ACKING SOWS:							
	275-350 lbs., good	8.85@ 8 8.40@ 8 8.00@ 8 8.00@	9.10	8.40@ 8 8.15@ 8 8.00@ 8 7.75@ 8	$\frac{8.60}{8.50}$	8.50 only 8.35@ 8.50 8.25@ 8.40 8.00@ 8.40	8,65@ 8,90 8,30@ 8,65 8,00@ 8,50 7,80@ 8,75	8.30@ 8.50 8.10@ 8.40 7.75@ 8.15 7.75@ 8.40
1	Good-choice	9.75@1		9.75@1	0.35	9.25@ 9.90	9.40@10.25	
	Medium	9.25@10	0.00	9.35@10	),25	8.50@ 9.50	9.00@ 9.90	
Blau	thter Cattle, Calves and Vealers:							
-	STEERS, 550-900 lbs.,	0.500		0.070		0.000 0.75	0.0500 0.75	
	Choice Good Medium Common (plain)	8.50@ 8 7.75@ 7.00@ 5.50@	$8.50 \\ 8.00$	8.25@ 8 7.50@ 6 6.25@ 5.50@	8.25 7.50 6.25	8.00@ 8.75 7.25@ 8.25 6.75@ 7.50 5.00@ 6.75	8.25@ 8.75 7.25@ 8.35 5.50@ 7.25 4.75@ 5.50	7.10@ 7.85 6.25@ 7.10 5.00@ 6.35
	Prime	9.00@	0.75				8.75@ 9.00	
	Choice Good Medium Common (plain)	8.50@ 8.00@ 7.00@ 5.75@	$9.00 \\ 8.50 \\ 8.00$	8.25@ 7.50@ 6.25@ 5.50@	$\frac{8.50}{7.50}$	8.25@ 8.75 7.50@ 8.25 6.75@ 7.50 5.25@ 6.75	8.25@ 8.75 7.25@ 8.25 5.50@ 7.25	8.00@ 8.50 7.10@ 8.00 6.25@ 7.10
	STEERS, 1100-1300 lbs.,							
	Prime Choice Good Medium	9.00@ 9 8.50@ 8.00@ 7.00@	$9.00 \\ 8.50$	8.50@ 7.50@ 6.25@	9.00 8.50 7.50	8.25@ 8.75 7.50@ 8.25 6.50@ 7.50	8.10@ 8.65 7.25@ 8.25 5.50@ 7.25	8.00@ 8.50 7.15@ 8.00 6.25@ 7.15
	STEERS, 1300-1500 lbs.,							
	Prime Choice Good	9.00@ 8.50@ 7.50@	9.75 9.00 8.50	8.50@ 1 7.50@	9.00 8.50	8.25@ 8.75 7.50@ 8.25	8.00@ 8.60 7.25@ 8.10	7.25@ 8.00
	HEIFERS, 550-750 lbs.,	0 000	O E	9,000	O KO	7 750 0 91	000000	7.750 9.95
	Choice Good Common (plain), medium	8.00@ 7.50@ 4.25@	8.25 7.50	8.00@ 7.50@ 4.50@	8.00	7.25@ 7.78	8.00@ 8.70 7.00@ 8.00 4.00@ 7.00	7.00@ 7.75
	Good-choice	6.25@ 4.25@	8.75 7.50				6.75@ 8.50 6.4.00@ 7.00	7.00@ 8.25 4.50@ 7.00
	Cows:	5.75@ 4.75@ 4.15@	6.75 5.75	5.000	5 78	5.00@ 5.75	4.85@ 6.00	5.25@ 5.85
	Good Common (plain), medium Low cutter-cutter	4.15@ 3.00@	4.75 4.15	5.00@ 4.25@ 2.50@	5.00	4.00@ 5.00 3.00@ 4.00	4.00@ 4.8	3.75@ 5.25
	BULLS (Yearlings excluded): Good (beef) Cutter, com. (plain), med	5.75@ 5.00@	6.50 6.00	5,50@ 4.25@			5 5.25@ 5.50 0 8.75@ 5.20	
	VEALERS: Good-choice	8.25@ 7.00@ 6.00@	8,25	5.50@	7.00	5.50@ 6.50	0 7.00@ 8.5 9 5.50@ 7.0 0 4.25@ 5.5	0 6.50@ 8.50 5.50@ 6.50 3.00@ 5.50
	CALVES, 250-500 lbs., Good-choice	6.00@ 5.00@	7.50 6.00	6.50@	8.00 6.50	6.00@ 8.00 4.00@ 6.00	0 6.50@ 8.0 0 4.25@ 7.0	0 6.00@ 7.75 0 4.00@ 6.00
	LAMBS:							
	Choice Good Medium Common (plain)	10.50@1 . 9.75@1 8.25@ 6.75@	1.00 10.50 9.78 8.28	10.25@1 9.50@1 8.00@ 6.00@	0.2	9 25@10 0	0 9.25@10.0 5 8.25@ 9.2	9.50@10.25 7.75@ 9.50
	YEARLING WETHERS: Good-choice	8.00@ 6.50@	9,00	7.25@ 6.50@	8.00 7.25	7.25@ 8.2 6.75@ 7.2	5 7.25@ 8.0 5 6.25@ 7.2	0 7.25@ 8.00 5 6.25@ 7.50
	EWES:							
	Good-choice	3.75@ 1.75@	4.73 3.73	3.00@ 1.75@	4.00 3.00	2.50@ 3.7 1.25@ 2.5	5 3.25@ 4.2 0 1.75@ 3.2	5 2.25@ 4.50 5 1.50@ 3.00

### CORN BELT DIRECT TRADING

(Reported by U. S. Bureau of Agricultural Economics.)

Des Moines, Ia., July 9, 1936—At 22 concentration points and 9 packinghouses in Iowa and Minnesota, light and medium weight butcher hogs were 25@ 30c lower, heavier weights 30@50c with instances of big weights 60c off; packing sows largely 50@60c lower, some extreme heavies 75c down. Late sales good to choice 180 to 220 lb. truck deliveries \$9.80@10.10, long hauls up to \$10.25 with rail consignments up to \$10.30 or above. Bulk 220 to 250 lb. truck hogs \$9.70@9.95; 250 to 290 lb. \$9.30@9.75; 290 to 350 lb. \$8.85@9.30; better 160 to 180 lb. \$9.50@9.80; 140 to 160 lb. \$8.95@9.50; good light and medium weight packing sows \$7.85@8.45, off cars upward to around \$8.60; big weights by truck down to \$7.50.

Receipts week ended July 9, 1936:

	This week.	Last week.
Friday, July 3	20,400	19.700
Saturday, July 4	Holiday	19,600
Monday, July 6	30,400	51,600
Tuesday, July 7	22,700	20,300
Wednesday, July 8	32,800	22,700
Thursday, July 9	32,700	23,600

### **CANADIAN LIVESTOCK PRICES**

BUTCHER STEERS.

Up to 1,050 lbs.

	Week	Last	Same
Top Prices	July 2.	week.	week. 1935.
Toronto		\$ 6.25	\$ 7.25
Montreal		5.75	7.00
		5.25	
Winnipeg			6.50
		5.00	5.25
Edmonton		4.75	5.50
Prince Albert		4.00	5.50
Moose Jaw		4.75	5.50
Saskatoon	4.15	4.25	5.50
VEA	L CALVES.		
Toronto	\$ 8.00	\$ 8.00	\$ 7.00
Montreal	7.00	7.00	6.50
Winnipeg	5.00	6.00	5.50
Calgary	5.00	5.00	5.00
Edmonton		4.50	4.00
Prince Albert	4.00	4.00	3.00
Moose Jaw		5.00	4.75
Saskatoon	4.00	4.00	3.75
BA	CON HOGS.		
Toronto	\$ 9.25	* 0.0"	
Montreal (1)	0.20	\$ 9.25	\$10.00
Winnipeg (1)	9.75	9.65	10.25
Colgony (1)	8.75	9.25	9.15
Calgary	8.25	8.40	8.85
Edmonton Prince Albert	8.35	8.35	8.70
Manne Amert	8.50	8.75	9.00
Moose Jaw	8.25	9.00	9.15
Saskatoon	8.50	8.75	9.00
(1) Montreal and W watered" basis. All o	thers "off to	s sold on a rucks''.	"fed &
God	OD LAMBS.		
Toronto	910 FO	811.00	
Montreal	10.00	10.00	\$ 8.50
Winnipeg	8.00	8,50	8.50
Calgary	9.00		7.00
Edmonton	7.00	8.25	6.00
Prince Albert	E EC	7.50	6.00
Moose Jaw	5.50	7.50	5.50
Saskatoon	6.75	9.00	6.00
Danatoui	6.00	7.00	5.50

Watch "Wanted" page for bargains in equipment.

### PACKERS' PURCHASES

Purchases of livestock by packers at principal centers for the week ending Saturday, July 3, 1936, as reported to The National Provisioner:

### CHICAGO.

Cattle.	Hogs.	Sheep.
Armour and Co 2,804	2.386	1,196
Swift & Co 2,314	764	2,926
Morris & Co 1,066	****	448
Wilson & Co 3,173	1,083	2,135
Anglo-Amer. Prov. Co 477		
G. H. Hammond Co 1,756		
Shippers10,915	10,329	744
Others	13,826	4,895
Brennan Packing Co., 1,606 hogs;	Western	Pack-

ing Co., Inc., 1,005 hogs; Agar Packing Co., 2,704 Total: 36,092 cattle; 6,218 calves; 33,703 hogs; 12,144 sheep.

Not including 2,607 cattle; 1,333 calves; 23,730 hogs and 28,132 sheep bought direct.

### KANSAS CITY.

	Cattle.	Calves	. Hogs.	Sheep.
Armour and Co	1.733	476	1.943	1,770
Cudahy Pkg. Co	2,280	1,051	958	2,673
Morris & Co	1,139	404		1,528
Swift & Co	1,855	854	2,923	2,137
Wilson & Co	1,913	936	1,121	2,574
Indpt. Pkg. Co			186	
Kornblum Pkg. Co				
Others	2,613	152	2,277	323
Total Not including 22,33				11,005

### OMAHA.

	C	cattle and	Hogs.	Sheep.
Armour and Co		5,458	5.240	3,229
Cudahy Pkg. Co			5,516	5,622
Dold Pkg. Co		1,437	3,428	
Morris & Co		1,984	2,588	1,503
Swift & Co		6,412	4,366	3,559
Others			14,704	

Not including 1,146 hogs and 2,321 sheep bought direct.

### EAST ST. LOUIS

	Cattle.	Calves.	Hogs.	Sheep.
Armour and Co	1.428	1.371	2.887	10.728
Swift & Co		2,805	2,903	8,193
Morris & Co	791	980	407	
Hunter Pkg. Co		1,452	1,191	1,068
Heil Pkg. Co			1,367	
Krey Pkg. Co			1,065	
Laclede Pkg. Co			1,243	
Shippers	4,495	3,027	8,877	2,959
Others		394	4,789	1,308
Total	12,757	10,029	24,729	24,256
Not including 2.77 hogs and 9.117 sheep			calves,	15,833

### ST. JOSEPH.

	Cattle.	Calves.	Hogs.	Sheep.
Swift & Co Armour and Co Others	2,256	591 608 86	5,797 5,029 1,189	10,956 5,849 880
Total			12,015	17,685

### Not including 172 cattle bought direct.

BIOUX CITY.					
		Cattle.	Calves.	Hogs.	Sheep.
	Cudahy Pkg. Co Armour and Co		313 292	9,470	1,269
	Swift & Co	. 2,793	306	5,328	938
	Shippers		90 23	7,084	1,038
	Total		1 024	31 830	4.658

### OKLAHOMA CITY.

	-	Cattle.	Cal	ves.	Hogs.	Sheep.
Armour and Co Wilson & Co			1.7	74	1,904 $1.851$	1,188
Others			1, 1	23	514	
Total		4,336	2,7	74	4,269	2,367
Not including 2	23	cattle	and	310	hogs	bought

### ST. PAUL.

	Cattle.	Calves.	Hogs.	Sheep.
Armour and Co	3,221	3,096	10,820	1,862
Cudahy Pkg. Co Swift & Co		1,239 5,014	15,239	2,550
United Pkg. Co Others	2,174	370 431	2,205	510
Total	19 100	10 150	99 964	4 000

### DENVER. Cattle, Calves, Hogs, Sheep. .. 872 162 1,666 14,987

	or e-e-a-e-	Car	4.000	TTOPO	oucep.
Armour and Co Swift & Co		1	62 18 174	1,666 1,765 1,168	14,987 2,278 2,268
Total	3,936	. 6	54	4,599	19,533
W:	CHIT	A.			
C	attle.	Cal	ves.	Hogs.	Sheep.
Cudahy Pkg. Co Dold Pkg. Co Wichita Dressed	628 469	•	91	1,319 902	991 30
Beef Co	15				
Dunn-Ostertag	165		0.0	****	
Fred W. Dold & Sons	98			338	
Sunflower Pkg. Co	56			83	
Southwest Beef Co	23			****	* * * *
Total	1,454	7	58	2,642	1,021
Not including 38 c direct.	attle	and	757	hogs	bought

### FT. WORTH.

	Cattle.	Calves.	Hogs.	Sheep.
Armour and Co		982	1,672	4,117
Swift & Co		947	2,399	4,223
City Pkg. Co		82	132	
Blue Bonnett Pkg. Co	. 97	53	90	
H. Rosenthal Pkg. Co	50	15		
Total	4,873	2,079	4,293	8,340

### INDIANAPOLIS.

,	Cattle.	Carves.	Hogs.	sneep
Kingan & Co		1,103	8,002	2,46
Armour and Co		252	1,957	
Hilgemeier Bros	5		806	
Stumpf Bros			86	
Schussler Pkg. Co			156	
Indiana Prov. Co	45	21	101	
Meier Pkg. Co	123	14	154	
Art Wabnitz	10	123		2
Maass Hartman Co	30	4	196	
Shippers		1.717	16,304	2.97
Others		80		1,02
Total	5.310	3.314	27,762	6,48
******	0,010	O'OLA		O. XO

CII	CINNA	TI.		
	Cattle.	Calves.	Hogs.	Sheep.
S. W. Gall's Son E. Kahn's Sons	960	51 651	3,676	327
H. H. Meyer Pkg. Co	19	****	132 2,581	****
J. & F. Schroth P. Co.	19	229	2,390	73
J. F. Stegner & Co Shippers	420 110	229 254	1,858	5,350
Others		945	545	400
Not including 794 sheep bought direct.		2,359 886 l	11,182 logs and	9,450 1,976

MIL	WAUE	KEE.		
C	attle.	Calves.	Hogs.	Sheep.
Plankinton Pkg. Co. United Dressed	1,444	4,137	7,295	783
Beef Co., N. Y Armour and Co., Mil.	85 533	2,178		
N. Y. Butchers D. M. Co	40	2,210		
R. Gumz & Co Shippers	43	79 22	77	6
Others	462	691	27	156
Total	2,691	7,107	7,399	945

### RECAPITULATION.

### CATTLE.

	Week ended July 3.	Prev. week.	Cor. week, 1935.
Chicago	36,092	39.051	27,586
Kansas City	12,486	12,504	13,170
Omaha	22,507*	21.320*	11,234
East St. Louis	12,757	19,834	7.189
St. Joseph	4,585	4.838	4.333
Sioux City	15,836	17,272	8.887
Oklahoma City	4.336	5.384	3,338
Wichita	1.454	1,772	1,330
Denver	3,936	4,495	
St. Paul	13,162	15,351	7,073
Milwaukee	2,691	3,119	2,234
Indianapolis	5,310	5,961	4,554
Cincinnati	3,251	3,377	2,528
Ft. Worth	4,873	6,450	
Total *Cattle and calves.	143,276	160,728	93,456
нос	18.		
Chicago	33,703	41,464	29,958
Kansas City	9,408	8,674	5,359
Omaha	35,842	39,808	19,283
East St Louis		34 962	8 788

Kansas City         9,408         8,674         5,35           Omaba         35,842         39,808         19,28           East St. Louis         24,729         34,962         8,78           St. Joseph         12,015         10,913         8,28           Sloux City         31,830         31,104         12,105           Oklahoma City         4,269         5,445         1,33           Wichita         2,642         2,40e         1,13           Denver         4,599         5,213           St. Paul         28,264         27,179         3,94           Miliwaukee         7,399         7,297         3,94           Indianapolis         27,762         27,611         18,82           Cincinnati         11,182         13,990         8,30           Ft. Worth         4,293         4,601	*Cattle and calves.	,	00,100
Kansas City         9,408         8,674         5,35           Omaba         35,842         39,808         19,28           East St. Louis         24,729         34,962         8,78           St. Joseph         12,015         10,913         8,28           Sloux City         31,830         31,104         12,105           Oklahoma City         4,269         5,445         1,33           Wichita         2,642         2,40e         1,13           Denver         4,599         5,213           St. Paul         28,264         27,179         3,94           Miliwaukee         7,399         7,297         3,94           Indianapolis         27,762         27,611         18,82           Cincinnati         11,182         13,990         8,30           Ft. Worth         4,293         4,601	HOGS.		
	Kansas City 9,408 Omaha 35,842 East St. Louis 24,729 St. Joseph 12,015 Sioux City 31,830 Oklahoma City 4,209 Wichita 2,642 Denver 4,559 St. Paul 28,264 Milwaukee 7,399 Indianapolis 27,762 Cincinnatti 11,182	8,674 39,808 34,962 10,913 31,104 5,445 2,406 5,213 27,179 7,297 27,611 13,990	29,958 5,359 19,283 8,788 8,282 12,105 1,331 1,131  8,973 3,969 18,833 8,308
			126,320

### SHEEP.

Chicago	12,144 12,181	9,435
Kansas City	11,005 16,659	12,065
Omaha	13,913 11,869	6,826
East St. Louis	24,256 26,485	16,813
St. Joseph	17,685 15,609	16,181
Sioux City	4,658 5,598	3,224
Oklahoma City	2,367 2,849	1,276
Wichita	1,021 2,237	983
Denver	19,533 29,923	
St. Paul	4,922 2,072	11,174
Milwaukee	945 1,046	1,607
Indianapolis	6,484 6,964	4,083
Cincinnati	9,450 13,273	13,365
Ft. Worth	8,340 13,223	
Total	136,723 159,988	97,032

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### CHICAGO LIVESTOCK

Statistics of livestock at the Chicago Union Stock Yards for current and comparative periods:

### RECEIPTS.

Cattle.	Calves.	Hogs.	Sheep.
Mon., June 27. 1,447	191	6,012	4,944
Tues., June 29. 13,905	2,032	18,132	9,467
Wed., June 30. 6,658	2,431	17,479	4,531
Thurs., July 1. 9,445	1,680	16,437	11,863
Fri., July 2. 4,759	1,245	12,333	5,182
Sat., July 4. 1,500	500	10,000	5,000
Total this week	7,888	74,381	36,043
	7,246	70,930	40,166
	7,865	49,096	38,789
	20,936	99,857	41,773

\*Including 18,960 government cattle and 11.854 overnment calves.

### SHIPMENTS.

Cattle	. Calves.	Hogs.	Sheep.
Mon., June 27 35:			107
Tues., June 29 3,280	36	4,410	351
Wed., June 30 2,023		2,125	
Thurs., July 1 3,292		1,078	93
Fri., July 2 1,262	12	823	143
Sat., July 4 1,000		1,000	100
Total this week 10,859	315	9,436	687
Previous week12,82-	650	9,032	785
Year ago 6,596		7.374	319
Two years ago 13,019		9,421	3.759
Total receipts for mont		r to Ju	ly 3:

		ulv—	_y	ear-
	1936.	1935.	1936.	1935.
Cattle	15,704	23,759	976,514	918,822
Calves	3,425	6,217	201,814	254,066
Hogs	38,770	38,021	1,920,974	1,967,533
Sheep	22,045	26,335	1,202,933	1,673,660

### WEEKLY AVERAGE PRICE OF LIVESTOCK.

													Cat	tle.	Ho	g8.	Si	ie	ep.	La	m	bs.
Week	e)	30	de	e d	d		J	n	1	v	8	١.	\$ 8	.25	\$10	.15	S	3.	.75	8	9.	95
Previo														.95	10	.00		3.	.50		11.	40
1035	 												10.	.20	8	.90		2	.50		8.	75
1934	 												7	40	4	.55		1.	.50		7.	75
1933													5.	.65	4	.45		2	.15		7.	20
1932	 												7	.80	4	.90		1.	.50		6.	40
1931	 												7	.50	6	.35		2	.15		7	.00
Are	91	n e	21		4	a	9	æ					97	70	9.5	05	-	91	oz	-	97	40

### SUPPLIES FOR CHICAGO PACKERS.

															C	at	tle.	H	lo	gs		Sh	ee	p.
Week	eı	nd	le	ed	1	J	u	1	v	1	3.	 	 		.2	5.4	108	6	1.5	14!	5	35	.35	56
Previo	oue		¥	V	e	e	k					 			.2	9.6	315	6	1.7	78	5	39	.04	44
1935																		45	2.6	66:	1	38	.86	18
1934																		9:	2,5	77	7	36	.48	52
1933												 			.2	1.	700	111	7.3	100	D-	40	.46	00
1932															. 1	9.5	350	69	9.6	016	0	28	.55	50

### HOG RECEIPTS. WEIGHTS AND PRICES.

																	N	0.	Avg.		-Pr	ices-
																	Re	e'd.	Wgt		Top.	Avg.
*We	ek		e	1	10	i	e	đ		J	u	d	y	3	Ì,		36.	300	262		\$11.10	\$10.15
Prev	lo	u	18		1	v	e	e	k								70.	930	260		10.75	10.00
1935																	49.	096	258		9.90	8.90
1934					,												99.	857	244		5.00	4.55
1933																	129.	596	248		4.75	4.45
1932																		905	252		5.50	4.90
1931																		653	256		7.70	6.35
Av		1	18	ķ	31	ı.	1	9	13	5							93.	600	257	-	\$6.55	\$5.85

\*Receipts and average weight for week estimated.

### CHICAGO HOG SLAUGHTERS.

Hogs																									in-
Week e	en	d	e	đ	J	u	ls	r	2	3.	1	9	3	6										78.	949
Previou																									
Year a																									
1934																							ĺ	106.	823

### CHICAGO HOG PURCHASES.

Supplies of hogs purchased by Chicago packers and shippers week ended Thursday, July 9, 1936:

									W	eek ended July 9.	Prev. week
Packers'	purchases			٠						37,561	24,361
	packers										26,301
Shippers'	purchases		0	0						9,683	10,186
Total										74,467	60,848

### LIVESTOCK COST AND YIELD

Kinds of livestock slaughtered, cost and yield, with comparisons, May, 1936:

9,435 12,065 6,826 16,813 16,181 3,224 1,276 983

11,174 1,607 4,083 13,365

97,032

4,944 9,467 4,531 11,863 5,182 5,000

36,043 40,166 38,789 41,773

Sheep  $\frac{107}{351}$ 

98 143 100

687 785 319 3,759 ly 3:

1935.

918,822 254,066 967,538 673,660

COCK. Lambs.

\$ 9.95 11.40 8.75 7.75 7.20 6.40 7.00

\$7.40

Sheep. 35,356 39,044 38,808 36,452 40,400 28,550

Avg. \$10.15 10.00 8.90 4.55 4.45 4.90 6.35

\$5.85

k esti-

eral in-78,949 68,575 54,939 .106,823

packers 1936:

Prev. week 24,361 26,301 10,186

60.848 ioner

ES.

1936:			
	May, 1936.	April, 1936.	May, 1935.
Average live cost per 100	lbs.:		
Cattle	6.73	\$ 6.81	\$ 7.82
Calves	7.82	7.59	7.31
Hogs	9.54	10.34	9.07
Sheep and lambs	9.76	9.78	7.57
Average yield, per cent:			
Cattle	55.14	54.43	53.37
Calves	57.34	57.40	57.88
Hogs	75.40	76.23	75.40
Sheep and lambs	47.60	46.71	48.12
Average live weight, lbs.:	000.00	004 70	000.00
Cattle	938.80	931.52	907.27
Calves	169.72 $231.59$	166.99	173.95 229.11
Hogs		230.87	84.98
Sheep and lambs	81.12	87.80	84.95
Sources of supply, per cent	t:		
Stockyards	82.26	81.48	84.12
Other	17.74	18.52	15.88
Calves— Stockyards	71.98	72.73	75.21
Other	28.02	27.27	23.79
Hogs-	20.02	21.21	40.10
Stockyards	52.21	53.28	56.88
Other	47.79	46.72	43.12
Sheep and lambs—	**	40.14	******
Stockyards	77.07	76.42	75.04
Other	22.93	23.58	24.96
Classification, per cent:			
Steers	53.49	51.58	44.82
Bulls and stags	4.93	3.70	4.95
Cows and heifers	41.58	44.72	50.23
Hogs	10.01	47 41	FO 00
Sows	48.64	47.41	50.08
Barrows	50.20	51.54	49.04
Stags and boars	1.16	1.05	0.88
Sheep and lambs-	9.21	F 00	7.04
Lambs and yearlings.	90.79	5.62 94.38	7.04 92.96
Lamos and yearnings.	50.19	34.33	02.00

### RECEIPTS AT CHIEF CENTERS

Week ended July 3, 1936:

At 20 markets:	Cattle.	Hogs.	Sheep.
Week ended July 3 Previous week		303,000 314,000	232,000 258,000
1935	.139,000	182,000	216,000
1934	.257,000	877,000	220,000
1933	. 135,000	498,000	224,000
At 11 markets:			Hogs.
Week ended July 3			.267,000
Previous week			.259,000
1935			
1934			
1933			
1932			.294,000
At 7 markets:	Cattle.	Hogs.	Sheep.
Week ended July 3	.146,000	220,000	132,000
Previous week	.161,000	220,000	133,000
1935	99,000	130,000	128,000
1934	. 216,000	286,000	129,000
1933	106,000	366.000	130,000

### HOG WEIGHTS AND COSTS

Average weight and cost of hogs at 10 principal public markets, May, 1936:

May	1936.	Apr	il, 1936.	May,	1935.
Wt. Lbs.	Cost Per Cwt.	Wt. Lbs.	Cost Per Cwt.	Wt. Lbs.	Cost Per Cwt.
Chicago248	\$9.58	249	\$10.47	245	\$9.31
East St. Louis.213	9.71	214	10.49	210	9.20
Kansas City221	9.37	217	10.23	225	8.95
Omaha251	9.14	254	9.99	241	8.84
Sioux City258	9.17	260	10.01	242	8.89
South St. Joseph230	9.34	229	10.15	232	8.94
South St. Paul.252	9.16	242	10.00	240	8.85
Denver 237	9.32	238	10.04	223	8.90
Fort Worth206	8.70	209	9.58	199	8.50
Wichita220	9.34	223	10.05	232	8.82

### **MEAT SUPPLIES AT EASTERN MARKETS**

(Reported by the U. S. Bureau of Agricultural Economics)

WESTERN DRESSED MEATS

	WESTERN DRESSED ME	WID		
STEERS, carcass	Week ending July 3,1936	10,148 9,887 7,2971/2	PHILA. 2,355 2,486 1,437	BOSTON. 2,768 2,592 2,058
COWS, carcass	Week ending July 3, 1936 Week previous	1,262 1,545 1,009	741 879 825	1,287 1,258 1,487
BULLS, carcass	Week ending July 3, 1936	300¾ 279 323	587 650 493	10 20 39
VEAL, carcass	Week ending July 3, 1936	13,536 14,493 9,624	1,670 1,558 1,127	306 537 472
LAMB, carcass	Week ending July 3, 1936	37,345 39,339 29,704	10,375 10,503 11,016	13,691 12,934 15,723
MUTTON, carcass	Week ending July 3, 1936  Week previous  Same week year ago	1,634 1,600 1,452	358 301 675	328 202 278
PORK CUTS, lbs.	Week ending July 3, 1936  Week previous  Same week year ago	1,793,561 1,899,147 988,842	354,480 357,688 310,918	392,351 247,305 267,968
BEEF CUTS, lbs.	Week ending July 3, 1936	414,252 299,878 270,143		
	LOCAL SLAUGHTERS			
CATTLE, head	Week ending July 3, 1936	9,729 9,726 6,854	1,592 2,045 1,541	
CALVES, head	Week ending July 3, 1936	17,461 17,089 15,912	3,197 3,346 2,821	*****
HOGS, head	Week ending July 3, 1936	30,477 32,376 20,245	12,103 13,172 8,114	*****
SHEEP, head	Week ending July 3, 1936	60,463 64,745	6,720 6,129	

### KINDS OF LIVESTOCK KILLED

Classification of livestock slaughtered under federal inspection in the United States during May:

	С	attle-		-Hogs		—lam		
		(000 0	omitt	ted.)				
Steers.	Cows and heifers.	Bulls and stags.	Sows.	Barrows.	Stage and boars.	Lambs and yearlings.	Sheep.	
		NU	MBE	R.				
May 1936 420	327	39 1	,255	1,293	30	1,101	112	
Apr., 1936 419	363	30 1	,213	1,319	27	1,196	71	
10-yr. May av. 392	307	31 1	,840	1,777	25	1,171	105	
Man		PER	CE	NT.				
May 1936.53.49	41.58	4.93	48.64	50.20	1.16	90.79	9 21	
Apr., 1936,51,58 10-yr, May	44.72	3.70	47.41	51.54	1.05	94.38	5.62	
av. 53.70	42.05	4.25	50.52	48.79	.69	91.77	8.23	

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Order Buyer of Live Stock

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Indianapolis, Indiana

### SLAUGHTER REPORTS

Special reports to THE NATIONAL PROVI-SIONER show the number of livestock slaughtered at 16 centers for the week ended July 3, 1936.

### CATTLE

	Week ended July 3.	Prev. week.	Cor. week, 1935.
Chicago	27,784	28,973	21,761
	16,359	17,443	16,780
Omaha	20,201*	20.825	11,508
	15,264	18.333	15.158
St. Joseph	5,602	5,424	5,403
Sioux City	11,435	11.527	7,355
Wichita	2,250	2,585	1.805
Fort Worth	4,893	6,540	****
Philadelphia	1.592	2,045	1.541
Indianapolis	1.826	2,451	1.492
New York & Jersey City.	9,729	9,720	6,854
Oklahoma City	7,133	8,536	4.530
Cincinnati	3,251	4,247	2,443
Denver	4,423	3,765	
	11,542	13,933	6.301
Milwaukee	2,499	2,874	1,944
Total1	45,783	159,221	104,875
*Cottle and calman			

\*Cattle and calves.

							3	H	(	96	18.
ago											78
888	City				×	*			,		33

Chicago	40,00
Kansas City 33,368 24,328	13,39
Omaha 35,461 29,746	11,72
East St. Louis 37,404 33,270	19,66
St. Joseph 13,039 11,390	6,81
Sioux City 30,320 27,231	9.79
Wichita 3,399 3,325	1,24
Fort Worth 4,293 4,601	
Philadelphia 12,103 13,172	8,11
Indianapolis 10,438 10,421	6,45
New York & Jersey City, 34,057 28,795	20,24
Oklahoma City 4,579 5,901	1,64
Cincinnati	6,48
Denver 4,882 5,836	
St. Paul 35,798 28,735	7,87
Milwaukee 7,318 7,227	3,96
Total356,590 313,430	161,38

17 KB 40 40 K 1		
Chicago 39,732	38,105	40,269
Kansas City 11,005	16,659	12,068
Omaha 19,065	13,915	6,826
East St. Louis 21,297	21,193	17,267
St. Joseph 16,805	15,609	16,181
Sioux City 3,620	5,298	5,137
Wichita 1,021	2,237	988
Fort Worth 8,340	13,223	
Philadelphia 6,720	6,129	6,252
Indianapolis 2,521	2,775	1,863
New York & Jersey City. 60,463	64,745	64,252
Oklahoma City 2,367	2,849	1,276
Cincinnati 2,359	9,512	7,415
Denver 5,210	5,968	
8t. Paul 4,412	2,072	7,475
Milwaukee 945	1,046	1,576
Total 905 882	221 335	188 837

### MORE HOGS IN DENMARK

Number of hogs in Denmark increased about 10 per cent during 10 months to total 3,331,000 head on May 2. 1936, according to Danish census reports. The increase was due to failure of British producers to raise anticipated number of hogs for their home market, and to fact that Germany is now taking some Danish hogs. For the period from May 2 to February 20, 1937, it is estimated that about 4,080,000 pigs will be killed by exporting slaughterers, or an average of about 95,000 a week.

### WEEKLY HIDE IMPORTS

Imports of cattle hides at leading U. S. ports for week ended June 27:

Week Ending	New York	Boston	Phila
June 27, 1936	9,669		
June 20, 1936	65,260		
June 13, 1936			
June 6, 1936	100,758		13,49
Total 1936		47,571	51,35
June 29, 1935	44,738		
June 22, 1935	37,471		
Total 1935			
Total so far: 1936	3-1,164,496*	-1935 - 724	,595*
*Does not inc	lude Imports	at Norfoll	k

### DROUGHT HIDES UNSOLD

Only three bids were received by FSCC for light native cows and branded cows, and four bids for bulls, included in offering of 32,932 drought cattle hides on which bids were opened July 8, reflecting uncertain condition of the market since government's recent announcement that it is prepared to buy additional drought cattle this year. None of the cattle hides were sold and the high bids rejected were 8.06c for No. 1 light native cows and branded cows, and 6.76c for No. 1 bulls, all No. 2's at a cent less.

Following bids on calf and kip were accepted: Armand Schmoll Inc., New York, 15.625c for Lot 17 of 4,180 No. 1 unbranded calf 8/12 lb., and a cent less for 190 No. 2's. H. Elkan & Co., Chicago, 11.27c for Lot 19 of 6,300 No. 1 unbranded kips 12 lb. and over, and 10.15c for Lot 20 of 230 No. 2's; 9.27c for Lot No. 21 of 4,375 No. 1 branded all-weight calf, and 8.35c for Lot 22 of 400 No. 2's. High bid of 13.05 for unbranded calf 8 lb. and down was reported rejected.

New drought cattle program has upset market conditions on these hides.

### U. S. INSPECTED HOG KILL

Kill at 8 points week July 3, 1936:

	Week ended July 3.	Prev. week.	Cor. week, 1935.
Chicago Kansas City, Kans. Dmaha St. Louis & East St. Louis de East St. Louis & East St. Louis & East St. Louis & East St. Joseph St. Joseph	33,368 35,461 is. 37,404 30,320 13,039 35,798	27,618 29,746 33,270 27,231 11,390 28,735	54,939 13,396 12,339 25,946 9,701 8,267 11,545 20,287
V. Y., Newark and J. C.	34,057		28,795

### **NEW YORK LIVESTOCK**

Receipts week ended July 3, 1936:

	Cattle.	Calves.	Hogs.	Sheep.
Jersey City Central Union New York	. 1,507	$10,460 \\ 2,582 \\ 8,501$	4,266 11,295	33,820 16,175 4,385
Total	. 7,791	16,543 16,694 16,003	15,561 15,735 15,014	54,380 48,813 50,824

### JUNE BUFFALO LIVESTOCK

Receipts and disposition of livestock, Buffalo, N. Y., for June, 1936:

Receipts	209 17,200 49,054
Local slaughters11,736 7,8	394 10,886 34,363 860 7,919 16,288

### PACIFIC COAST LIVESTOCK

Receipts five days ended July 3, 1936:

Cattle.	Calves.	Hogs.	Sheep.
Los Angeles 4,583 San Francisco 1,663 Portland	473	$\frac{566}{1,750}$ $\frac{3,500}{3}$	15,121 3,250 3,765
DIRECTS—Los Angeles: 78 cars; sheep, 51 cars. 337 head; hors 1 650 head	San Fra	neiseo:	hogs,

### N. Y. HIDE FUTURE MARKETS

Friday, July 3, 1936-Close: Sept. 10.79@10.85; Dec. 11.15 sale; Mar. 11.40@11.43; June 11.70 n; sales 58 lots. Closing 15@17 lower.

Saturday, July 4, 1936-Holiday.

Monday, July 6, 1936-Close: Sept. 10.82@10.87; Dec. 11.17 sale; Mar. 11.45@11.49; June 11.75@11.80; sales 39 lots. Closing 2@5 higher.

Tuesday, July 7, 1936—Close: Sept. 10.77@10.87; Dec. 11.10 sale; Mar. 11.38@11.44; June 11.67 n; sales 41 lots. Closing 5@8 lower.

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Wednesday, July 8, 1936—Close: Sept. 11.68 sale; Dec. 11.00@11.02; Mar. 11.29@11.34; June 11.58 n; sales 62 lots. Closing 9@10 lower.

Thursday, July 9, 1936-Close: Sept. 10.55 b; Dec. 10.87@10.92; Mar. 11.16 b; June 11.46 n; sales 22 lots. Closing 12@13 lower.

Friday, July 10, 1936-Close: Sept. 10.64n; Dec. 10.97@11.00; Mar. 11.26n; June 11.56n; sales 65 lots. Closing 9@10 higher.

### CHICAGO HIDE QUOTATIONS.

Quotations on hides at Chicago for the week ended July 10, 1936, with comparisons, are reported as follows:

	PACKER	R HIDES.	
We	ek ended	Prev. week.	Cor. week, 1935.
Spr. nat.	@12½n	121/2@13n	@131/a
Hvy. nat. strs12	@121/2	@121/2	@13
Hvy. Tex. strs12	@121/2	@121/2	@13
Hvy. butt brnd'd strs12	@121/2	@ 123/2	@13
Hvy. Col. strs113	2@12	@121/4	@121/4
Ex-light Tex. strs10	@10½n	@1114	@10
Brnd'd cows 10 Hvy, nat.			
cows10½ Lt. nat.			10%@10%
Nat. bulls	@ 8%	11@11¼ax @ 8%	@ 10 @ 91/4
Nat. bulls Brnd'd bulls Calfskins193	@ 7% @ 21	191/2 @ 21	@ 8% 16%@22
Kips, nat Kips, ov-wt. Kips, brnd'd	@141/4	@ 141/4	@12½ @11
Kips, brnd'd Slunks, reg. Slunks, hrls.	$@11\frac{1}{4}$ $@1.05$	$@11\frac{1}{4}$ $@1.05$	9½@10 @90
Light native,	butt bra	nded and Co	35 @45 lorado steem
1c per lb. less the	han beav	ies.	

### CITY AND OUTSIDE SMALL PACKERS.

Nat. all-wts 9			4@10%		@ 91/4	
Branded 9	@ 91/2	59.4	4@10		@ 9n	
Nat. bulls	@ 71/2	71	40 8		@ 81/4	
Brnd'd bulls	@ 61/2	61	60 7		@ 714	
Calfskins .	@17ax	17	@18	13	@16%	
Kips	@121/n		@1214		@1114	
Slunks, reg. 80	@90n	80	@90n	70	@80n	
Slunks,	005-	00	000	0.00	005	

### COUNTRY HIDES.

Hvy. steers.7	%@ 7%n	8 (	@ 814n	7 6	714
Hvy. cows. 7	1/200 73/41	8	@ 814n	7 6	714
Buffs	81/2 @ 83/4	81/2	@ 8%	7846	0 8
Extremes 9	14 @ 9%	9%	@10	8 6	2 814
Bulls 6	@ 61/4	6	@ 61/4	51/46	
Calfskins11	14 @ 12		@1214		210
Kips10	@101/2	10	@101%	7%6	0 8
Light calf80	@95n	80	@95n		060n
Deacons80		80	@95n	50 6	060n
Slunks, reg. 60		60	@75n	35 €	250n
Slunks, hrls.10		10	@15n	10 @	715n
Horsehides .3.	00@3.65	3.10	@3.65	3.506	3.90

		10 44 41 414	1345.44	ALIEN .	
Pkr. Sml. Pkr.	lambs pkr.	lambs		*****	
	arlgs	1.071/2@1.20	17	@1.20	 @55

### HIDES AND SKINS

WEEKLY MARKET REVIEW

### Chicago

PACKER HIDES. — Trading is awaited to establish the market on packer hides. Buying interest has been very limited this week, due in most part to the preparations being made by the Government for the purchase and slaughter of drought cattle in the affected area in the northwest, all of which appear to be subject to modification in the event of rainfall in that section, and possibly on an increased scale if the drought becomes more severe.

The only trading this week was the movement of 6,600 June native steers by one packer at 12c, or ½c off; and the sale by the Association of 3,000 June light native cows at 10½c or ½c down from last week's price, and 3,000 June branded cows at 10c or a cent down from last trading price, a total of 12,600 hides.

Other packers have not been inclined to meet these prices, in view of the present uncertainty of the whole drought situation, although hides are understood to be available in some directions at this price for steers, or 1/2 off.

The hide futures market declined steadily throughout most of the week but turned up 10 points late this week on news from the Tanners Council of a statement from Government authorities that in the event killing of cattle was necessary, they would have control of the hides and would see that they would not disturb regular channels of trade.

Bids of 10½c reported late this week for June heavy native cows, with 11¼c last paid. Bidding 10c for June and 10¼c for July light native cows; packers last sold May-Junes at 11c. Bids of 10c declined for branded cows, with 11c last paid to big packers although Association accepted 10c this week.

Late this week an Indiana packer sold 3,000 May washed light native cows at 10c.

OUTSIDE SMALL PACKER HIDES.—While outside small packer all-weight natives are quoted in a range of 9½@10c, f.o.b. nearby shipping points, the inside price appears to be top actually obtainable at present. Offerings of resale packer light cows tend to restrict interest in small packer takeoff. Chicago take-off only nominal around 10@10½c.

PACIFIC COAST. — Market well cleaned up earlier to end of May at 10½c for steers and 9½c for cows, flat, f.o.b. shipping points; market easier at present and trading awaited.

FOREIGN WET SALTED HIDES.
—South American market a shade easier. Late last week Europe bought 1,000

Armour LaPlatas at 66 pesos, equal to 11½0°, c.i.f. New York, steady. Early this week Europe bought 5,000 Swift LaPlatas, 8,000 Sansinenas and 2,000 LaBlancas at 65 pesos or 10¹½0°; also 2,500 Sansinena light steers at 64 pesos or 10¹¾6; later, 2,000 Wilson extremes and 3,500 Sansinena extremes sold to Europe at 63 pesos or 10¹½6, and local buyer bought 1,500 Sansinena extremes

COUNTRY HIDES .- It is very difficult to do business in country hides. This market, more so than the packer market, feels the actual competition of drought hide offerings and the poten-tial competition of further accumulation of such hides this summer. Furthermore, tanners are not inclined to do much on country hides until the market has been well established on packer light cows. Untrimmed all-weights talked around 7½@7%c, and trimmed 8@8 1/4 c, selected, delivered Chicago. Heavy steers and cows 71/2@71/4c, nom., trimmed, and not salable at the moment. Trimmed buffs usually quoted 81/2@81/4c, and a car untrimmed was reported sold at 8c. Trimmed extremes usually quoted 91/2@9%c, some quoting 4c less. Bulls 6@64c; glues 5% @6c. All-weight branded about 7c, flat, and hard to find under this price.

CALFSKINS.—Following the activity on June calfskins previously reported, at the close of last week one packer sold 6,000 June River point heavies, 9½/15 lb., at 19½c, steady. Another packer sold 16,000 June northern heavies at 20½c, steady, and 6,000 June River point heavies 19½c; also 10,000 June Cleveland and Evansville calf, 15 lb. down, at 21c for both lights and heavies, being steady for the lights and the usual ½c premium for heavies from those points. Other June lights, under 9½ lb., sold earlier at 21c and market fairly well cleaned up.

Chicago city calfskin market not well established; car 8/10 lb. sold late last week at 17c and this figure asked, with a late bid of 16½c reported, although 17c had been bid early; 10/15 lb. last sold at 17c and asked. Outside cities, 8/15 lb., 16½@17c nom.; mixed cities and countries 14@15c; straight countries 11½@12c. Chicago city light calf and deacons last sold at \$1.30.

KIPSKINS.—Further trading in packer June kipskins at close of last week. One packer sold 4,500 June northern native kips at 14¼c, steady. Another packer sold 8,000 June northern natives at 14¼c; 3,000 June overweights at 13¾c for northerns or ½c up, and 12½c southerns or ¼c up; also 2,000 June brands at 11¼c, steady. One lot of June southern natives still held; otherwise market well cleaned up.

Chicago city kipskins last sold at 12½c, with over-weights at 11½c; quoted nominally on this basis but interest dull. Outside cities around 12½c nom.; mixed cities and countries 11@11½c; straight countries 10@10½c.

Packers cleared out their June regular slunks last week at \$1.05.

HORSEHIDES.—This market also has an easier tone. Choice city renderers, with full manes and tails, usually quoted \$3.50@3.65, f.o.b. shipping points; ordinary trimmed renderers \$3.25@3.40, delivered Chicago; mixed city and country lots \$3.00@3.20, Chicago.

SHEEPSKINS.—Dry pelts easy at 17@18c, delivered Chicago, for full wools. Big packer shearlings appear easier, with offerings at last trading prices of \$1.20 for No. 1's, 90c for No. 2's and 65c for No. 3's not taken, although one packer reports a car that basis; other houses quoting nominally \$1.07½@1.10, 82½@85c and 55@60c for the three grades; production light now. Trading awaited on pickled skins, with \$6.00 per doz. still asked for June skins; car reported that basis recently in the East, and buyers' ideas lower. Packer native spring lamb pelts quoted around \$1.30@1.40 per cwt. live lamb; 5,000 late June and July reported sold by an outside packer basis \$1.30 per cwt.; outside small packers were on the same basis.

### **New York**

PACKER HIDES.—Market not very well established and buying interest light. One packer sold 1,700 June native steers at close of last week at 12½c, steady basis. Early this week at 12½c, steady basis. Early this week at 12½c, and 700 June butt brands at 12½c, and 700 June Colorados at 11¾c; an earlier sale of June Colorados was reported at 12c previous week. Other packers holding June hides, and couple hold some earlier dating native steers.

CALFSKINS.—Calfskin market has an easier tendency. Collectors sold 10,000 light calf early, 4-5's at \$1.20@1.25, and 5-7's at \$1.40@1.45, steady to 5c down; 7-9's last reported at \$1.90 and 9-12's at \$2.50. Packer 5-7's quoted nominally around \$1.65, 7-9's about \$2.15, 9-12's \$2.75 asked.

### CHICAGO HIDE MOVEMENT

Receipts of hides at Chicago for the the five days ended July 3, 1936 were 2,889,000 lbs.; previous week, 3,155,000 lbs.; same week last year, 3,422,000 lbs.; from January 1 to July 3 this year, 110,303,000 lbs.; same period a year ago, 137,889,000 lbs.

Shipments of hides from Chicago for the five days ended July 3, 1936 were 2,886,000 lbs.; previous week, 4,130,000 lbs.; same week last year, 4,277,000 lbs.; from January 1 to July 3 this year, 104,076,000 lbs.; same period a year ago, 173,699,000 lbs.

11.16 Closing Sent. 1.26n; Closing ONS. go for h comor. week, 1935. @131/n @13 @13 @1214 6@10% @10 @ 9½ @ 8½ &@22 @12½ @11 2@10 @90 @45 ido steem KERS.

ETS

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Mar.

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Sept.

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Close:

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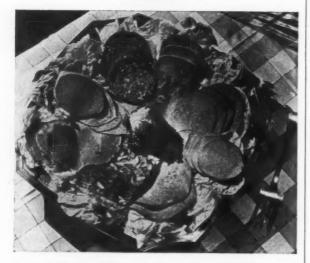
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@ 9½ @ 9n @ 8½ @ 7½ @ 16½ @ 11½ @ 80n @ 35n

@55 4 @14%





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### Up and Down the

# \* MEAT TRAIL

### Meat Packing 40 Years Ago

(From The National Provisioner, July 11, 1896.)

Market for dressed hogs was reported in demoralized condition. "Anything will be paid for pigs," Monroe Crane, jr., said, "but heavy hogs you cannot give away."

Choice to extra live steers were quoted at \$4.30@4.70 per cwt. at New York against \$5.35@5.80 at like period in 1895. Choice heavy native dressed beef was 7¼@7½ per lb., with dressed hogs weighing 160 lbs. and over quoted at 4¾@5%c.

Los Angeles reported having five slaughterhouses killing a total of 229,-650 animals annually.

Bovril Ltd. was registered in England with a capital of 400,000 pounds sterling to carry on the manufacture of meat extract and other animal and vegetable substances.

Swift & Company declared regular quarterly dividend of \$1.50 per share.

Berth, Levi & Co. reported good demand in casing trade.

George N. Moreau, formerly manager for Swift Bros. at Laconia, N. H. and later manager for Philadelphia Beef Co., Philadelphia, left for Europe to represent Swift interests in Great Britain.

Charles Taylor, long a familiar figure on New York Produce Exchange and Chicago Board of Trade, became associated with Boyd, Lunham & Co., aiding in the absorption of Silberthorn's and Hately's.

Moran Packing Co., Fort Madison, Ia., was reorganized with capital of \$50,000.

Edward Morris, president Morris & Co., returned with his family from trip abroad.

Morris Solinger, United Dressed Beef Co., sailed with his family for two months abroad.

### Chicago News of Today

Purchases of livestock at Chicago by principal packers for the first four days of this week totaled 30,493 cattle, 4,637 calves, 36,582 hogs and 9,631 sheep.

Ben Jackson, provision department, Cudahy Bros. Co., Cudahy, Wis., visited in Chicago during the week.

Clarence Robert Lazerus, Inc., packinghouse product brokers, are greeting friends in new quarters at room 1190 Board of Trade bldg.

G. L. Childress, general manager, Houston Packing Co., Houston, Tex., and Mrs. Childress visited in Chicago during the week.

Laurance Armour, director of Armour and Company, sailed Monday for Europe. He will spend six weeks abroad vising England, Scandinavia and other countries.

This being the season for fish stories, it is only fair to report that Paul Linn of Libby's caught the biggest fish on that Florida trip with Will Felin of Philadelphia and Fred Tobin of Rochester. Paul's fish weighed 85 lbs.

They are telling a good story on "Old Timer" Charley Dieckmann on his recent visit to Washington. Pulling up in front of a meat plant his taxi was bumped by a White House car containing Mrs. Roosevelt on her way to visit

a WPA sewing project. The First Lady solicitously inquired if "Old Timer" was hurt. He was not, and they had a fine chat. Will Charley now vote New Deal?

John W. Hall has returned from a vacation of several weeks at Battle Creek, with "Keep Well" still his motto.

Wilbur H. Turner, nationwide missionary for Heekin Can Co., was in Chicago this week. He says the drought damage is not as bad as reported.

William F. Mueller, Pacific Coast representative for John E. Smith's Sons Co., was a Chicago visitor last week en route to Buffalo headquarters.

### **New York News Notes**

J. J. Wilke, margarine department, Wilson & Co., Chicago, visited in New York for a day before sailing on July 4 on the s.s. Santa Elena for Los Angeles. A. E. Nelson, New York district manager, and J. E. Gingher, sausage department, New York district office, Wilson & Co., visited the Cambridge, Mass., plant of the company last week.

Christian Olsen, engineer at the plant of Charles R. Miller & Co., North

### BEEF IN MOVING PICTURES

Modern methods of handling beef out of the cooler and into refrigerator cars are shown as part of a film produced by Armour and Company which is being exhibited at the Texas Centennial Exposition at Dallas, where an aircooled theater seating 80 persons is in continuous operation. The film requires 10 minutes to run.

### Meat Packing 25 Years Ago

(From The National Provisioner, July 15, 1911.)

Senate amendment to proposed Canadian reciprocity treaty, offered by Senator Cummins of Iowa, to put all Canadian meats and meat products on free list, was defeated.

Census reports for 1910 show 51,638,590 sheep and lambs on farms in United States. This compares with 61,503,713 in 1900.

John J. Felin & Co., Philadelphia, entered the New York trade with the purchase of Gomprecht Sausage Co., reported to be one of newest and best laid-out sausage plants in the country. T. L. Price, formerly in charge of Philadelphia territory of the S. & S. Company, was in charge. Felin introduced a cooked pork roll to the New York trade.



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# MEAT LOAVES



# Real PROFIT **MAKERS**

for every season

We can show you how to make meat loaves and specialties with year-round selling punch-loaves that really have consumer appeal-loaves that build up profits.

Here are a few of our well-known origina-

VEGETABLE MEAT LOAF. A ane, distinctive product. Contains garden-fresh vegetables in perje t combination. We furnish all ingredieats and fu natructions. Something new and .ifferent. . acked to .bs. per case.

SPINACH LOAF. CalVeg Sp.nach Leaves are the reason for the grast popularity of this product, because these spinach leaves do not mush up in the Loaf. Economical to make. GREAT SALES APPEAL. Packed 8 lbs. per case.

MUSHROOM MEAT LOAF, Meat loaf, crammed with luscious mushroom buttons and flavored with 100% pure mushroom powder to perfection! Retails at 3¢ over regular loaves. A deluxe product. Enough for 200 lbs. meat cost

WE FURNISH ALL FORMULAS AND INGREDIENTS and give you helpful hints for building extra profits. Get the full details of our money-making proposition.

Order today-write!

SOKOL & COMPANY

241 E. Illinois St., Chicago

SOKOL & CO

WYNANTSKILL Stockinette

### Money Saving Hints for Meat Processors

WYNANTSKILL Ham Bags are close-knit to retain the ham juices ordinarily lost during processing. WYNANT-SKILL Stockinettes pay for themselves in shrink reduction alone! TRY THEM! Ask for samples.

Hams smoked upside down in WYNANTSKILL Stockinettes pay bigger profits! How? Because the weight of the ham forces the meat into a more uniform shape, reducing the length of the shank. The close-fitting WYNANTSKILL Stockinette molds the ham, forces the butt into place, increases the weight of the center slices. Hams bring bigger returns, pay more profits.
Order some WYNANTSKILL Ham Bags today and try this method that pays bigger profits!

OLDEST STOCKINET MANUFACTURER IN THE FIELD.

REPRESENTED BY—Fred K. Higbie, 417 8 Dearborn St., Chicago, Ill.; W. J. Newman, 1005 Pearl St., Alameda, Calif.; Murphy Sales, Adrian, Mich.; C. M. Ardizsoni, 942—418 Ave., Corona, L. I., N. Y.; Jos. W. Gates, 131 W. Oakdale Ave., Glenside, Pa.

# F.C. ROGERS, INC.

NINTH AND NOBLE STREETS **PHILADELPHIA** 

### BROKER **PACKINGHOUSE** PRODUCTS

HARRY K. LAX. General Manager

Member of New York Produce Exchange and Philadelphia Commercial Exchange

# uality FOR 83 YEARS!

FORBES Spices and Seasonings give sausage finer flavor, bring more profits. You can mix your own or buy a blend-and save money either way because FORBES gives you greater strength, more seasoning power.

Ask for samples!

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### S. H. FORBES TEA & COFFEE (0

908-926 CLARK AVE.

302 Delaware, Kansas City, Mo.; 602 Merchants National Bank Bidg., Omaha, Nebr.; J. GrosJean, Niagara Frontier Food Terminal, Buffolo N. V

Bergen, N. J., passed away suddenly on July 1. Mr. Olsen had been with the company for more than six years and his loss is keenly felt.

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Vice president Paul C. Smith and W. L. Prentiss, margarine department, Swift & Company, Chicago, were visitors to New York last week.

Among vacationists at this time are H. D. Skellinger, beef inspector, Wilson & Co., New York district office, who is motoring with his daughter Audrey to the Thousand Islands; W. H. Hayward, smoked meat inspector, Wilson & Co., New York, who is spending a few weeks on Cape Cod; Miss D. Kaplan, district office, is at Swan Lake in the Catskills; Edward Kirby, New York district office, is camping in the Maine woods. William Merrins, sausage department, Wilson & Co., Harlem branch, is relaxing on a farm in New York state.

Treasurer Irving Blumenthal, United Dressed Beef Company, New York, left for the Pacific Coast early last week, from which point he will sail for Honolulu, returning to his activities after Labor Day.

The passenger list of the s.s. President Roosevelt, sailing July 8, included Dr. John R. Mohler, chief U. S. Bureau of Animal Industry, who heads a delegation attending the World's Poultry Congress at Berlin, July 31 to August 10

Meat, fish and poultry seized and destroyed by the health department of the city of New York during the week ended July 4, 1936, were as follows: Meat—Brooklyn, 50 lbs.; Manhattan, 358 lbs.; Bronx, 8 lbs.; Queens, 12 lbs.; Richmond, 2 lbs.; Total, 430 lbs. Fish—Manhattan, 2 lbs.; Bronx, 13,750; Total, 13,752 lbs. Poultry—Brooklyn, 25 lbs.; Manhattan, 40 lbs.; Total, 65 lbs.



IN THE MEAT BUSINESS

Gov. Alf M. Landon of Kansas, on his Colorado vacation at Estes Park, cooks his own steaks at an out-door steak fry given in his honor. Annual outing of employees of Hugo Nagle, Inc., Brooklyn, will be held on July 16 at Rockland Lake.

B. O. Gibbs, Brooklyn branch manager for John Morrell & Co. has been made branch house district superintendent for the entire metropolitan New York district. Gibbs, who has been connected with the Morrell branch in Brooklyn, North 10th St. and Kent ave., for over 23 years, will have supervisory charge over all Morrell branches in the New York metropolitan area, including the new branch on 14th st., Manhattan, which is now under construction. C. N. Glew, former branch manager at Mobile, Ala., and recently assistant manager under Gibbs, becomes manager at Brooklyn.

Chester W. Wood, manager for Swift & Company at New Brunswick, N. J., has retired after 46 years of service with the firm. Mr. Wood entered the employ of the North River Beef Co., New York City, in 1890. In 1893 he was sent to New Brunswick to take charge of the Swift branch there. Employees of the New Brunswick branch tendered him a banquet on June 28, date of his retirement.

### **OPERATING EXPERT PASSES**

Harry C. Hunt, general superintendent, Cudahy Bros. Company, Cudahy, Wis., passed away on July 7 at his home in Milwaukee after an illness of several months. Death was due to arterio sclerosis. Harry Hunt was one of the keenest operating executives in the in-dustry, as well as one of the bestbeloved by employes and fellow operating men. He was keen on new and improved methods, was one of the first to adapt quick-freezing to hams, and was among the earliest users of aluminum paint. He had a merchandising mind, and was a valuable cooperator with the sales department in developing products and stimulating consumer interest. He was a believer in science in the industry, and the Cudahy Bros. laboratory was one of his many interests.

Born at Hamilton, Ont., in 1873, he devoted his life to packinghouse operation and its improvement. He was superintendent of the Harris Abattoir, Ltd., Winnipeg, and spent many years with Plankinton Packing Co., Milwaukee. In 1905 he went with the S. & S. Company at Kansas City and was later made superintendent of the Chicago plant. In 1917 he became superintendent of the Wilson & Co. plant at Albert Lea, Minn. In 1918 he took charge of the new Dold Packing Co. plant at Omaha, where he remained for 10 years. The last 10 years of his life was spent in charge of Cudahy Bros. Co. plant at Cudahy, Wis., where he developed his quick, freezing method for hams.

He leaves a widow and three sisters. Funeral services at Milwaukee on July 10 were attended by packinghouse representatives from many localities.



HARRY LOVED HIS HAMS

When Harry Hunt developed quick freezing of hams at low temperatures he was proud of the results obtained in quality product, saving in shrink and operating economies. He is seen here in his new low-temperature freezer. (See The National Provisioner, May 10, 1930.)

### **Countrywide News Notes**

Tulsa Packing Plant, Sand Springs, Okla., has been purchased by a group headed by A. E. Le Stourgeon, formerly of Arkansas City, Kas. Plant formerly operated by C. W. and R. O. Brooks, associates of Mr. Le Stourgeon, will be merged with the new property under the name of Brooks Packing Co. A. E. Le Stourgeon is president; C. W. Brooks, vice president and R. O. Brooks, secretary. Capacity of new plant is to be 50 cattle and 50 hogs per day.

After 30 years in government service—all with the U. S. Bureau of Animal Industry—Dr. E. S. Dickey, inspector in charge at John Morrell & Co., Ottumwa, Ia., retired on July 1, and will enter the service of the Morrell company.

Edward L. Hruby has been transferred to St. Louis, Mo., from the Chicago office of Armour and Company's soap works.

G. W. Haaker, superintendent, Carstens Packing Co., Tacoma, Wash., has been spending his vacation in California. J. W. Marshall, master mechanic, is on an auto trip through the South.

Otto Finkbeiner, president, Little Rock Packing Co., Little Rock, Ark., accompanied the fifth annual "good will" tour staged by Little Rock Chamber of Commerce to 39 cities and towns in the final week of June. A stop was made at Memphis, Tenn., where a

parade was staged and a banquet given at Hotel Peabody. A 26-piece band accompanied the party, giving Otto an excellent opportunity to exercise his famous talents as a song leader.

Reynolds Packing Co., Union City, Tenn., has increased distribution of its Reelfoot meat products by motor truck to many towns in West Tennessee.

R. S. Young, formerly with Armour and Company, Kansas City, is the new superintendent of the Georgia Packing Co. plant, Thomasville, Ga.

George B. Alexander, pioneer in the cotton oil industry, and the third president of the national association, died recently at Greenville, Miss., at the age of 79. He had been actively engaged in the cotton oil business for more than 40 years.

Gould Baker, Swift & Co. salesman at Pittsburg, Kas., retired recently after 41 years service with the company. He was an old friend of sales manager W. H. Stelle, Hull & Dillon Packing Co., Pittsburg, and their paths of friendly competition had often crossed in various territories through the years.

Dr. W.V. Lambert, assistant professor of genetics, Iowa State College, Ames, Ia., has been selected to take charge of genetics investigations in the U. S. Bureau of Animal Industry. He takes up his work at Washington immediately.

Foster Beef Co., Manchester, N. H., formally opened its new wholesale coolers and sausage plant on July 12 and 13, with an attendance of several thousand customers and friends in the industry. President J. Foster and his staff have been working on plans for this plant addition for a long time, and are proud of the results. Special features are air-conditioned smokehouses and dry coil unit coolers in each refrigerated room, refrigeration being distributed through air ducts properly spaced for efficient operation in fresh meat and sausage departments. The plant includes all modern innovations and is under federal inspection.

### MEAT PRODUCTION GAINS

Production of meat in the United States in the first half of 1936 has apparently been about 16 per cent larger than that in the same months last year. according to estimates by the Institute of American Meat Packers. These estimates are based on numbers of livestock dressed in federally-inspected plants and other U.S. Department of Agriculture figures.

Pork production in the first six months of 1936 has been approximately 20 per cent above that of the same period last year, and beef production this year is running about 19 per cent above the corresponding 1935 figures, the Institute says. The somewhat lower gain cited for meat as a whole, however, was influenced also by an apparent drop of about 5 per cent in lamb

### WHOLESALE DRESSED MEAT PRICES

Wholesale prices of Western dressed meats quoted by the U. S. Bureau of Agricultural Economics at Chicago and Eastern markets on July 9, 1936:

CHICAGO.	BOSTON.	NEW YORK.	PHILA.
\$13.50@14.50		\$14.50@15.00	
12.50@13.50	*******	13.50@14.50	***** ****
11.00@12.50 10.00@11.00		11.50@13.00 $10.50@11.50$	*********
		201001922100	
		15.00@15.50	******
13.50@14.50	*******	14.50@15.00	14.00@15.00
11.00@12.50		13.50@14.50	13.50@14.0 12.00@13.5
10.00@11.00		10.50@11.50	11.00@12.0
10 00 6 14 00	*******	15.00@15.50	
$12.00 \times 13.00$	********	13.00@14.00	14.00@15.0 13.50@14.0
11.00@12.00	11.50@12.50	12.00@13.00	12.00@13.5
19 00 63 14 00	14.00@14.50	14.50@15.00	**********
12.00@13.00	12.50@13.50	13.00@14.00	14.00@15.0 13.50@14.0
			10.000 11.0
10.50@11.50	11.00@11.50	10.50@11.50	10.50@11.5
9.50@10.50	10.00@11.00	9.50@10.50	10.00@10.5
9.00@ 9.50	9,50@10.00	9.00@ 9.50	9.50@10.0
13.00@14.00	14.00@15.00	14.50@16.00	13.00@14.0
11.00@12.00	12.00@14.00	13.00@14.50	12.00@13.0 11.00@12.0
10.00@11.00	11.00@12.00	11.00@12.00	10.00@11.0
11.00@12.00	*******	12.00@13.00	
9.50@11.00		9.50@10.00	*******
01000		0.00@ 20.00	*******
20.00@21.00	21.00@22.00	21.00@22.00	19.00@20.0
16.00@18.00	17.00@19.00	16.00@19.00	18.00@19.0 16.00@18.0
14.00@16.00	15.00@17.00	15.00@17.00	13.00@15.0
20.00@21.00 18.00@20.00	21.00@22.00	21.00@22.00	19.00@20.0
16.00@18.00	17.00@19.00	16.00@19.00	18.00@19.0 16.00@18.0
*******	16.00@17.00	15.00@17.00	13.00@15.0
20.00@21.00	*******	21.00@22.00	*******
16.00@20.00	*******	20.00@21.00	*******
	16.00@18.00		*******
*******	14.00@16.00		
10.00@11.00	11.00@12.00	11.00@12.00	9.00@10.0
6.00@ 7.00	7.00@11.00	8.00@11.00 7.00@ 8.00	8.00@ 9.0 7.00@ 8.0
W100 M2 1100	11000	1.0049 0.00	1.0000 8.0
20.50@22.00 19.00@20.50	21.50@22.50	20.50@22.00	21.00@22.0
17.00@18.50	18.50@20.00	18.00@19.00	20.00@21.0 18.00@19.0
15.00@16.00	17.50@18.50	16.00@17.50	15.50@17.0
15.00@16.00	********	16.00@17.00	16.50@17.5
	10 70 6 17 70		
********	16.50@17.50		
******	16.30/017.30	********	*******
18.00@20.00	16.30/217.30	19.00@20.00	19.00@20.0
18.00@20.00	*******	19.00@20.00	19.00@20.0
			19.00@20.0
18.00@20.00		19.00@20.00	19.00@20.0
	\$13.50@14.50 12.50@13.50 12.50@13.50 10.00@11.00 13.50@14.50 12.50@13.50 10.00@11.00 13.50@14.50 12.50@13.50 10.00@11.00 12.00@13.00 11.00@12.00 13.00@14.00 12.00@13.00 11.00@12.00 13.00@14.00 12.00@13.00 11.00@12.00 11.00@12.00 11.00@13.00 11.00@12.00 11.00@15.00 11.00@16.00@18.00 11.00@16.00@18.00 11.00@16.00@18.00 11.00@16.00@18.00 11.00@16.00@18.00 11.00@16.00@18.00 11.00@16.00@18.00 11.00@16.00@18.00 11.00@16.00@18.00 11.00@16.00@18.00 11.00@16.00@18.00 11.00@16.00@18.00 11.00@16.00@18.00 11.00@16.00@18.00 11.00@16.00@18.00 11.00@16.00@18.00 11.00@16.00@18.00	\$13.50@14.50 12.50@13.50 11.00@12.50 10.00@11.00  13.50@14.50 12.50@13.50 11.00@12.50 10.00@11.00  13.00@14.00 12.00@13.00 11.50@12.50 13.00@14.00 12.00@13.00 11.50@12.50 13.00@14.00 12.00@13.00 11.50@12.50 13.00@14.00 12.00@13.00 11.00@12.00 13.00@14.00 12.00@13.00 11.00@12.00 13.00@14.00 12.00@13.00 11.00@12.00 10.00@11.00 11.00@12.00 12.00@13.00 11.00@12.00 12.00@13.00 11.00@12.00 12.00@13.00 11.00@12.00 12.00@13.00 11.00@12.00 12.00@13.00 11.00@12.00 11.00@13.00 11.	\$13.50@14.50 12.50@13.50 13.50@14.50 10.00@11.00 10.50@11.50 11.50@15.50 11.50@25.50 11.50

and mutton production, as compared with the first half of last year, and an increase of only about 1 per cent in veal production.

Pork production, despite increase shown over production in the first half of 1935, is still about 24 per cent lower than 1934 production in these months, and about 21 per cent below the latest five-year average of pork production in the same months. On the other hand, the quantity of beef produced so far this year is 13 per cent above the corresponding five-year average, although two per cent lower than for same period, 1934.

Lard production in the first half of 1936 has jumped 33 per cent above the corresponding 1935 figure, but remains about 36 per cent below the five-year average for these months.

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It's Guaranteed for 10 Years—The Famous

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### **Everlasting Plate**

for All Makes of Meat Grinders

If you have trouble with your grinder plates and knives, consult The Old Timer. Send for price lists and information.

Chas. W. Dieckmann



CD Cut-More Knives with changeable blades— The OK Knives with changeable blades— Superior OK reversible plates. We can furnish plates with any size holes desired from \( \frac{1}{6} \)-inch up. Special designs made to order.

### SPECIALTY MFRS. SALES CO.

2021 Grace St. Chicago, Ill.

### LOSS LEADER SELLING

A drive for national and state legislation against loss-leader selling and providing for a retail markup of 6 per cent will be the next legislative move of the independent retail grocery trade, according to H. C. Petersen, secretary, National Association of Retail Grocers. Mr. Petersen made this suggestion in his annual report to the association at its recent convention at Dallas, Tex. Loss-leader selling and its control were also discussed by other convention speakers.

### **NEWS OF THE RETAILERS**

George and A. M. Erdman opened City Market, Bamdon, Ore.

G. M. Carlson has purchased meat market of A. W. Shepard, 1419 E. 80th st., Seattle, Wash.

Edward Wallace & Son, Inc., has engaged in meat business at Gross Point, Mich.

Ralph Ford purchased Baltzer Food Shop, 119 So. James st., from J. Amuel Baltzer, Ludington, Mich.

Franklin Meat Market is opening at Plymouth, Wis.

Morton Smith purchased Davenport's meat market at 335 Center st., Ashtabula, O.

New meat market will open at 407 So. Adams st., Peoria, Ill., owned by Grogan Bros., Chicago, to be known as Lincoln market. H. G. Kramer bought business of Wessell Haack, known as Wellsburg meat market, Wellsburg, Ia.

Valley Market of J. M. Baker, Auburn, Wash., was destroyed by fire.

R. M. Peile purchased the Peoples Market, Kent, Wash.

National Meat Market has moved from 822 to 550 Pittsburgh st., Springdale, Pa.

### RETAIL MEAT PRICES

Average of semi-monthly prices at New York and Chicago for all-grades of pork and good grade of other meats in mostly cash and carry stores. NEW YORK. CHICAGO.

	74 77 44	10	m.	CHICAGO.		
	30,	30,	30,	30,	30,	30,
Beef:	June 1936.	June 1935.	June 1934.	June 1936.	June 1935.	June 1934.
Porterhouse steak Sirloin steak Round steak¹ Rib roast, 1st 6 cuts. Chuck roast Plate beef	36 35 29 22	.46 .40 .39 .33 .25 .16	.41 .34 .33 .26 .18		.43 .38 .34 .30 .24 .16	.35 .30 .25 .22 .15
Lamb:						
Legs Loin chops Rib chops Stewing	48	.27 .37 .31 .12	.45	.29 .45 .40 .17	.26 .37 .32 .14	.28 .38 .34
Pork:						
Chops, center cuts Bacon, strips Bacon, sliced Hams, whole Picnics, smoked Lard	38 43 33 23	.36 .38 .43 .29 .24 .21	.27 .26 .29 .23 .14 .12	.33 .36 .41 .29 .22 .14	.35 .36 .42 .26 .23 .18	.2! .30 .2:
Veal:						
Cutlets	36	.43 .35 .30 .17	.30	.37 .32 .28 .14	.86 .81 .27	.21

### PACKER AND FOOD STOCKS

Price ranges of listed stocks, July 8, 1936, or nearest previous date:

Sales.	High.	Low.	- Cle	ose. —
Week Ende	High.		July	June
July 8.	— July	y 8. —	8.	30.
Amal. Leather 900	31/6	31/6	316	3
Do. Pfd 400	49	49	49	4736
Amer. H. & L. 2,900	514	51/6	51/4	5%
Do. Pfd 400	83 %	33	33 1/4	3514
Amer. Stores . 800	27	261/2	261/2	281/6
Armour Ill 7,650	4%	4%	4%	456
Do. Pfd 700	71	71	71	70%
Do. Del. Pfd. 200	1071/2	1071/3	1071/	107 %
Beechnut Pack. 800	94	93 34	94	94
Amal. Leather 900 Do. Pfd 400 Amer. H. & L. 2,900 Do. Pfd 400 Amer. Stores 800 Armour III. 7,850 Do. Pfd 700 Do. Del. Pfd. 200 Beechnut Pack. 800 Bohack, H. C Do. Pfd 800 Childs Co 800 Cudahy Pack First Nat. Strs. 2,000 Gen. Foods 5,700 Gobel Co 3,000 Gr. A&P 1stPfd. Do. New 110 Hormel. G. A.	*****			514
Do. Pfd		*****		351/4
Chick. Co. Oil. 3,200	25	23 %	25	201/8
Childs Co 800	8	7%	73/4	81/6
Cudahy Pack	*****			36%
First Nat. Strs. 2,000	47%	47%	47%	4714
Gen. Foods 5,700	411/9	40 1/8	40 %	411/
Gobel Co 3,000	4%	4%	4%	41/4
Gr.A&P 1stPfd				126
Do. New 110	114	1131/2	1131/3	1121/
Do. New 110 Hormel, G. A Hygrade Food. 1,000 Kroger G & B. 6,100 Libby McNeill. 2,850 Mickelberry Co. 850 M. & H. Pfd 80 Morrell & Co 200 Nat. Leather 300 Nat. Tea 1,100 Proc. & Gamb. 4, 86				19
Hygrade Food 1,000	3 1/8	3%	3%	3%
Kroger G & B. 6,100	19%	191/2	191/2	19%
Libby McNelll. 2,850	8	8	8	81%
Mickelberry Co. 850	31/2	31/2	31/2	3%
M. & H. Pfd 80	61/2	61/4	61/2	61/4
Morrell & Co 200	45	45	45	45
Nat. Leather 300	11/4	11/4	11/4	11/4
Nat. Tea 1,100	8	8	8	81/4
Proc. & Gamb 4,300 Do. Pr. Pfd. 130	46%	451/4	4514	46
Do. Pr. Pfd. 180	1181/4	1181/4	1181/4	1181/4
Rath Pack 1,100	*****			22 30%
Safeway Strs 1,100	301/3	301/2	301/2	30%
Do. 6% Pfd. 10	1101/2	1101/2	1101/4	110%
Do. 6% Pfd. 10 Do. 7% Pfd. 10 Stahl Meyer	112%	1121/	1121/2	110%
Stahl Meyer	*****			2%
Swift & Co 4,700	21%	21	21%	20%
Stahl Meyer 4,700  Bwift & Co 4,700  Do. Intl 2,500	301/2	301/4	301/2	30%
U. S. Leather 600 Do. A 3,600	6%	61%	61%	7
Do. A 3,600	111/4	10%	111/4	12%
Do. Pr. Pfd	****			841/
Do. Pr. Pfd	34%	84%	34%	35
Do. Pfd 300	80%	801/4	80%	801/
Wilson & Co 5,700	7%	71/4	7%	7%
Do. Pfd 200	74%	74%	74%	73%

# Slaughtering Plant For Sale

Government Inspected Slaughtering Plant, adapted for the killing of beef, lamb and veal. Every modern facility. Conveniently located in New Jersey. Presently operating. Price reasonable to quick buyer.

**BOX FS-414** 

### THE NATIONAL PROVISIONER

300 Madison Ave., New York City

Week ending July 11, 1936

Page 49

@ 15.00 @ 14.00 @ 13.50 @ 12.00 0@15.00 0@14.00 0@11.50 0@10.50 0@10.00 00@20.00 00@19.00 00@18.00 00@15.00 00@20.00 00@19.00 00@18.00 00@15.00 00@10.00 00@ 9.00 00@ 8.00 50@17.50 .00@20.00 Chicago.

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### CHICAGO MARKET PRICES

CHICACO	TATE IN	DUTT DDIC	TC	DRY SALT MEATS
CHICAGO	MA	RKET PRIC		Clear bellies, 14@16 lbs.       213%         Clear bellies, 18@20 lbs.       613%         Rib bellies, 26@30 lbs.       612%
				Fat backs, 10@12 lbs @10%
WHOLESALE FRESH N	MEATS	Fresh Pork, Pork Product	8	Fat backs, 14@16 lbs
Carcass Beef		Pork loins, 8@ 10 lbs. av @ 22	@25	Jowl butts @11%
Week ended	Cor. week,	Pienies	@161/2	WHOLESALE SMOKED MEATS
Prime native steers— July 8,1936.	1935	Tenderloins @ 28 Spare ribs	@32	Fancy reg. hams, 14@16 lbs., parchment
400- 600	181/2@191/2 181/2@191/2		@15	paper
600- 800	181/2@19	Boston butts	@23	paper
Good native steers— 400- 600	161/2@171/2	trim, 2@4	@26	paper sed. hams, 14@16 lbs., platenteent 74 @28g Standard reg. hams, 14@16 lbs., plain. 25 ½ @28g Picnics, 4@8 lbs., short shank, plain. 19 @20 Picnics, 4@8 lbs., long shank, plain. 18 @19 Fancy bacon, 6@8 lbs., parchment paper. 29½ @30g Standard bacon, 6@8 lbs., plain. 26 @27
600- 800	16½ @ 17½ 17 @ 18	Tails @ 9	@10	Fancy bacon, 6@8 lbs., parchment paper.29 1/4 6304
Medium steers-	11 4619	Neck bones         @ 3½           Slip bones         @ 13           Blade bones         @ 12½	@ 5 @11	Mo. I beer ham sees, smoked
400- 600	15 @ 16 16 @ 16½	Figs feet (a) 4	@ 13	
800-1000	161/2 @ 17 15 @ 161/2	Kidneys, per lb @10 Livers @ 8	@ 10	Knuckies, 5@9 lbs
Cows, 400-600 9 @ 10	10 @ 13	Brains	@10	Cooked hams, choice, skinless, fatted @434 Cooked picnics, skin on, fatted @284
Hind quarters, choice @20½ Fore quarters, choice @10½	@ 23 @ 15	Snouts @ 6	@ 5 @ 7	Cooked picnics, skinned, fatted @274
Beef Cuts		Hends	@ 8 @ 5	
Steer loins, prime @29	unquoted	DOMESTIC SAUSAG	F	LARD
Steer loins, No. 1	@36 @31			Prime steam, cash, Bd. Trade @\$10.90b Prime steam, loose, Bd. Trade @ 10.30b
Steer short loins, prime @41 Steer short loins, No. 1 @36	unquoted @50	(Quotations cover fancy grades,		Renned lard, tierces, I.o.D. Ungo @ 114
Steer short loins, No. 2 @31	@41 @23	Pork sausage, in 1-lb. cartons Country style sausage, fresh in link	@25	Losf kettle rendered tierces
Steer loin ends, No. 2 @ 20	@ 22	Country style sausage, fresh in link Country style sausage, fresh in bulk Country style sausage, smoked		f.o.b. Chicago
Cow loins	@ 20 @ 28	Frankfurters, in sheep casings. Frankfurters, in hog casings. Bologna in beef bungs, choice.	@23 % @21 %	Compound, veg., tierces, c.a.f @ 11
Cow loin ends (hips) @15 Steer ribs. prime @19	@ 17 unquoted	Bologna in beef bungs, choice Bologna in beef middles, choice	@17%	OLEO OIL AND STEARINE
Steer ribs, No. 1.         @18           Steer ribs, No. 2.         @17           Cow ribs, No. 2.         @12	@ 24 @ 23	Liver sausage in beef rounds	@1814	Extra oleo oil
Cow ribs, No. 2	@16	Liver sausage in hog bungs Smoked liver sausage in hog bungs	@18% @19% @17%	Prime No. 2 oleo oil
Cow ribs, No. 3	@ 11 unquoted	Head cheese New England luncheon specialty		Frime ofeo stearine, eurote 872 0 84
Steer rounds, No. 1 @15½ Steer rounds, No. 2 @15	@16½ @16	Minced luncheon specialty, choice Tongue sausage Blood sausage	@191/3 @28	TALLOWS AND GREASES
Steer chucks, prime	unquoted @ 141/2	Blood sausage	@17	Edible tallow 74 6 74 75 75 76 76 76 76 76 76 76 76 76 76 76 76 76
Steer chucks, No. 2	@ 14 @ 131/2	Polish sausage	@231/4	No. 1 tallow, 10% f.f.a
Cow chucks	@ 11	DRY SAUSAGE		Special tallow
Steer plates	@ 121/2 @ 12			A-White grease, maximum 4% acid 5% @ 6 B-White grease, maximum 5% acid 5% @ 5%
Briskets, No. 1	@ 161/2 @ 101/2	Cervelat, choice, in hog bungs Thuringer cervelat Farmer	@39 @19	Yellow grease, 10@15%
Cow navel ends	@ 81/2	Farmer Holsteiner	@26 @25	
Fore shanks	@ 6			ANIMAL OILS
Hind shanks	@ 65 @ 55	Milano salami, choice, in hog bungs B. C. salami, new condition	@21	Prime Edible         @134           Prime Inedible         @114
Sirloin butts, No. 1 @24 Sirloin butts, No. 2 @19	@ 28 @ 22	Frisses, choice, in hog middles Genoa style salami, choice	@44	Headlight Rurning Oil @11%
Beef tenderloins, No. 1 @50 Beef tenderloins, No. 2 @45	@ 75 @ 55	Pepperoni Mortadella, new condition	@34	Extra W. S
Rump butts	@ 15	Capicola	@50 @37	Extra Lard Oil
Flank steaks	@ 22 @ 13	Virginia hams	@401/4	Extra No. 1
Hanging tenderloins @12 Insides, green, 6@8 lbs @15%	@ 14 @ 141/2	SAUSAGE MATERIAL	•	Acidless Tallow
Outsides, green, 566 lbs. 615	@ 1234 @ 141/2		.5	Pure Neatsfoot (drums)
	14.14.72	(F. O. B. CHICAGO.)		Extra Vostsfoot @ 02
Brains (per lb.) @ 5	a 7	Regular pork trimmings Special lean pork trimmings	10 @10¼ 16¼@17	No. 1 Neatsfoot
Hearts @ 9	@ 121/2	Special lean pork trimmings Extra lean pork trimmings Pork cheek meat	17% @ 18 @ 11	about 50 gals. each. Prices are for oil in barrels.
Tongues	@ 21 @ 27	Pork cheek meat Pork hearts Pork livers Native boueless bull meat (heavy)	7 @ 71/2	VEGETABLE OILS
Ox-tail, per lb	@ 10 @ 10	Native boneless bull meat (heavy)	7 @ 71/2	Crude cottonseed oil, in tanks, f.o.b.
Fresh tripe, H. C @111/2	@ 12½ @ 16	Boneless chucks	@ 9%	White deodorized, in bbls., f.o.b. Chgo. 101/4 @101/4
Livers	@ 101/2	Beef trimmings	@ 834	Valley points, prompt. 84 6 84 White deodorized, in bbls., f.o.b, Chgo. 104 2094 Yellow, deodorized 104 2014 Soap stock, 50% f.f.a, f.o.b. mills. 14 26 15
Veal		Dressed cutter cows, 400 lbs, and up	00 1%	Soya bean oil, f.o.b. mills
Choice carcass @15	14 @ 15	Dr. bologna bulls, 600 lbs. and up Pork tongues, canner trim, S. P	@ 914	Cocoanut oil, seller's tanks, f.o.b. coast. 37/4 4
Good carcass	12 @ 13 16 @ 17	a sea tongues, canner trim, S. P	@121/3	Refined in bbls., f.o.b. Chicago11 @11%
Good racks	10 @ 12 8 @ 10	SAUSAGE IN OIL		OLEOMARGARINE
Veal Products				(F. O. B. CHICAGO.)
Brains, each	@ 10	Bologna style sausage, in beef rounds— Small tins, 2 to crate	86 50	White domestic vegetable margarine @14 White animal fat margarine, in 1 lb.
Sweetbreads	@38 @28	Small tins, 2 to crate		Nut, 1-lb. cartons
Lamb		Smoked link sausage, in hog casings— Small tins, 2 to crate		Nut. 1-lb. cartons
Choice lambs @21	@18	1464 - 10 (1880)		
Medium lambs	@ 16 @ 20	BARRELED PORK AND	DEEE	approximate to the standard to the standard standard
Medium saddles         @ 20           Choice fores         @ 19	61 18 61 14			
Medium fores	@ 12 @ 32	Mess pork, regular	@28.00 @29.00	DUDE VINEAADS
Lamb tongues, per lb @ 15	@ 15		@28.00 @23.50	PURE VINEGARS
Lamb kidneys, per lb @20	@ 20	Clear back pork, 40 to 50 pieces Clear plate pork, 25 to 35 pieces Bean pork	@20,50 @26,00	The state of the s
Mutton	~ -		62.90 00	The Thirty of the Control of the Con
Heavy sheep	@ 5 @ 9	Plate beef Extra plate beef, 200-lb, bbls	@18.50 @19.00	A. P. CALLAHAN & COMPANY
Heavy saddles @ 8	6 8			MAT SOUTH LA SALLE STREET

VINEGAR PICKLED PRODUCTS

 Pork feet, 200-lb, bbl.
 \$19.50

 Lamb tongue, short cuf, 200-lb, bbl.
 51.50

 Regular tripe, 200-lb, bbl.
 19.00

 Honeycomb tripe, 200-lb, bbl.
 22.00

 Pocket honeycomb tripe, 200-lb, bbl.
 25.00

Heavy sheep
Light sheep
Light sheep
Light sheep
Heavy saidlies
Light fores
Heavy fores
Light fores
Mutton legs
Mutton slew
Mutton stew
Sheep tongres, per lb.
Sheep heads, each

We

A. P. CALLAHAN & COMPANY 2407 SOUTH LA SALLE STREET

CHICAGO, ILL.

DRY SALT MEATS

# BEFORE YOU BUY

Investigate What These Packers Offer



EATS 2614@274

27% @28% 25¼ @26% 19 @20 18 @19 29¼ @30% 26 @27

11% 12% 13 11

RINE

SES

t. 3% @ 4 ..11 @11%

@14

@14 @11 @12%

RS

PANY

ovisioner

BEEF • PORK • VEAL • MUTTON CANNED FOODS

HAMS • BACON • LARD • SAUSAGE

We specialize in carlot beef sales

# MORRELL

General Offices: OTTUMWA, IOWA Packing Plants: OTTUMWA, IOWA; SIOUX FALLS, SOUTH DAKOTA; TOPEKA, KANSAS

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LARD DAISIES SAUSAGES

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NATURE AND HUMAN SKILL combine to give Superb Quality in these imported canned Hams.

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11E.16th ST., NEW YORK, N.Y.



Philadelphia Scrapple a Specialty

4142-60 Germantown Ave., Philadelphia, Pa. New York Branch: 407-409 West 13th Street

Hams Bacon Lard Delicatessen

Week ending July 11, 1936

Page 51

# **CURING MATERIALS** SPICES (Basis Chicago, original bbls., bags or bales.) Whole. Ground. Per lb. Per lb. 18 181/4

# 24 23 26 19 19 19 16 70 65 57 22 ½ 15 23 19 17 ½ 24 22 ½ 27 ½ 26 ½ 21 16 12 8 ¼ 13 13 ½ 13

# SEEDS AND HERBS

### SAUSAGE CASINGS

(F. O. B. CHICAGO.)

(Prices quoted to manufacturers of sausage.	.)
Beef casings:	
Domestic rounds, 180 pack @1	18
Domestic rounds, 140 pack @2	26
Export rounds, wide @3	36
Export rounds, medium @2	ď
Export rounds, narrow @2	
No. 1 weasands @	3
No. 2 weasands @ No. 1 bungs @	1
No. 1 bungs @	1
No. 2 bungs	£
Middles, regular @2	25
Middles, select, wide, 2@214 in @4	46
Middles, select, wide, 2@21/3 in @4 Middles, select, extra wide, 21/4 in.	
and over	BU
Dried bladders:	
12-15 in. wide, flat	76
10-12 in. wide, flat	Ñ
8-10 in. wide, flat	
6- 8 in, wide, flat	2
Hor casings:	-
Narrow, per 100 yds	0.0
Narrow, special, per 100 yds2.1	64 1 (
Medium, regular	DI DI
Wide, per 100 yds	71 04
Extra wide, per 100 yds1.6	M
Export bungs	UM. Sel
Large prime bungs	9.6
Medium prime bungs	13
Small prime bungs	II M
Small prime bungs	70
Middles, per set	E C
Stomachs	JR

### COOPERAGE

Ash	pork	barrels,	black	hoops.	 	\$1.40	@1.424	
Ash	pork	barrels,	galv.	hoops.	 	1.4734	@1.50	_
Oak	pork	barrels,	black	hoops.	 	1.30	@1.324	Ĺ
Oak	pork	barrels,	galv.	boops.	 	1.87%	@1.40	
Whi	te on	k ham t	ierces		 	2.2714	@2.30	
Red	oak	lard tie	rces		 	2.024	@2.05	
W/Th f	to 00	le land t	forces			9 1917	@9 1E	

# Cwt. stock): NEW YORK MARKET PRICES

LIVE CATTLE
-------------

Steers,																	6.75@		
Cows,	rat			0.0	8.5	* .							 				6.00		
Cows,	low	cu	tte	r	8	nd	l	e	ui	t	el	r.					3.75@	5.	00
Bulls,	saus	age	е.												*		5.00@	6.	50

### LIVE CALVES

Vealers,	choice					*	*								\$		10.00
Vealers,	medium	*		*			*						,			5.50@	8.65
Vealers,	piain .	*	,	*	*		•	,		*		*		*		9.900	0.10

### LIVE LAMBS

Lambs,	plain and	medium	 @11.00 8.00@ 9.50

### LIVE HOGS

Hogs,	196-lb.	av	\$ @11.30

### DRESSED BEEF

City	Dressed.
CILY	L/LCSSCU.

	native,											
	native,											
Native,	common	to	fair			 	*		*	*	13	@ 13 1/2

### Western Dressed Beef.

Native steers, 600@800 lbs	@15
Good to choice heifers	@13
Good to choice cows11	@12
Common to fair cows 91/	@10
Fresh bologna bulls	@12

### BEEF CUTS

	Western.	City.
No. 1 ribs	20 @22	20 @23
No. 2 ribs		18 @19
No. 3 ribs		16 @17
No. 1 loins		25 @30
No. 2 loins		22 @24
No. 3 loins		20 @21
No. 1 hinds and ribs		17 @20
No. 2 hinds and ribs	15 @16	16 @16%
No. 1 rounds		14%@15
No. 2 rounds		@14
No. 3 rounds		@1234
No. 1 chucks		@13
No. 2 chucks	10 @11	@12
No. 3 chucks		1014@11
Bolognas		114 @124
Rolls, reg. 6@8 lbs. av		23 @25
Rolls, reg. 4@6 lbs. av		
Tenderloins, 4@6 lbs. av	,	
Tenderloins, 5@6 lbs. av		
Shoulder clods		
		28.00

### DRESSED VEAL

Good					٠	۰			۰				۰			۰	۰		15	@16
Medium					×	*						*			*					@15
Common								,		*			*						11	@13

### DRESSED SHEEP AND LAMBS

Lambs,	prime	to	•	0	b	10	i	e	e									22	@23
Lambs,	good .													*				21	@22
Lambs,	mediur	n																18	@21
Sheep,	good .																	12	@14
Sheep,	mediun	1														*		8	@12

### DRESSED HOGS

Hogs, good and choice (90-140 lbs.)..\$16.00@17.00

### FRESH PORK CUTS

Pork loins, fresh, Western, 10@12 lbs21	@22
Pork tenderloins, fresh30	@32
Pork tenderloins, frozen28	@29
Shoulders, Western, 10@12 lbs. av16	@17
Butts, boneless, Western20	@21
Butts, regular, Western19	@20
Hams, Western, fresh, 10@12 lbs. av22	@23
Picnic hams, West. fresh, 6@8 lbs. av 16	@17
Pork trimmings, extra lean20	@21
Pork trimmings, regular 50% lean10	@11
Spareribs	@12

### SMOKED MEATS

Regular	hams.	8@1	0	lbs		av				 .26	14	@	271	4
Regular	hams.	10@1	2	lba		av				 .26	14	a:	271	6
Regular														
Skinned	hams.	10@1	2	lbs		av				 . 28	1	a:	29	
Skinned														4
Skinned	hams,	16@1	8	lbs		av				 .27	1/2	@	281	Ä
Skinned	hams,	18@2	0	lbs		av				 .27		@:	28	_
Pienies,												a:		
Pienies,	608	lbs. a	V.							 .11	)	@	20	
City pick	led be	llies.	86	212	1	lba	8	V.		.22		a:	24	
Bacon, b	oneles	8. We	st	ern						 .36	)	@:	31	
Bacon, h	oneles	s, eit	у.							 . 28		@	30	
Rollettes	. 8@1	0 lbs.	B.	٧						 .2	136	m	221	14
Beef ton	gue. 1	ight								 .23	1 -	a:	22	-
Beef ton												a		

### **FANCY MEATS**

Fresh steer tongues, Fresh steer tongues,	14c a poun 28c a poun
Sweetbreads, beef	 35c a pour
Sweetbreads, veal	 70c a pair
Beef kidneys	 12c a poun
Mutton kidneys	 4c each
Livers, beef	29c a poun
Oxtails	 14c a pour
Beef hanging tender	23c a pour
Lamb fries	 12c a pair

### **BUTCHERS' FAT**

Shop fat											@2.00 per cwt	
Breast fat				. ,							@2.50 per cwt	ā
Edible suet											@4.00 per cwt	ì
Inedible sue	t				 						@3.00 per cwt	i

### GREEN CALFSKINS

	5-9	914-1214	121/9-14	14-18	18 up
Prime No. 1 veals	18	1.95	2.00	2.05	2.20
Prime No. 2 veals	17	1.75	1.80	1.85	1.90
Buttermilk No. 1		1.65	1.70	1.75	****
Buttermilk No. 2		1.50	1.55	1.60	****
Branded grubby	- 8	.80	.85	.90	.96
Number 2	- 9	90	QK.	00	Ow.

### **BONES AND HOOFS**

																	er ton.
Round shins,	heavy												*		×		.\$75.00
	light				*		. ,		×			٠					. 60,00
Flat shins, he	eavy														×		. 60,00
	light								è					٠			. 55.00
White hoofs											*	,			,		. 75.00
Black and str	riped b	10	0	ľs					×	٠					*	٠	. 40.00

PRODUCE MARKET	'S
BUTTER.	
Chicago.	New York.
Creamery (92 score)	33 ¼ @33 ¼ 33 @33 ¼
score)	32% @33
EGGS.	
Extra firsts	23 ¾ @24
LIVE POULTRY.	
Fowls .12 @18 Broilers .14 @17 Fryers .18 @21 Chickens, spring .21 @25 Turkeys .13 @16	17 @21% 17 <b>@25</b>
Ducks 9 @16 Geese 9 @15	9 @13 8 @10

# 8 @10

DRESSED POULTRY.		
Fryers. 31-42, frosen241/2@26		@26
Roasters, 43-54, frozen251/2@261/2	27	@28
Roasters, 55 & up, frozen.271/2@31	29	@314
Fowls, 31-47, fresh18 @19	19	@20
48-59, fresh	21	@ 22
60 and up, fresh22 @221/2		@ 23

### BUTTER AT FIVE MARKETS

Wholesale prices 92 score butter at Chicaga, New York, Boston, Philadelphia and San Francisco, week ended July 2, 1936:

	June 26	27	29	30	July 1	2
Chicago	301/4	3014	301/	30%	30%	31%
New York	30%	301/9	31	31	31	31%
Boston	31%	811/2	31%	311/4	311/4	32
Phila	3114	311/4	31%	31%	31%	32
San Fran	3316	3314	34	34	34	34

Wholesale prices carlots—fresh centralized—90 score at Chicago:
30½ 30½ 30½ 30½ 30¾ 30¾ 30% 31%

Receipts of butter by cities (tubs): | Chicago | 1,325 | 58,34 | 65,712 | 1,688,531 | 1,448,384 | 1,688,531 | 1,644,384 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788,531 | 1,788

Total 147,720 167,756 157,973 4,674,277 4,628,382

In July 2.	Out July 2.	On hand July 3.	Same week day last year.
Chicago	13,149 $211,314$ $27,601$ $31,007$	17,626,217 8,456,245 3,533,938 2,417,846	28,357,839 13,506,638 4,050,192 4,185,916
Total 823,089	283,071	32,034,246	50,100,577

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Straight and Mixed Cars of Fresh and Cured PORK PRODUCTS from

UNION STOCK YARDS

THE P. BRENNAN COMPANY

CHICAGO, ILLINOIS

Week ending July 11, 1936

Page 53

-18 18 up

Per ton. ...\$75.00 ....60.00 ....60.00 ....55.00 ....75.00

2% @33

@23 3% @24 7 @21% 7 @25

27 **@28** 29 **@319** 19 **@20** 21 **@22** ETS

uly 1 2 ralized—90

30% 31% Jan. 1.—

Same week day last year. 28,357,830 13,506,639 4,050,192 4,185,916 50, 100, 577

visioner

# Classified ADVERTISEMENTS

Advertisements on this page, \$3.00 an inch for each insertion. Position Wanted, special rate, \$2.00 an inch for each insertion. Minimum Space 1 inch, not over 48 words, including signature or box number. No display. Remittance must be sent with order.

### Men Wanted

### Sausage Salesman

Wanted, experienced salesman to solicit jobbing and wholesale trade. Danish imported dried sausage, bacon, cooked hams, etc. Chicago, Philadelphia, Cleveland, Boston, W-416. THE NATIONAL PROVISIONER, 407 S. Dearborn St., Chicago, Ill.

### Sausage Salesmen

Wanted, Commission salesmen now calling on food trades who are in position to take, in addition, old established complete line of summer sausage. THE NATIONAL PROVISIONER, 407 S. Dearborn St., Chicago, Ill.

### **Position Wanted**

### Sausagemaker

Sausagemaker, experienced in making all kinds of sausage, meat loaves, summer sausage, and salami wants position. Can figure coats and eliminate any form of sausage trouble. Experienced in slow and fast curing and able to take full charge. W-415. THE NATIONAL PROVISIONER, 407 S. Dearborn St., Chicago, Ill.

### Lard & By-Product Foreman

Experienced in lard, cottonseed oil, shortening, wet and dry rendering, hides, bones, fertilizer, hog hair, tank water and stick, meas scrap and digester tankage. Packinghouse or rendering plant. Go anywhere. W-412, THE NATIONAL PROVISIONER, 407 S. Dearborn St., Chicago, Ill.

### Sausage Foreman

Position wanted by young married man with 16 years' practical experience manufacturing high and standard grades of sausages, loaves, specialties, boiled and baked bams. Can figure costs. Reliable references. Will go anywhere. W-413, THE NA-TIONAL PROVISIONER, 407 S. Dearborn St., Chi-

\$300 Small

\$450 Large

325 Medium

F.O.B. Factory

Brand Bros., Inc.

110 E. 49th St., New York City

### Position Wanted

### **Working Sausage Foreman**

German, producing full line of fresh and summer sausage, loaves and specialties. Also experienced in low-priced merchandise making good, uniform sausage from any material. Thoroughly experienced sausage from any material. Information experiences in curing all meats. Can figure costs and take full charge of any size sausage department. Good references. Go anywhere. W-418. THE NATION PROVISIONER, 407 S. Dearborn St., Chicago, Ill.

### Equipment for Sale

For sale, 5 ft. x 9 ft. cooker with 20 H.P., 60 cycle, 3 phase, 220 volt, AC motor. Silent chain drive. A-1 operative condition. FS-400, THE NATIONAL PROVISIONER, 407 S. Dearborn St., Chicago,

### **Used Sausage Machinery**

For sale, No. 43-T self-emptying "BUF-FALO" silent cutter; No. 43-B "BUFFALO" silent cutter; No. 43-B "BUFFALO" silent cutter; No. 4 1000 lbs. capacity "BUFFALO" mixer; No. 3 700-lbs. capacity "BUFFALO" mixer; 500 lbs. "BUFFALO" air stuffer. FS-408, THE NATIONAL PROVISIONER, 407 S. Dearborn St., Chicago, Ill.

### **Packinghouse Equipment**

For sale, the following equipment, used but in good condition:

good condition:

1 2-ton Studebaker Refrigerator Truck. Two
Unit. Body Dimensions inside, 144" long, 58"
wide, 55" high. Fully insulated and has ice bunker
for refrigeration. Is a good buy and has not had
hard use. Price reasonable.

1 24-ton capacity Frick Ice Machine. Complete
with vertical center crank steam engine, ammonia
receiver, double pipe condenser, complete freezing
unit, seventy-two 200-lb, freezing cans, overhead
traveling crane and American Marsh brine pump.
Also Boliers, Pumps, Water Softener, Feed
Water Heater, track, stock and portable scales,
Lard Rendering Equipment, Tallow Cooking Tanks,
Meat Chopper and other items.
For full particulars, descriptions and prices
write

GEO. H. ALTEN

P. O. Box 426 GEO. H. ALTEN
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### Equipment for Sale

### **Used Equipment for Sale**

3-4' x 9' Lard Rolls, made by Allbright-Nell and Mechanical Mfg. Co.; 2 No. 1 Anderson Oil Expellers; 3 Bartlett & Snow 10' x 3' Tankage Expellers; 3 Bartlett & Snow 10' x 3' Tankage Dryers, jacketed; 1 Hottmann twin-screw Cutter and Mixer; 1 36" 4-cage Disintegrator; 2 Ball & Jewell Rotary Cutters, No. 1 and No. 2 size; 3 Mechanical Mfg. Co., double-arm Mixers. Miscellaneous: Cooking Kettles, Rendering Tanks, Digesters, Hammer Mills, Grinders, Dryers, Ice Machines, Hydraulic Presses, Filter Presses, Pumps, Boilers, etc. Have you any equipment for sale? Send us a list.

CONSOLIDATED PRODUCTS CO., INC. 14-19 Park Row, New York, N. Y. Telephone: Barclay 7-0600. Shops and Warehouse: 331 Doremus Ave. Newark, N. J.

### Equipment Wanted

### **Blood Dryer**

Wanted, one small, used horizontal blood dryer. Must be in good condition and priced right. J. L. Whisler & Sons, P. O. Box 553, Elkhart, Ind.

### Plants for Sale

### Sausage Factory

For sale, modern sausage factory, best location in Chicago, on busy street. Must sell on account of death of partner. Big money maker for right party. FS-417, THE NATIONAL PROVISIONER, 407 S. Dearborn St., Chicago, Illinois.

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### NEW SYSTEM Rotary Oven

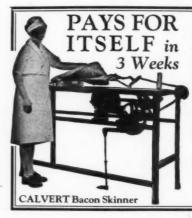
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Produces Best Quality Loaves and Roasts at Lowest Fuel and Power Cost.

### **Built for Service**

- 36 loaves or 24 roasts
- 60 loaves or 48 roasts
- 90 loaves or 72 roasts

Names of users and complete details on request.



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Page 54

The National Provisioner

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Calf Skins Horns Cattle Switches

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BUFFALO-OMAHA-WICHITA

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WHOLESALE SLAUGHTERERS OF CATTLE, HOGS, SHEEP AND CALVES

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221 North La Salle Street

Chicago, U.S.A.

Week ending July 11, 1936

Page 55

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rson Oil Tankage ew Cutator; 2 d No. 2 m Mixendering rs, Dryty, Filter

INC. Y.

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Armour and Company	55 12 •	Haisted & Co., Inc., E. S.  Ham Boiler Corporation  Heekin Can Co., The.  Hormel & Co., Geo. A.  Hunter Packing Co	9 * 53	Rhinelander Paper Co	16
Baker Ice Machine Co., Inc	26	Hunter Packing Co	53	Salem Tool Co	44
Brand Bros., Inc. Brecht Corporation, The Brennan, P. Co. Burnette, C. A. Co.	54 57 53 53	Independent Casing Co	:	Schweisheimer & Fellerman. Sedberry, J. B., Inc. Self-Locking Carton Co. Shellabarger Grain Products Co.	35
Cahn, Fred C	32 50	International Salt Company  Jackle, Geo. H	55	Smith, Brubaker & Egan	e ver
Calvert Machine Co. Carrier Engineering Corp. Celotex Corp. Central Paper Co.	26	Jamison Cold Storage Door Co	57 24 *	Sokol & Co Solvay Sales Corp. Sparks, H. L. & Co Specialty Manufacturers Sales Co Stahl-Meyer. Inc.	41 49
Century Electric Co. Chelsea Fan & Blower Co. Chevrolet Motor Co. Chicopee Sales Corp. Chili Products Corp., Ltd. Christensen & McDonald.	:	Kahn's Sons Co., E Kalamazoo Vegetable Parchment Co Kennett-Murray & Co Keystone Transfer Co	53 8 41	Stahl-Meyer, Inc. Staley Sales Corp. Standard Oil Co. (Indiana) Standard Pressed Steel Co. Stange Co. Wm. J	* * 30
Chili Products Corp., Ltd. Christensen & McDonald. Cincinnati Butchers' Supply Corp Circle E Provision Co	* 7 * 53	Kingan & Co	51 53	Stein, Hall Mfg. Co Stevenson Cold Storage Door Co Stokes & Dalton, Ltd	84 44 57 55
Continental Can Co	* * * * * * * * * * * * * * * * * * * *	Legg, A. C., Packing Co Levi, Berth. & Co., Inc Lidseen, Gustave, Inc Link-Belt Co.	57 28 3	Studebaker Corp., The	
Crane Co. Crescent Mfg. Co. Cudahy Packing Co., Inc.	55	Live Stock National Bank		Swift & Company Fourth Con Sylvania Industrial Corp	rer *
Daniels Mfg. Co. Dexter Folder Co. Diamond Crystal Salt Co. Dold Packing Co., Jacob.	10 58 55	McDonald Co., Bruce	41 11	Theurer-Norton Provision Co	55 * 5 •
Dry-Zero Corporation Du Pont Cellophane Co Durr, C. A., Packing Co., Inc.	51	May Casing Co. Mayer & Sons Co., H. J. Meyer Packing Co., H. H. Midland Paint & Varnigh Co.	44	Union Steel Products Company	
Early & Moor, Inc	٠	Mitts & Merrill. Morrell & Co., John. Moto Meter Gauge & Equip. Corp	34 51	United Dressed Beef Co	55
Fairbanks, Morse & Co	90	O'Lena Knitting Mills, Inc		Valatie Mills Corp	8
Feinberg Kosher Sausage Co	28	Omaha Packing Co Oppenheimer Casing Co		Vilter Mfg. Co	18
Fee Corporation Feinberg Kosher Sausage Co. Fein & Co., Inc., John J. Food Machinery Corp. Forbes, Jas. H. Tea & Coffee Co. Ford Motor Co Ford Motor Co Forench Cill Will Machinery Co.	51 46	Oppenheimer Casing Co	57	Visking Corporation	55
Ford Motor Co		Patent Casing Co	57	West Carrollton Parchment Co	58
French Oil Mill Machinery Co		reters Machinery Co	20	Weston Trucking & For. Co	57 85
2-17-11		Pomona Pump Co		Wilmington Provision Co.	99
General Electric Co		Pressed Steel Tank Co	*	Wilson & Co. Worcester Salt Co. Worthington Pump & Mchy. Corp Wynantskill Mfg. Co	30
Globe Co., The	*	Randall, R. T	32	Wynantskill Mfg. Co	40
Griffith Laboratories	6	Randall, R. T Rath Packing Co., The Reo Motor Car Co	51	Yale & Towne Mfg. Co	
Griffith Laboratories		Republic Steel Corp		York Ice Machinery Corp	

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44

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ESTABLISHED 1683

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CHICAGO
HAMBURG

CHICAGO
WELLINGTON

Week ending July 11, 1936

Page 57



How are your sales? Up — where you want them? Okay if they are, but if not, it might pay you to check up on your raw materials—and that of course includes salt.

Now we don't claim that Diamond Crystal Salt is the only clue to mounting sales. But we do say it can be a mighty big factor.

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Retain the Flavor of your product which you so carefully prepare and season by using ANCO Lunch Loaf Retainers. These Retainers are made to retain the valuable juices that go to make a better selling loaf. The Retainers are carefully designed and constructed to operate simply and to form perfectly squared loaves with the least possible effort on the part of the operator. Conditions are now right for you to make money from beef and veal loaf products—use ANCO Retainers and increase your margin of profit.

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Full dress

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